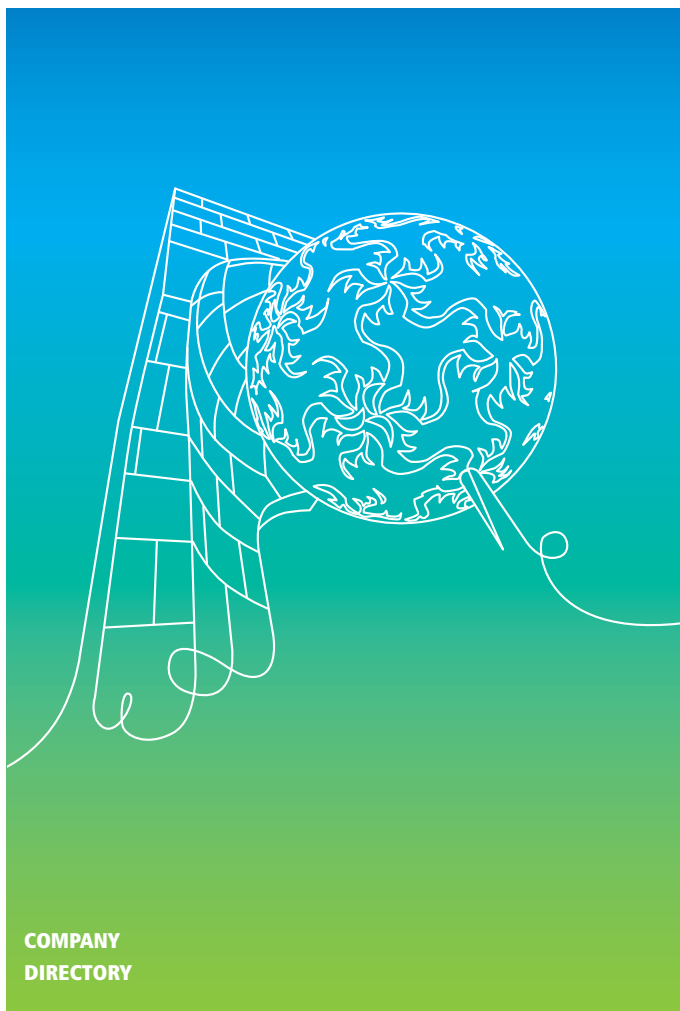


TRADE MISSION TO
QATAR 2011



**COMPANY
DIRECTORY**

TRADE MISSION TO
QATAR 2011



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Introduction from Jan O'Sullivan T.D., Minister for Trade & Development



As Minister with responsibility for Trade and Development, I am delighted to be leading this trade mission of Irish companies to Qatar. I am confident that it will enhance existing relationships, deepen trade and economic ties and further promote trade development between our two countries.

I am aware of the strong commercial relationship and existing economic and trade links between our two economies. This Enterprise Ireland organised trade mission aims to further deepen these ties and truly reflects the interest and commitment of the Irish Government and Irish industry in rapidly accelerating these relationships.

As Minister, my role here is to help raise the profile of the participants in the market, contribute to relationship building with local contacts and customers and, indeed, to promote awareness of Ireland as a source of world-class products and internationally tradable services.

I would like to thank the many individuals and organisations in Ireland and Qatar who are working together to make this trade mission a success. I hope that the participants benefit from involvement in the Mission and expect that the contacts established will result in lasting business relationships well into the future.

Jan O'Sullivan T.D.
Minister for Trade & Development



INTRODUCTION FROM ENTERPRISE IRELAND

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Enterprise Ireland is the organisation of the Government of Ireland that links Irish enterprises and overseas partners to build mutually profitable international business.

My colleague Anthony Cahill and I, and the rest of our Gulf team, working closely with the Embassy of Ireland, will be glad to facilitate introductions to Ireland's excellent product and service innovations.

Further information on Enterprise Ireland's international office network and services we provide to Irish companies and international partners is available at www.enterprise-ireland.com

Jim Mongey

Regional Manager
Middle East & North Africa

DIRECTORY A-Z



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Astrotek is a leading specialist lighting company providing conceptual and detailed design services to end-users, specifiers and contractors. Our core areas of expertise are in retail, commercial, high spec residential, medical and industrial/infrastructure applications.

Medical: Projects recently completed include a new \$200million hospital which utilises innovative virtual daylight technologies which improves medical diagnosis procedures.

Pharma/cleanroom: Bespoke solutions were used on a \$300million healthcare manufacturing facility as well as a fully programmable intelligent addressable lighting management system. Companies such as Wyeth, Pfizer and Glaxo are enjoying the benefits of our solutions.

Retail: We design the leading interior lighting solutions for the world's best known brands e.g. Tommy Hilfiger and Next are just two recent examples.

Commercial: We have been entrusted with delivering world class solutions for headquarter facilities for high tech clients such as Google, LinkedIn, E-bay, America Online and Intel.

Infrastructure/government: Airports, rail, marine and public buildings are frequent projects for Astrotek e.g. tram project.

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BRUCE SHAW

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MD UAE & Qatar

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Bruce Shaw is one of Europe's and the Middle East's largest Cost and Project Management Consultancy practices, with a proven track record in providing professional services for many of Europe's and the Middle East's largest projects. Our current staff resource base exceeds 350 professionals. Our Middle East operations are headed up by Niall Greene, MD of KSA and Bahrain, and Steven Cooke, MD, UAE and Qatar, with offices located in Saudi, Abu Dhabi and Bahrain. Other international offices include Ireland (HQ), the UK, the US, the Caribbean, Romania, France, Australia and throughout Asia. Outside of these locations, we are currently working in over 130 cities in 40 different countries.

We are currently working on a significant volume of projects in the GCC region. Bruce Shaw remain very excited about the opportunities in the Middle East and are continuing to invest further in order to secure additional new clients.

Company Name

**BYRNE LOOBY
PARTNERS**

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Byrne Looby Partners (BLP) Consulting Engineers provide specialised engineering services across a diverse spectrum of built environment, infrastructure construction, hydrocarbon and energy focused industries. The range of services that we provide on a worldwide basis encompasses geotechnical engineering, MEP and Instrumentation Engineering, Telecommunications engineering and water. Commissions include feasibility studies, FEED and detailed designs, construction methodology, engineering procurement and supervision and expert reports using both consultancy and outsourcing models. BLP deliver technical support services and tangible efficiency savings together with innovative solutions, which both meet and exceed our customers' needs.

We employ specialists with outstanding knowledge, insights and experience in engineering projects. Typically we are involved in large infrastructure, building, onshore oil and gas and petrochemical type projects. Our expertise, energy and firm commitment to excellence and timely delivery of competitive, clearly presented practical solutions has allowed us to work on major projects across Europe, the Middle East, Africa and Asia.

Company Name

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CES Energy is a leading provider of power, cooling and heating solutions to cities, districts and buildings providing significant reductions in CO2 emissions. The company has an excellent track record in the delivery of renewable energy and energy efficient solutions in Ireland, UK, Australia and KSA. ESDM deliver turnkey energy efficiency solutions to all sectors in the KSA market.

The company has won a contract from Adeem Al Wataniya Group, a local developer to supply all the power, cooling and heating requirements for the HQ building, the tallest tower block in Jeddah. This is a 245,000sqm, 52 storey mixed use development located on a prestigious site on the cornice. The energy will be supplied on a BOT (Build Operate and Transfer) basis for 25 years. The project will be completed in June 2012.

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Cylon Group is an international leader in the development of building energy management systems and a pioneer in the provision of energy management services to public and private organisations across a range of sectors including local government, education, healthcare, retail, hospitality and leisure and transport. Cylon, for over 25 years, has been a key innovator in the design, development and manufacturing of highly advanced building control systems, which optimise buildings' energy usage and efficiencies.

Through its energy management division, 'Cylon Active Energy', Cylon also provides clients with cloud based real time energy management services, which have been proven to significantly reduce clients' overall energy consumption and carbon footprint and reduce energy costs by up to 25%. Headquartered in Dublin, CYLON Group also has offices in the UK, Europe and China, in addition to a network of representatives across the US, Europe, the Middle East, Australasia and Scandinavia.

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Daon provide end to end biometric identity management solutions for civil identity, border management, immigration and large scale credentialing applications. We operate globally and enjoy a reputation for rapid delivery of identity solutions within the most challenging requirements. Our growing list of references is a testament to the hard working culture of our company as a whole. We have seen constant growth year after year, with the latest addition being the 'Unique Identification Authority of India' as another global end-user who has based a critical system on Daon technology.

Daon is committed to successfully delivering biometric and identity solutions. Our development centres are located in Dublin, Ireland, and Reston, VA, USA with support and professional services operating locally around the world. Daon continue to innovate and bring new products to market, the latest being IdentityX – a biometric authentication solution for smart phones.

Company Name

**DATAAC CONTROL
INTERNATIONAL
LTD**

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Founded in Dublin (Ireland) in 1981, DATAAC Control International Ltd. has become a world leader in the supply of Supervisory Control and Data Acquisition (SCADA), telemetry and machine to machine (M2M) solutions. Dataac has a truly global span with support engineers available around the world through our own and partners' offices.

Vastly experienced in the oil, gas, water, wastewater, transport and marine markets, Dataac has developed innovative technologies that are used to monitor and control valuable assets of our customers in more than 50 countries worldwide. We have leveraged our 30 years successful track record as supplier of choice to major companies to bring innovative, cost effective, secure and reliable solutions. Specifically in

Qatar, through our local agent, Darwish Petroleum & Industrial Services, Dataac has provided remote control and monitoring solutions (onshore and offshore) at production platforms and well head jackets. The end user is Qatar Petroleum.

Dataac's main focus has always been to provide the most reliable, stable and secure solutions at the lowest cost of ownership to our valued customers. Dataac has invested heavily in hardware and software development to achieve this mission.

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EDGEWATER COLLEGE

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Edgewater College is a professional privately owned aviation English, ESP and business college. Located in Drogheda on Ireland's North East Coast. Edgewater College has overseas branches in China, UAE, Kazakhstan and Libya. Recognized by the Department of Education for the teaching of English as a foreign language, Edgewater College provides a full range of all general English and ESP programmes, catering for all levels. All staff are highly qualified and experienced.

With 20 years experience in aviation English training, Edgewater College has developed a number of specific training programmes. The College's ELP test is approved by the Irish Aviation Authority. The College's Middle East branch is based in Al Ain. This branch acts as a hub for the Middle East region approved by the GCAA in the UAE, as well as the CAAC (China), among others. Edgewater College is also training aviation personnel from various countries worldwide.

Company Name

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INTERNATIONAL**

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ESB International (ESBI) is a multi-disciplinary engineering and project management company, which offers a full range of engineering, operations and maintenance and strategic consultancy services to clients operating in the electricity sector. The company operates across the full lifecycle of a power asset, from concept and feasibility, through to planning, construction and ongoing operations. It draws on an in-house team of 500 engineering and technical specialists to support the delivery of major projects such as power plants, wind farms and high voltage transmission networks.

Wholly owned by Ireland's state-owned electricity utility, ESB, ESBI has operated internationally for 35 years and has completed projects in 115 countries. As well as providing a full service to international clients, ESBI acts as the centre of engineering for ESB and is responsible for the design, construction and operation and maintenance of ESB's asset portfolio. ESBI is headquartered in Dublin and employs 1,100 staff.

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ezetop enables people living or working abroad to instantly top up mobile phones of friends and family back home. Services are available from more than 350,000 retail stores in 20 countries, as well as online and on mobile phones through ezetop.com. ezetop's online technology powers websites worldwide through its white-label service for operators and the ezetop Partner Network which enables any website owner to sell top ups online. ezetop's services benefit mobile operators as they generate additional revenue outside their domestic market.

Today ezetop offers direct connections to more than 170 international mobile operators around the world. ezetop's group headquarters is in Dublin, Ireland, with regional headquarters in North America (Miami, USA), Europe (Barcelona, Spain) and the Middle East (Dubai, UAE).

Company Name

**FEHILY TIMONEY
AND COMPANY**

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Fehily Timoney and Company (FTC) has centres of engineering excellence in:

- Waste & Resource Management
- Civil infrastructure
- Energy
- Environment

Recognised as one of Ireland's premier consultants, holding technical excellence, sustainability and client focus as its core values, it has grown since its formation in 1990 to become one of the largest independent Irish owned service providers. Sustainability is an integral part of everything that FTC does. We structure our approach around meeting global and local challenges which in turn help improve our environmental and social performance. FTC's goal is to deliver affordable and sustainable system solutions to its clients. FTC offers a total project

management solution, acting as consultants from initial project planning and feasibility through to detailed design, construction supervision, commissioning and handover. Centres of Excellence comprise a wide range of specialist engineering and scientific capabilities. FTC recently registered Fehily Timoney Engineering Consultants (FT Arabia) which is a Kingdom of Saudi Arabia registered professional services company and is approved by PME (Presidency of Meteorology and Environment) as an Environmental Consultant. FT Arabia specialises in Waste and Resource Management and Infrastructure projects. Eamon Timoney is the General Manager of FT Arabia (Al Khobar KSA). FT Arabia recently won their first contract in KSA.

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FEXCO introduced the world's first Dynamic Currency Conversion (DCC) service in 1996 and today lead the market, providing innovative solutions to over 30,000 merchants together with over 27 acquiring banks worldwide. Established in Ireland in 1981 FEXCO is today an internationally focused organisation, employing 1650 people across its operations in Europe, the Americas, Asia, the Pacific and the Middle East. Over its thirty year history, FEXCO has been a true pioneer and innovator in the broad arenas of DCC, Multi-Currency Pricing, Global Treasury solutions, Gift and Prepaid spending solutions, Bureau de Change and Consumer Tax Solutions.

John Kiely, General Manager of FEXCO's Dubai office, serving the SAMEA region, has over 15 years of bank focused information technology expertise, and more than seven years working with the FEXCO's professional services team, John Kiely manages sales, customer relations, and delivery of FEXCO's product portfolio for acquirers and merchants in the region.

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Raymond O'Rourke is a specialist food and consumer lawyer with his own practice in Dublin. He worked previously in Brussels at the European Parliament and also for the European Consumers Association (BEUC). He has written two books, *European Food Law (2005)*, and *Food Safety & Product Liability (2000)*.

He has provided legal advice to various EU enlargement projects in Latvia, Estonia, Czech Republic, Macedonia, Montenegro, Serbia and Albania, as well as international projects in Saudi Arabia, Palestine and St. Lucia. He is a member of the Taste Council (Bord Bia - Irish Food Marketing Board), the Artisan Forum of the Food Safety Authority of Ireland, and is a Fellow in the Faculty of Food Sciences at the University of Ulster, Coleraine, Northern Ireland.

Company Name

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Gaeltec Utilities Ltd specialise in the energy, renewable and telecommunications sectors. Employing over 150 staff Gaeltec are recognized for their excellence to deliver projects. Gaeltec offer turnkey solutions and have a proven track record in engineering.

Drawing on this vast experience, the Gaeltech Utilities team comes equipped with a wide range of skills, intuitive know-how and a dedication to quality customer service. Our specialist expertise has been in the design and installation of transmission and distribution LV/MV/HV networks (overhead and underground) as well as substations, transmission and distribution facilities.

With the advent of mobile GSM telecommunication networks, the company has also become skilled in the planning and installation of telecommunication infrastructures (fixed and wireless).

Our commitment to continuous innovation has also seen us win contracts to meet the requirements for industries in the renewable energy sector, including wind farms, biomass and hydro projects.

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GM Steel Fabricators Ltd specialize in design, manufacturing, installation and project management of turnkey beef and lamb processing plants. Our focus on beef and lamb slaughter and over 20 years of experience has resulted in innovative equipment and smart turnkey design skills. Our experience in the Middle East has made us familiar with Halal procedures. GM Steel Fabricators Ltd. is nowadays active worldwide and can be considered one of the leading designers and manufacturers for the beef and lamb processing industry.

With our strategic partnership for waste and waste water treatment installations, we can implement the slaughterhouse as a complete running project within the agreed time frame. The world's major beef and lamb processors are our returning customers.

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Instant UpRight is the world's leading provider of Aluminium Access Tower Systems. Its product range includes aluminium mobile towers, walkways, work platforms and special access solutions. Instant UpRight provides quick, effective and economical solutions to customer's access requirements, utilising, wherever possible, standard components from its extensive product range. Instant UpRight Aluminium Scaffold Systems are lightweight, high strength tower systems. Designed for fast easy assembly without tools, they are a versatile, low maintenance solution to virtually any access requirement.

Instant Upright have an office in UAE and have agency arrangements in place in the Gulf.

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Intuition is a key supplier of learning and training solutions across the globe. Headquartered in Dublin and with offices in Abu Dhabi, London, New York, Singapore, Hong Kong and Sydney, Intuition has an international team ready to meet your learning requirements. Financial markets elearning library

- Over 275 Financial Markets Courses
- Over 350 hours
- Accessed by over 1,500,000 people globally
- Commitment to future development
- \$1.5M+ investment annually
- 90 hours of new content annually

- Health care elearning
- BEST surgical online training produced in conjunction with Harvard Medical Institute and Royal College of Surgeons
- Decontamination of surgical instruments
- Infection Control
- Immunization and Vaccination. Government and Enterprise Communications and elearning
- Mobile Learning to any smart phone
- Global leader in Mlearning
- Integrates with corporate LMS
- Learning Management System (LMS)
- 1.2 million global users supported
- Authoring Tools
- Develop own Mlearning.

Company Name

**JENNINGS
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PARTNERS**

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Jennings O'Donovan & Partners (JOD) are a Consulting Engineers and Project Management Firm headquartered in Ireland with offices in Bahrain, Kingdom of Saudi Arabia (Riyadh) and Romania. Their services cover Infrastructure Design and Supervision, Civil and Environmental Engineering (including Environmental Impact Assessment), with a particular focus on the Clean Tech Sector. Over its 60 year existence, the company has developed particular expertise in the fields of waste water, drainage, water supply, renewable energy, environmental studies, structural engineering, aquaculture, roads and sustainability.

Apart from ongoing work in Bahrain, Ireland (including Northern Ireland), Romania, Croatia and Albania, major projects have been completed in Iraq, Syria, Libya and Jordan. Main clients include: International/ Government Agencies; Water Authorities; Property Development Companies; Local Authorities; Power Utility Companies; House Building Companies; Design Build Contractors; Private Water Scheme Companies; Industrial Concerns; Public Private Partnership Consortia; and Sporting Bodies.

Company Name

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ENGINEERING
GROUP**

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Company Contact

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We are a multi-disciplined engineering contracting company, offering a complete range of building service installations: Mechanical, Electrical, Sprinkler and Fire protection, Commissioning, Calibration HVAC and Process Piping.

Unique Offer

- Working in Saudi on projects for Alamari, Hadco Poultry Processing Plant, CAD pharma and the Irish Embassy.
- We have a local partner.
- We have management and site resources in KSA.
- Complete turnkey service solutions from design stage to commissioning and handover.

Participating Delegate: John Hartnett joined the company in 1979 and is the Director with overall responsibility for our electrical divisions, as well as the Director in charge of business development in Saudi Arabia.

Key manager 1: Stephen McCabe joined the company in 1987 and is a Director since 1999 responsible for the Commercial HVAC division. He is currently responsible for the HVAC services on the Saudi projects.

Key manager 2 : Derek Myers joined the group in 1997 and is currently the Contracts Manager in Saudi Arabia.

Company Name

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ARCHITECTURAL

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KCC Architectural, a leading supplier of the widest range of integrated architectural products and services, have teamed up with their sponsor Petrobuild and opened up an office in Doha in September 2011. KCC have seen their product portfolio grow around five distinct divisions. This allows KCC to meet the growing demand for a total package of supply, installation and maintenance to the construction industry, covering sectors such as industrial, commercial, educational, pharmaceutical, health and hospitality.

1. Hardware and Access
Control Door Hardware,
Anti-Ligature Hardware,
Electronic Locking
Systems, Intercoms, CCTV,
Access Control.
 2. Stainless Steel
Fabrications, Balustrade
and Handrail Stainless
Steel/Glazed Canopies,
Staircases, Stainless Steel
Bollards.
 3. Facades, Partitions and
Doors, Glazing Systems,
Fire and Smoke Curtains,
Steel Doors and Frames,
Timber Doors and Frames,
Movable Walls.
 4. Automatic Doors Swing,
Sliding, Curve Sliding Door
Operators, Bi-folding Door
Systems, Revolving Doors.
 5. Repair and Maintenance,
Contract Maintenance
24/7, Emergency Call
Repair and Refurbishment
Spares Support.
-

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LINCOR SOLUTIONS

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Lincor Solutions - pioneers in point-of-care computing. Founded in 2003, Lincor has gained international recognition for its flagship bedside point-of-care solution - MEDIVista. Since inception, Lincor has concentrated its healthcare informatics expertise toward the development of cutting edge point-of-care technologies that mirror a 'day in the life' of its clinical and patient user requirements and in turn deliver superior patient care experiences. Lincor's patented MEDIVista solution provides advanced clinical and multimedia entertainment functionality from a compact touch screen monitor located at each patient's bedside.

MEDIVista is a computerized gateway to hospital wide services eliminating cumbersome and outdated paper based processes in return for secure, patient safe procedures and real time data and clinical functionality. In addition patients can access a range of digital entertainment services. MEDIVista is now delivering clinical and patient benefits at 20,000 beds in 90 hospitals globally.

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Mercury Middle East is an M&E led Contractor undertaking significant construction projects across the Arabian Gulf with regional offices in Bahrain, Qatar, Oman and Abu Dhabi.

We have recently completed or have in progress, major and prestigious projects including:

Qatar - Museum of Islamic Arts, Science and Technology Park, Barwa Commercial Avenue and Barwa City Chilled Water Piping Infrastructure;

Bahrain - Medical University of Bahrain, World Trade Centre and Arcapita Bank Headquarters;

Oman - Al Bustan Palace Hotel and Oman Botanical Garden;

Abu Dhabi - Habshan 5, Borouge 3 and Abud Dhabi Islamic Bank Headquarters.

We are responsible for the procurement and installation of the complete mechanical, electrical, HVAC services as well as substantial elements of fit-out including specialist security, lighting and IT services for these projects. Mercury has established a strong reputation for design, procurement and delivery of building services installations for the largest and most complex construction projects.

Company Name

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Miagen is a boutique consultancy firm based in Ireland that build smart management reporting and forecasting models. Our customer base is widely diversified across Europe and the Middle East including UK, Ireland, Continental Europe (DHL), Egypt (ITWorx) and Qatar (QatarGas). Our typical engagement travels through three core phases:

1. Automate the existing Reporting process – this involves connecting the information sources to the Analysis and Reporting needs of the senior decision makers.
2. Next build dynamic rolling forecasts – here we use the actual data we collect, combined with drivers and assumptions to streamline the process of delivering key scenarios and plans for decision making.

3. Determine KPIs to deliver strategy – once the reporting and plans are structured we then facilitate reporting against the Strategic plans.

We focus on excelling in customer service using the latest tools and having the smartest finance professionals building customized solutions to exact requirements.

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OPENMIND NETWORKS

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The Openmind Team has pioneered the world of wireless messaging for over two decades. We believe in innovation, value and flexibility. All of our products are developed with this in mind. Our Messaging product 'Traffic Control', is a unique blend of advanced routing functionality and user based messaging services, underpinned by a common messaging architecture called the Mixed Media Core (XMC).

Traffic Control provides consolidated messaging elements for Mobile Operators and separately, a SMS hub for inter-carrier messaging hubs. To date, Openmind has deployed over 50 XMC systems with 30 customers worldwide.

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PIERCOM

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Piercom Limited is an innovative software engineering and information technology company founded in 1994 at the University of Limerick supported by the Irish Government. Piercom work in Aviation, Industrial, Education and Government sectors and name GE, Dell, SES Engines, Analog Devices among its clients. Piercom is seeking to partner with Qatar to deliver a number of innovative initiatives providing advanced technology skill mentorship and collaborative models for research opportunities with a number of international companies.

In 1998 Piercom was awarded the prestigious Smithsonian medal for 'innovation in the areas of business and related services' and Piercom technology is showcased at the Institute in Washington. The company was awarded the Irish Government contract to build the suite of e-Government products to support the roll out to citizens. Piercom technology formed part of the Irish Government's submission to the European e-Government benchmarking awards when Ireland was placed first among eighteen countries as measured by Cap Gemini.

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PM Group is an international provider of fully integrated services in engineering, architecture and project management with offices around the world and in Riyadh and Abu Dhabi. Our core objective is to provide clients with world class services that meet their business goals, providing value from project to operation and beyond. We only succeed when our clients succeed.

Established in 1973 our 1,600 multi-disciplinary team today delivers complex, capital projects to clients in the Life Sciences, food, advanced technology, healthcare, education, energy, environmental and infrastructure sectors. From our network of 25 offices, we provide engineering and architecture design; project and construction management; cost and schedule management; permitting and environmental consulting; procurement and contract administration; commissioning and qualification and environmental/ sustainability consultancy. An employee owned company, PM Group had gross revenues in 2010 of US\$300 million.

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SF Engineering specialize in high quality systems and solutions for the food processing industry. Keeping product fresh and profits real, building on years of engineering and technical expertise, SF offers a wide variety of systems, each tailored to the specific needs of a particular niche in food production. From butchery and cutting to weighing, grading, portioning, and deboning to packing, stacking, and dispatching, SF specialise in high-tech applications that can be monitored with advanced software solutions that deliver the right production data into a customer's ERP system.

In 2009, SF acquired Opal FPS, which were leading manufacturers of butchery systems to the meat industry. The synergy of this acquisition has enabled SF to draw on 220 years of combined experience in bringing innovative engineering solutions to the food industry. Employing around 100 people across three sites, the company maintains production plants in Sligo and Cambridge and keeps a base of project people in Prague.

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SiBS is an Irish owned and managed firm of engineers and technicians providing specialised support to all facilities serviced by ventilation, air conditioning, clean air and process air systems. SiBS' clients are involved in pharmaceuticals, healthcare, semiconductors, chemicals, food processing, manufacturing, education, and airports. Established in 1991, SiBS provide quality HVAC, environmental testing and facility support services to industrial and construction sectors. In recent years SiBS have expanded their operations with offices in the UK and Doha and currently employ 40 staff.

SiBS is committed to excellence in customer service which is provided by a team of fully qualified engineers and technicians supported by the most advanced instrumentation and processes with accreditation to ISO 9001:2008 Quality Management System and membership of recognised industry bodies CSA UK and CIBSE. SiBS vision is to be the most successful company in its field, offering opportunities for employee advancement, implementing industry best practice and operating to the highest standards on governance and sustainability.

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‘Sláinte’ – pronounced ‘Slawn-tcha’ – is the Gaelic for ‘good health’. Part funded by the Government of Ireland, Sláinte has operations and customers in Ireland (Headquarters), New York, UAE, Manchester UK and the Philippines. We provide electronic forms to nurses, physicians, and patients. Our Formsure platform is a unique solution which links your patient data to customizable, mobile, electronic replicas of your paper chart documents.

We enable clinical staff to focus on care, not paperwork. Forms can be completed in a third of the time they used to take, saving 66% on staff administration time, increasing the time available to direct patient care by over 10,000 hours annually in a typical hospital. There is immediate staff and patient satisfaction due to the increased time spent on patient care. Additional benefits such as increased accuracy, reduced duplication and reduced paper costs means that direct and measurable financial savings result to the hospital.

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SmartGlass International Ltd. is the dedicated manufacturer of Electronically Switchable Glass supplied to the hospitality, healthcare and commercial sectors. Our main products are LC SmartGlass offering Privacy on demand and SPD SmartGlass offering Solar Control.

The use of intelligent SmartGlass provides added value and increased flexibility in new building design, improves working environments and building ergonomics, saves energy, and increases the well-being of occupants. SmartGlass International has its headquarters, manufacturing, finance and R&D centres in Dublin, Ireland, with commercial, sales and technical offices in the UK.

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Soft-ex is a world leading provider of Telecoms Data Intelligence (TDI) and Enterprise Experience Management solutions for Fixed and Mobile Telecom Operators. Softex has over 22 years experience in providing software solutions direct to large Enterprises and Global Telecommunications companies.

Soft-ex products are in use with some of the largest Global Operators including Telefonica O2, BT and KPN. Soft-ex operates across fixed, mobile, IP and Enterprise networks with a focus on providing telco grade, scalable, reliable and easy to use technologies that meet and exceed the demands of the customer. Soft-ex HQ is in Dublin, Ireland, with a regional HQ in Dubai, United Arab Emirates.

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TEKenable is an international software development company that provides cloud computing solutions, consultancy, software development and support to organisations of all sizes in the public and private sector. Our goal is to help you drive down costs, minimise risks and improve your efficiency when deploying new business applications, either in conventional or cloud computing environments. With expertise that covers all sectors and active references from all our clients, TEKenable can provide your organisation with a quality assured, business focused approach to software development and cloud computing deployments.

In existence for over ten years, TEKenable has built its strength on the success of each project. We have learned along the way and have developed the rare ability of applying what we have learned across numerous projects, to each new one. This approach allows our clients to leverage expertise from other sectors to achieve best results.

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Woodfit Acoustics headquartered in Ireland, specialises in the manufacture of custom made interior architecture acoustical wall panels, ceiling panels, and bespoke joinery. They can offer a full turnkey fit-out package for Auditoriums, Conference Facilities, Private Projects etc, nationally and internationally. Renowned for an extremely high level of quality, Woodfit Acoustics provide effective acoustic solutions in a broad range of products and finishes that can enhance any interior fit-out both aesthetically and acoustically. They provide a wide variety of customised and standard finishes such as real wood veneer, solid wood, brass, laminate, fabric and colours.

Current and recent projects include:

- Princess Nora University, Riyadh, KSA
- Hail University, Hail, KSA
- Ministry Of Higher Education Auditoriums, KSA KACST, Riyadh
- KSA Kuwait School Of Music, Kuwait
- Kuwait Finance House, Kuwait
- Kuwait National Petroleum Company, Kuwait
- World Trade Centre Bangalore, India
- Hiranandani Head Office, Mumbai, India
- Royal Office, Muscat, Oman

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