



JOHNS HOPKINS  
CAREY BUSINESS SCHOOL

Our

# GRADUATES

Speak for Themselves

**2018 GLOBAL MBA EMPLOYMENT REPORT**



JOHNS HOPKINS  
CAREY BUSINESS SCHOOL

# Careers that make a difference

In class, in the workplace, and across the globe—the Johns Hopkins Carey Business School’s Global MBA is shaping leaders for the future. Our full-time program features real-world learning experiences, one-on-one support, and an influential worldwide network of over 215,000 Johns Hopkins alumni.

The Career Development Office at the Johns Hopkins Carey Business School partners with internal and external stakeholders to empower students to realize their full potential and go on to secure meaningful, fulfilling careers that make a difference in the world.





“

The Career Development Office was there for me. They were there to advise me, coach me, and support me. They were instrumental to my success. Individual coaching was huge and available anytime I needed it.

**Terence Tsai, MBA '18**  
**IBM**  
Summit Program

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“



I am a retired, Indian Navy commander. The Career Development Office worked with me before I even arrived at Carey. At Carey, I learned how to incubate a thought and transform it into a product or service for the marketplace.

**Pallav Prakash, MBA '18**  
**AnitaB.org**  
Risk Mitigation  
Program Manager

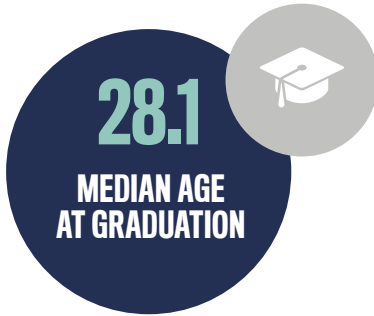
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# Global MBA Class of 2018

## Demographics and Employment

### DEMOGRAPHICS:



### EMPLOYMENT STATISTICS:

Category	All Graduates		Non-Permanent Resident		U.S. Citizen or Permanent Resident	
	Count	Percent	Count	Percent	Count	Percent
<b>Not Seeking Employment</b>	<b>9</b>	<b>11.8%</b>	<b>3</b>	<b>7.9%</b>	<b>6</b>	<b>15.8%</b>
Already Employed	3	33.3%	-	-	3	50.0%
Other Reason	2	22.2%	1	33.3%	1	16.7%
Starting New Business	4	44.4%	2	66.7%	2	33.3%
<b>Seeking Employment</b>	<b>62</b>	<b>81.6%</b>	<b>30</b>	<b>78.9%</b>	<b>32</b>	<b>84.2%</b>
Full-time Offer Accepted	56	<b>90.3%</b>	27	90.0%	29	90.6%
Still Seeking Employment	6	9.7%	3	10.0%	3	9.4%
<b>No Information</b>	<b>5</b>	<b>6.6%</b>	<b>5</b>	<b>13.2%</b>	<b>0</b>	<b>0.0%</b>
<b>Total Graduates</b>	<b>76</b>	<b>100.0%</b>	<b>38</b>	<b>100.0%</b>	<b>38</b>	<b>100.0%</b>

# Global MBA Class of 2018 Compensation



## BASE SALARY:

### Graduates Reporting Base Salary

Citizenship	Count	Percent	Mean	Median	Low	High
U.S. Citizen or Permanent Resident	27	93.0%	\$89,370	\$82,500	\$54,000	\$135,000
Non-Permanent Resident	24	89.0%	\$83,931	\$80,000	\$24,000	\$140,000
<b>Total Graduates</b>	<b>51</b>	<b>91.0%</b>	<b>\$86,811</b>	<b>\$80,000</b>	<b>\$24,000</b>	<b>\$140,000</b>

## SIGNING BONUS:

### Graduates Reporting Signing Bonus

Citizenship	Count	Percent	Mean	Median	Low	High
U.S. Citizen or Permanent Resident	15	<b>52.0%</b>	\$15,175	\$9,582	\$2,000	\$40,000
Non-Permanent Resident	14	48.0%	\$13,439	\$9,075	\$2,000	\$50,000
<b>Total Graduates</b>	<b>29</b>	<b>100.0%</b>	<b>\$14,337</b>	<b>\$9,582</b>	<b>\$2,000</b>	<b>\$50,000</b>

## OTHER GUARANTEED COMPENSATION :

### Graduates Reporting Other Guaranteed Compensation

Citizenship	Count	Percent	Mean	Median	Low	High
U.S. Citizen or Permanent Resident	10	56.0%	\$15,740	\$10,500	\$5,000	\$52,500
Non-Permanent Resident	8	44.0%	\$22,844	\$20,375	\$5,000	\$55,000
<b>Total Graduates</b>	<b>18</b>	<b>100.0%</b>	<b>\$18,897</b>	<b>\$13,000</b>	<b>\$5,000</b>	<b>\$55,000</b>

“

Career Development is there to connect you to resources that will increase your chances of landing gainful employment. In my current position, I work with leaders of Legg Mason’s private bank and wealth management divisions. In doing so, I find myself revisiting the lessons I learned at Carey to stay competitive, to bring new perspectives, and to drive meaningful change in Legg Mason’s multi-affiliate, global business model.

**Kavindee Edirisinghe, MBA ‘18**

**Legg Mason Global Asset Management**

Project Manager, U.S. Private Bank &  
Wealth Management  
Strategic Initiatives



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“The Innovation for Humanity Project (I4H) gave me both international experience and **helped lead me to my current job.** The startup aspect of I4H was great, and working in an international setting gave me a lot of perspective. I also participated in many of the Career Development Office’s workshops like Wall Street Prep and networking round tables. Carey Business School prepared me for my career in three ways: coursework like financial analysis and marketing strategy; polishing my professional skills; and by providing me outside-the-classroom opportunities like case competitions and workshops.”

**Ryan Douglas, MBA ‘18**  
**Siemens**

Siemens Graduate Program



“

I'm a project manager at Lupin Pharmaceuticals. Strategy and project management are tantamount to team efficiency and success. An industry fair at Carey Business School led to a meet-and-great with the person who became my current boss.

**Chirag Potdar, MBA '18**  
**Lupin Pharmaceuticals**  
Product Manager

”



# Salary by Function and Industry



## BASE SALARY BY PROFESSIONAL FUNCTION:

Graduates Accepting New Employment

Professional Function	Count	Percent	Mean	Median	Low	High
Consulting	7	14%	\$101,857	\$85,000	\$75,000	\$140,000
Finance/Accounting	14	27%	\$78,060	\$78,750	\$51,840	\$107,500
General Management	4	8%	\$71,250	\$75,000	\$55,000	\$80,000
Human Resources	1	2%	-	-	-	-
Information Technology	1	2%	-	-	-	-
Marketing/Sales	8	16%	\$97,563	\$107,500	\$24,000	\$130,000
Operations/Logistics	3	6%	\$81,000	\$77,000	\$75,000	\$91,000
Other	13	25%	\$89,538	\$80,000	\$46,000	\$130,000
<b>Total Graduates</b>	<b>51</b>	<b>100%</b>	<b>\$86,811</b>	<b>\$80,000</b>	<b>\$24,000</b>	<b>\$140,000</b>

\* Because fewer than three graduates provided salary information in the HR and IT functions, those salaries are not reported.

## BASE SALARY BY INDUSTRY:

Graduates Accepting New Employment

Industry	Count	Percent	Mean	Median	Low	High
Consulting	2	4%	-	-	-	-
Energy	2	4%	-	-	-	-
Financial Services	8	16%	\$79,605	\$77,500	\$51,840	\$120,000
Government	2	4%	-	-	-	-
Health Care (Including Products, Services, Pharmaceutical, Biotechnology)	19	37%	\$93,447	\$85,000	\$55,000	\$135,000
Manufacturing	1	2%	-	-	-	-
Non-Profit	5	10%	\$72,000	\$80,000	\$54,000	\$80,000
Other	5	10%	\$74,800	\$77,000	\$46,000	\$91,000
Retail	1	2%	-	-	-	-
Technology	6	12%	\$81,500	\$82,500	\$24,000	\$120,000
<b>Total Graduates</b>	<b>51</b>	<b>100%</b>	<b>\$86,811</b>	<b>\$80,000</b>	<b>\$24,000</b>	<b>\$140,000</b>

\* Because fewer than three graduates provided salary information in the Consulting, Energy, Government, Manufacturing and Retail industries, those salaries are not reported.

**Global MBA Class of 2018**

Select Employers

HIRING ORGANIZATIONS:

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Airport Sherpa	Capital One
Alvarez and Marsal	
Anheuser-Busch InBev	
Anita Borg Institute for Women and Technology	
AstraZeneca	Highmark Health
Baltimore Corps	
Berman McAleer	
Beyond Limits	
Boston Consulting Group (BCG)	IBM Corporation
Clark Construction Group, LLC	
Cigna	
Despegar.com	
Discover Financial Services	Johnson & Johnson
Falcon Computing Solutions, INC.	
FRAME	
Haddad Brands	
Hillhouse Capital Group	Legg Mason, Inc.
HM Health Solutions	
Invenergy, LLC	
JAI Medical Systems	
Johns Hopkins Medicine	
Johns Hopkins School of Medicine	Lupin Pharmaceuticals
LifeBridge Health	
Philips Healthcare	
Qiagen	
Rochester Regional Health	Microsoft Corporation
Seattle Genetics	
Siemens Corporation	
Specialized Technical Services (STS)	
The Children's Trust	Morgan Stanley
The International Organization for Migration	
The Nielsen Company	
Tiffany & Co.	
Veeva Inc.	Sage Growth Partners

“



My team and company really align with Carey’s mission to find that blend of profit, career growth, and making a positive impact in the community. My career coach at Carey helped me understand my skillset and discover my career path.

**Shelby Schemerhorn, MBA ‘18**  
**Johnson & Johnson**  
Associate Marketing Manager

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“

My job is special because of the immediate impact on people’s lives. I come up with business solutions that will make a difference. It was internal outreach and strong connection building through Johns Hopkins that helped drive me to my current employer.

**Will Thomas, MBA ‘18**  
**Johns Hopkins University**  
**School of Medicine**  
Senior Administrative Manager



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# Global MBA Class of 2018

## Acceptances by Region



Accepted new employment in Africa



Accepted new employment in Asia



Accepted new employment in Latin America

### Graduates Accepting New Employment

Global	Count	Percent	Mean	Median	Low	High
Africa	1	2%	-	-	-	-
Asia	5	10%	\$76,000	\$70,000	\$24,000	\$140,000
Latin American/Caribbean	1	2%	-	-	-	-
North America	44	<b>86%</b>	\$88,712	\$81,250	\$46,000	\$135,000
<b>Total Graduates</b>	<b>51</b>	<b>100%</b>	<b>\$86,811</b>	<b>\$80,000</b>	<b>\$24,000</b>	<b>\$140,000</b>

\* Because fewer than three graduates provided salary information in the Africa and Latin America & the Caribbean world regions, those salaries are not reported.

### Graduates Accepting New Employment

North America	Count	Percent	Mean	Median	Low	High
Mid-Atlantic	27	61%	\$86,124	\$80,000	\$51,840	\$130,000
Midwest	3	7%	\$93,167	\$82,500	\$77,000	\$120,000
Northeast	7	16%	\$87,500	\$80,000	\$55,000	\$135,000
South	1	2%	-	-	-	-
Southwest	1	2%	-	-	-	-
West	5	12%	\$103,000	\$119,000	\$46,000	\$120,000
<b>Total Graduates</b>	<b>44</b>	<b>100%</b>	<b>\$88,712</b>	<b>\$81,250</b>	<b>\$46,000</b>	<b>\$135,000</b>

\* Because fewer than three graduates provided salary information in the South and Southwest geographic regions, those salaries are not reported.

## Global MBA Class of 2018

# Primary Source of Full-Time Job Acceptances

7% 

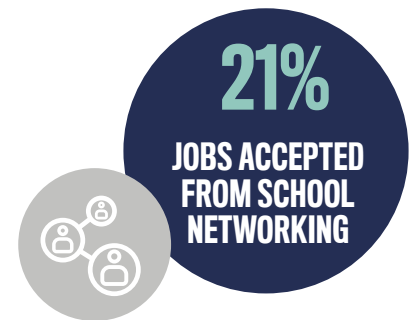
Jobs accepted from  
Career Center Activities

5% 

Jobs accepted from  
Internships

9% 

Jobs accepted from  
Scheduled Interviews



### SCHOOL-FACILITATED ACTIVITIES:

School Facilitated	Count	Percent *
<b>Activities Supported by Career Center</b> (i.e., job fairs/conf., employer events, school-promoted job boards)	4	7%
<b>Conversion of Internship</b> (internship obtained through school sources)	3	5%
<b>Job Postings on School Career Systems, Resume Books, Resume Referrals by Career Center</b>	5	9%
<b>Scheduled Interviews on or off Campus for Full-Time Employment</b>	5	9%
<b>School Network/Resources</b> (i.e., faculty/alum/classmate referral, campus speaker, trek, club event)	12	<b>21%</b>
<b>Total Activities</b>	<b>29</b>	<b>51%</b>

### SELF-FACILITATED ACTIVITIES:

Self-Facilitated	Count	Percent *
<b>Conversion of Internship</b> (internship obtained through graduate-initiated sources)	2	7%
<b>Online Job Postings</b> (i.e., social media/LinkedIn, Indeed, company websites)	10	5%
<b>Other Graduate-Facilitated Source</b>	2	9%
<b>Personal Contact</b> (i.e., previous employers, family, friends outside of school, etc.)	10	21%
<b>Total Activities</b>	<b>24</b>	<b>42%</b>

\* 7% of students did not report



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I work at BCG. I enjoy talking to clients with diverse backgrounds across many different industries. Hopkins is a global brand name, and that's why I came to Carey.

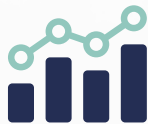
**Bo Gao, MBA '18**  
**Boston Consulting Group**  
Consultant Asia Pacific

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“The Career Development Office helped me with practice interviews and showed me my career options. The experiences I gained through Carey’s experiential learning classes were extremely valuable in helping me rise to the challenges of my internship.”

**Vanessa Vaughn, MBA Candidate ‘19**  
**Vehicles for Change**  
Marketing Coordinator



“I’m interning with a management consulting group and have been part of problem solving for our clients. It’s made me a more analytical thinker. The Career Development Office was fantastic throughout the internship process. I went to their resume and interviewing classes. The employer roundtables helped me determine my career path.”

**Matthew Aghazarian, MBA Candidate ‘19**  
**Gartland and Mellina Group**  
Management Consultant Intern







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Advice for students: Maintain a strong relationship with the Career Development Office so you do not miss any opportunities to learn about internships.

**Ming-hsuan (Grace) Tsai, MBA Candidate '19**

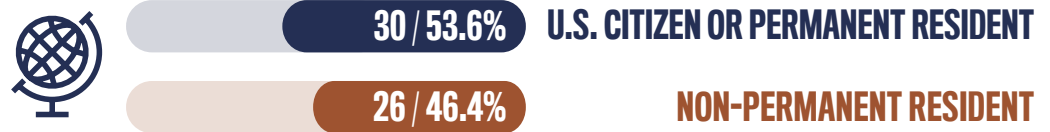
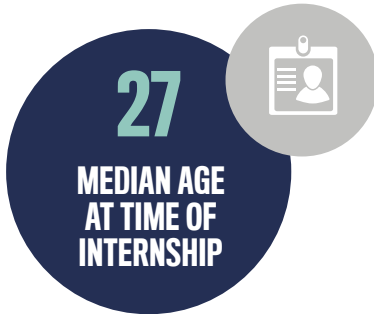
**Legg Mason**

Compliance Analyst Intern

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# Global MBA Class of 2019 Internships

DEMOGRAPHICS:  
(SUMMER 2018 INTERNSHIPS)



**100%**

of the students seeking an internship received one \*

**82%**

of the Class of 2019 students seeking an internship accepted one \*

**\$26.26/HR**

Average rate of pay \*

## INTERNSHIP BY FUNCTION:

Function	Percent
Consulting	30%
Finance	22%
Marketing/Sales	22%
Other	14%
General Management	4%
Information Technology	4%
Operations/Logistics	4%

## INTERNSHIP BY INDUSTRY:

Industry	Percent
Healthcare	35%
Other	17%
Financial Services	13%
Consulting	9%
Manufacturing	9%
Real Estate	9%
Energy	4%
Media/Entertainment	4%

\* 23 students reported the internship data shown on this page. Percentages reflect the percentage of 23 students.





Career Development Office  
[carey.jhu.edu/career-development](https://carey.jhu.edu/career-development)  
[carey.careerdevelopment@jhu.edu](mailto:carey.careerdevelopment@jhu.edu) | 410-234-9270



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