# The following outlines the elements of a proposal for The Andrew W. Mellon Foundation, including the questions, fields, and required documents to be completed.

**Assistance:** For technical support, please contact Foundation staff at <u>fluxxusers@mellon.org</u> or call (212) 500-2484 during business hours (9:00 a.m. – 5:30 p.m. EST). You should expect a response to your email within three business days. For program-related questions, please contact program staff.

# ORGANIZATION AND PROJECT CONTACTS

The **Organization and Project Contacts** section contains the applicant information and contacts for the proposal. To assign a proposal contact role, e.g., Principal Investigator, select the name if it appears in the dropdown. Contacts already associated with your organization will appear in the dropdowns. You may add a new contact by clicking, **Add New**. Please include an email address for the contact.

*Please note*: Only one individual can be nominated for each role. The contacts named in this section will have access to the proposal record in the system and will receive automated email alerts.

Operation and Desired Contents		Add New X	
Organization and Project Contacts			
Please select or add key organizational contacts below. Your cont a new organization contact below.	act may already exist in the system. Please select from the list or add		
	ch role. The Foundation will assign a login credential to each individual, if ational contacts below will have access to the proposal materials and will	▼ Contact Information	When adding a
Organization		Login Requested by Org	new contact,
Location		Prefix	please be sure to select <b>"Yes"</b>
Principal Investigator	Add New	First Name	from the <b>"Login</b>
Grant Management  Contact	Add New		Requested by
Grant Signatory	Add New	Middle Initial	<b>Org</b> " dropdown menu to ensure
Financial or Other Contact	Add New	Last Name	that the new
Additional Contact	Add New	Suffix	contact is able
Table Of Contents			to log in to the
		Job Title	grantee portal.
Proposal Information Proposal Narrative Proposal Details Grant Budget		Email	
Budget Narrative Documents		Telephone	

# TABLE OF CONTENTS

The **Table of Contents** may be used to navigate to various sections of the proposal. Click on a section name to jump to a particular part of the proposal and view the questions for that section. This Table of Contents will change and additional sections may appear as more detail is added to the proposal.

Table Of Contents	
Proposal Information Proposal Narrative Proposal Details Grant Budget Budget Narrative	
Documents Banking Details Grantee Obligations Notice	- The <b>Banking Details</b> and <b>Grantee Obligations Notice</b> sections will not appear until the Final Proposal has been requested. At this time, applicants should also upload the Cover Letter and Endorsement letter.

# PROPOSAL INFORMATION

The **Proposal Information** section includes summary information about the proposal, including a short project title, the amount requested in US dollars and the length of time needed to complete the supported activities. A program area will be assigned in the dropdown menu. Please include a clear and concise description of the proposed work.

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rant End Date:			
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*Please note*: Throughout the grantee portal, some text fields, including "Description of Proposed Work" shown at left, support **rich text formatting**. You can also **copy/paste** into these fields from a Word document. Simple formatting such as bold, italics, underlining, bullets, and numbered lists are supported. However, tables, color, and other more complex formatting styles are not currently supported in the portal.

# PROPOSAL NARRATIVE

The **Proposal Narrative** section lists required documents to be uploaded. Each document is uploaded to the proposal using the **"+"sign** to the right of the document name. The document type, e.g., Cover Letter, will automatically be assigned to the document upon upload. *Please note*: The **Cover Letter** and **Endorsement Letters** will be requested at the time of the Final Proposal – these sections will not appear until that time.

▼ Proposal Narrative	Upload files Select or drag files then start upload	x
Cover Letter:	Filename	Size Status
Please upload a cover letter on the organization's letterhead, signed by the principal investigator(s). The cover letter should be addressed to the lead program officer and include the title and a brief summary of the project, the amount of funding requested, and the names and contact information of any collaborating institutions and individuals. The cover letter should also include a reference to the Foundation's Grantmaking Policies and state that the organization understands and will comply with these policies. These policies can be found here. Cover Letter	Cover Letter.docx Cover Letter \$	23 КВ 100% 🥥
Endorsement Letter: Please upload a signed endorsement letter from the chief executive officer, vice-chancellor, rector, or	Add files Start upload	23 KB 100%
president of the organization if the head of the institution is not the principal investigator on the proposed grant.	Please see the Working with Docur	nents
Proposed Activities and Rationale: Please upload a Word document that explains the project's proposed activities and rationale. The	Guide for more information.	
document should address the questions and topics set forth in the Foundation's proposal guidelines for the relevant program area. These guidelines can be found here.		
Proposed Activities and Rationale		

# PROPOSAL DETAILS

The Proposal Details section consists of a set of questions about the proposed work. If **Yes** is selected, additional rich text fields appear, requesting more detail.

▼ Proposal Details Collaborators	Collaborator Details Please list all collaborating institutions and individuals; for each collaborator, briefly describe the nature of the collaboration and the grant funds, if any, allocated for use by the collaborator.
Does the proposal involve collaborating institutions and individuals?	T: B i <u>U</u> -S S' S, ≔ ₹ 5 č
Consultants, Subcontractors, and/or Vendors	Consultants, Subcontractors, and/or Vendors Details
Does the proposal include funds for	Please briefly describe the proposed grant activities for which consultants, subcontractors, and/or vendors will be retained.
consultants, subcontractors, and/or vendors?	T: B i ⊻ -S S' S, ≔ ₹ 5 č
Diversity and Inclusion and Anti-Discrimination	
The Foundation is committed to diversity and inclusion in its grantmaking programs and to ensuring that its funds are deployed in workplaces and educational environments that maintain and enforce policies committed to safety, dignity, ethical conduct, and freedom from discrimination. Please complete the questions below.	
Diversity and Inclusion Please describe how your organization defines and approaches diversity and inclusion in relation to its mission and operations. We ask that you include one or more examples of challenges and successes the organization has experienced with respect to diversity and inclusion. (Note: if the proposed grant is intended specifically to address diversity and inclusion, this should be described in the Proposed Activities and Rationale document).	
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Anti-Discrimination Please briefly describe your organization's equal opportunity, anti-discrimination, and/or anti-harassment policies.	
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# PROPOSAL DETAILS, CONTINUED

The Proposal Details section consists of a set of questions about the proposed work. If **Yes** is selected, additional rich text fields appear, requesting more detail.

Financial Health	Financial Health Notes Please address any financial difficulties or deficits your organization has experienced in the last three fiscal years.
Has your organization Yes experienced any financial difficulties or deficits in the last three fiscal years?	T: B i Щ -S S' S, ≔ ਵਾ 5 टे
Leadership Changes	
Has your organization recently experienced, or does it anticipate, any leadership changes and/or significant staff turnover?	Leadership Change Notes         Please describe any recent or anticipated leadership changes and/or significant staff turnover         relevant to the proposed grant activities.         T:       B       i       i       S'       S,       :=       5       č
Intellectual Property	
Do proposed grant activities include the digitization of works or the creation of digital technology, software, or databases?	Intellectual Property Notes Please provide a detailed account of the intellectual property to be created, any rights or permissions that your organization would need to secure, the means by which the technologies and/or content would be distributed, including the type of license that your institution would issue to users, and how your organization would ensure the long-term sustainability of any digital or software products. T: <b>B</b> <i>i</i> $\square$ <b>S</b> S' <b>S</b> , <b>:= = S</b> $\Diamond$ $\Diamond$
Investment Income	
Please describe how unspent grant funds would be invested, including the overall investment strategy and asset allocation, and how income would be calculated and allocated to the grant. If the organization cannot by law invest grant funds in interest- or income-generating instruments, please explanation. Investment Income Strategy	
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Matching Requirements	Please provide a description of your organization's strategies and timetable for meeting the match, details of the prospective donor base, and the project uses for the match. Please note: only newly received gifts of cash or securities, in hand, valued at the time of transfer, and designated for the Foundation-supported project, can qualify as matching contributions. Pledges do not qualify.
Would the grant be subject to a matching Yes + requirement?	Matching Grant Strategies <u>T</u> : B i <u>⊔</u> S S' S, ≔ <del>=</del> 5 č

# **GRANT BUDGET**

The **Grant Budget** section contains information about the budget as it relates to the proposed grant. The budget should be reviewed and approved by the appropriate organizational authority as evidenced in the Authorization section. *Please note*: This information is not collected for proposed endowment grants.

- Creat Dudrat						
▼Grant Budget						
Currency						
Please select the currency	for the grant bu	udget.				
Budget Currency			•			
Please budget and report a Please indicate the exchan and the source of the rate. week of the date of the fina currency.	nge rate used to The exchange	calculate the requirate must correlate	with public ra	ates published v	within a	
Exchange Rate						
Rate Date						
Rate Source						
Budget Total in USD:	0					
Proposal Budget						
		Destada e e da e				
Please click the "+" icon to t	the right of Bud	iget Period to add e	ach individual			
Budget Period				x		
Budget Period		Budget	Actual	Variance		
Year 1: 1/1/2018 to 12/31/20	018	18,500	0	-18,500		
Year 2: 1/1/2019 to 12/31/20	019	18,250	0	-18,250		
	Total	36,750	0	-36,750		
Budget Snapshot						
eddgor ondponor						
		Year 1			Year 2	
	1/1/	/2018 to 12/31/2018		1/1/20	019 to 12/31	
	Budget	Actual	Variance	Budget	Actu	
Salaries and Wages – Fellowships and Residencies	10,000		-10,000	10,000		
Salaries and Wages –	5,000		-5,000	5,000		
Program Salaries and Wages –	0,000		0	0,000		
Administration Salaries and Wages –						
			0			
Other	1,000		0	1,000		
Other Benefits	1,000		-	1,000 1,500		
Other Benefits Travel Conference and Meetings			-1,000			
Other Benefits Travel Conference and Meetings – Non-Travel			-1,000			
Other Benefits Travel Conference and Meetings – Non-Travel Equipment and Supplies Consultants and Professional Services	1,500		-1,000 -1,500 0	1,500		
Other Benefits Travel Conference and Meetings – Non-Travel Equipment and Supplies Consultants and Professional Services (including Artist Fees)	1,500		-1,000 -1,500 0 -500	1,500		
Other Benefits Travel Conference and Meetings – Non-Travel Equipment and Supplies Consultants and Professional Services (including Artist Fees) Subgrants/Regrants Promotion, Marketing, and	1,500		-1,000 -1,500 0 -500	1,500		
Other Benefits Travel Conference and Meetings – Non-Travel Equipment and Supplies Consultants and Professional Services (including Artist Fees) Subgrants/Regrants Promotion, Marketing, and Advertising	1,500		-1,000 -1,500 0 -500 0	1,500		
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are required before submitting the final proposal.

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# BUDGET NARRATIVE

The **Budget Narrative** section includes descriptions of each expenditure category, budget totals for each category, and rich text fields in which details about each category may be provided.

*Please note*: This information is not collected for proposed endowment grants.

Budget Narrative	Salaries and Wages - Other: Total salary, excluding benefits, for any other staff not										
Budget Notes by Category	included in the above salary categories. The budget narrative should list the base salary for each position, the number of individuals in each position, and, if applicable, the FTE percentage allocation.										
Please provide any category-specific notes in the fields below.	Total Amount	Budaet	ted: 0								
Salaries and Wages – Fellowships and Residencies: Total salaries, excluding		Duugei									
benefits, for all fellowships, residencies, and scholarships. The budget narrative should list the base salary or stipend amount for each fellow or resident, the number of individuals in each position, and, if applicable, the FTE percentage allocation.	Notes	i	u s	S1	S,	:=	Ŧ	5	è		
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Salaries and Wages – Program: Total salaries, excluding benefits, for all	Notes										
programmatic employees, which may include salaries, stipends, and/or course											
releases for the principal investigator, project director, artistic staff, and/or faculty. The budget narrative should list the base salary, stipend, and/or course release amount for	T: B	i	<u>u</u>	S'	S1	:=	Ŧ	5	Ś		
each position, the number of individuals in each position, and, if applicable, the FTE percentage allocation.											
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Salaries and Wages – Administration: Total salaries, excluding benefits, for all administrative employees involved in the grant-funded project or activities, which may	T: B	i	<u>u</u> s	S1	S₁	:=	Ŧ	5	È		
include salaries for executive, finance, communications, and/or clerical staff. The											
budget narrative should list the base salary for each position, the number of individuals in each position, and, if applicable, the FTE percentage allocation.											
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# BUDGET NARRATIVE, CONTINUED

**Conferences and Meetings – Non-travel:** Total non-travel costs associated with conferences, meetings, and workshops, including any registration fees. The budget narrative should provide a breakdown of the costs by activity. Please note: some program areas do not support catering and facilities charges. Please refer to specific program guidelines on the Foundation's website for any further conference and meeting requirements.

#### Total Amount Budgeted: 0

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**Equipment and Supplies:** Total equipment and supplies costs, including any anticipated shipping, licensing, maintenance, and insurance costs. The budget narrative should include an itemized list of any equipment and supplies to be purchased or leased along with the cost assumptions.

#### Total Amount Budgeted: 0

#### Notes

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**Consultants and Professional Services (including Artist Fees):** Total consultant and professional services costs (including artist fees) not included in other budget categories. The budget narrative should describe any existing and/or anticipated agreements with third parties, including consultants, artists, and/or other vendors. The narrative should include a description of the work to be performed, whether the amount is based on a fixed price, hourly, or per diem rate, and whether it includes any anticipated travel or other additional expenses. The Foundation's Guidelines for Grants Involving Consultants and/or Subcontractors can be found here.

### Total Amount Budgeted: 0

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**Subgrants/Regrants:** If applicable, the total funds allocated for use for subgrants/regrants. For subgrants, the budget narrative should include the names of subgrantees, a description of the work to be performed by and the amount of allocated funds for each subgrantee. For regrants, the budget narrative should include the total funds to be regranted and describe the amounts expected to be awarded to each organization and/or individual.

#### Total Amount Budgeted: 0

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**Promotion, Marketing, and Advertising:** If applicable, the total funds allocated for all promotion, marketing, and advertising costs associated with the proposed grant activities.

#### Total Amount Budgeted: 0

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**Occupancy Costs:** If applicable, the total funds allocated for utilities and space rental associated with the project or development of the project. The budget narrative should also designate the Foundation's percentage contribution to the occupancy costs. Please refer to specific program guidelines on the Foundation's website.

#### Total Amount Budgeted: 0

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Additional Budget Categories: If applicable, the total funds allocated for use in any additional budget categories. Please describe the allocated amount and purpose for each category.

Total Amount Budgeted: 0

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# DOCUMENTS

The **Documents** section provides a space to upload proposal documents, which may be added to each section by clicking the **"+" sign**.

For more instruction on how to upload documents, please refer to the <u>Working with Documents Guide</u>. Note that it is important to select the document type when uploading documents.

ALL PROPOSALS	
▼ Documents	
When uploading documents, please select the Document Type that can be found on the Foundation's website.	t you feel is the most appropriate. Instructions for working with Documents
Propos	sal Documents
ENDOWMENT GRANTS – SPECIAL RE Please select the "Endowment Compliance" Additional documentation is required for en endowment is under \$100 million.	•
▼ Documents	
<ul> <li>can be found on the Foundation's website.</li> <li>For endowment fund proposals from organizations with endown using the Endowment Compliance document type in the Propose</li> <li>A copy of the Investment Policy Statement ("IPS"), which must in Policy; (d) Conflict of Interest Policy; and (e) Roles and Responsibilit Consultants/Advisors.</li> <li>A description of the decision-making process for making change and evaluated.</li> <li>The current roster of investment managers.</li> <li>The current members of the Investment Committee and the name The current Asset Allocation.</li> <li>Investment Performance for the past one, three, five, and ten year Copies of the two most recent audited financial statements.</li> </ul>	Include the: (a) Asset Allocation Policy; (b) Spending Policy; (c) Rebalancing ties of the Board, the Investment Committee, Staff, and as to the IPS, and, if applicable, how and by whom managers are sourced e of any Investment Consultant or Advisor. ars.
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Select or drag files then start upload	Size Status
Endowment Compliance.docx Endowment Complian •	12 KB 0% 🕞
Add files Start upload	12 KB 0%

#### Banking Details

Should this grant be approved, the Foundation will make payment by wire transfer. Please indicate the last 4 digits of the account in the space below.

If your organization is scheduled to receive a payment, Foundation staff may request confirmation of your organization's bank information. In that event, staff will send an email to the Organization Financial Contact requesting confirmation of the banking information. Instructions for confirming bank information can be found here.

Bank N	Name	Account Number		Confirmed By	Date Confirmed	
Last 4 Digits of Accou		ccount				
<b>▲</b> F	Please indicat	e the last 4	digits of the bank acc	count for payment in the Ba	nking Details section below.	

This information is required before submitting a final proposal.

### **BANKING DETAILS**

Should this grant be approved, the Foundation will make payment by wire transfer. Please indicate the last four digits of the account in the space below. If your organization is scheduled to receive a payment, Foundation staff may request confirmation of your organization's bank information. In that event, staff will send an email to the Banking Information Contact requesting confirmation of the banking information. Instructions for confirming bank information can be found in the <u>Confirm Bank</u> <u>Information Guide</u>.

### **GRANTEE OBLIGATIONS NOTICE**

At the time of the final proposal submission, please carefully read the notice outlining grantees' obligations to The Andrew W. Mellon Foundation. By checking the box at the end of the text and clicking **Save**, you are indicating agreement to these terms.

#### Grantee Obligations Notice

If applicant's proposal is approved by The Andrew W. Mellon Foundation, the applicant, as a grantee, will be required to comply with the Foundation's grantmaking policies and guidelines (https://mellon.org/grants/grantmaking-policies-and-guidelines/) and the terms of the award letter sent by the Foundation. The Foundation's policies and guidelines include, but are not limited to, the following:

1. The final proposal, together with the award letter, will serve as the grant agreement between the grantee and The Andrew W. Mellon Foundation.

2. Grant funds may not be expended on costs incurred prior to the grant start date.

3. Grant funds may not be reallocated from the proposal budget without the prior written approval of the Foundation.

4. The grantee will report to the Foundation on the progress of the grant with interim and final reports according to the schedule specified in the Foundation's award letter. Reports will be used to assess the progress and success of the project.

5. Grant funds may not be expended after the grant end date without the prior written approval of the Foundation.

6. The grantee will secure all necessary intellectual property and other rights and permissions for the supported work so that use of the work will not infringe on or violate the rights of others.

7. Grant funds are to be used solely for the purposes described in the proposal. In no event shall grant funds be used, without the advance written approval of the Foundation, to offset other financial obligations (such as payments on lines of credit or securing or servicing debt), or to meet cash flow or general operating expenses that are unrelated to the terms of the grant proposal.

8. Grant funds are to be managed and invested in a prudent manner that is consistent with the purposes and duration of the grant award, with the understanding that the interest earned will also be applied to the purposes of the grant; moreover, under no circumstances should grant funds be invested in risky and/or illiquid investment products or strategies.

□ I confirm that I have read and agreed to the Foundation's grantmaking policies and guidelines, including the obligations listed above.

### **ASSISTANCE:**

Cancel

Save

For technical support, please contact Foundation staff at <u>fluxxusers@mellon.org</u> or call (212) 500-2484 during business hours (9:00 a.m. – 5:30 p.m. EST). You should expect a response to your email within three business days. For program-related questions, please contact program staff.

To submit the proposal, select Save and then Submit.

Submit