

The webinar will begin shortly. Please ensure your laptops, computers and phones are on mute.

RM6165 Construction Professional Services

Market Engagement 11th August 2020



**Crown
Commercial
Service**



Format & Etiquette

- Please ensure your microphone is **muted** throughout the presentation
- The slides today will be presented with the opportunity for the audience to post questions during the presentation using the chat function.
- Questions submitted through the chat function will be recorded and responses will be provided after the event. Responses will be posted on CCS website page and will be anonymous.
- A copy of the slides presented today will be available on the CCS website
- Follow up survey will be issued

All information presented during today is currently still in draft format and subject to change or amendment.

Market Engagement

Aug 2020

Introduction & Purpose



Introducing

**Crown Commercial Service
And
The Buildings Pillar**



Crown
Commercial
Service

Introducing Crown Commercial Service

We help organisations across the entire public sector save time and money on buying their common goods and services...

- Commercial expertise
- Supporting frontline services
- Significant savings
- Customer focused
- Bulk buying power



£18bn of public sector spend went through CCS commercial agreements last year and we aim to achieve more than £1bn of commercial benefits for our customers annually for 2020/21 and into 2021/22



Crown
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Service

Introduction to the Buildings Pillar



The CCS Buildings Pillar supports our customers through the building, operation and management of the Built Asset.

We offer a full lifecycle service for property, construction, infrastructure consultancy projects across all RIBA stages.

Using our extensive knowledge of the market and suppliers, customers can access commercial agreements for all of their buildings needs, whilst being reassured that they are efficient, effective and compliant.

Policy Context

CCS Construction aims to facilitate the incorporation of a range of government policies. This includes, but is not limited to:

- Support Covid Recovery
- Drive Collaboration and Early engagement
- Reducing Commercial Friction
- Delivering Projects Faster
- Making Government a Better Client
- Modern Methods of Construction
- Improved Productivity / Value for Money
- Implementing BIM & digitisation
- Promoting Fair Payment, Project Bank Accounts
- Embed Social Value in what we deliver
- Enhancing Technology / Information Security



CCS Construction Integrated Solution

DESIGN

BUILD

OPERATE

MAINTAIN

SUSTAIN

FAC-1

FAC-1

Consultancy Services

Start Date – May 2017
End Date - Nov 2021

- Project Management
- Architectural Services
- Cost Management Services
- Civil & Structural Eng.
- Building Services Eng.
- Environmental Services.

Construction Works

Start Date – Dec 2019
End Date - Dec 2026

- Building Work & Civil Eng.
- Construction Works and Associated Services
- Residential
- High Rise Accommodation
- Maritime
- Airfields
- Demolition
- Construction Management

Building Materials and Equipment

Start Date – May 2019
End Date - Oct 2021

- Procurement of:
- Heavy Materials
 - Plumbing & Heating
 - Electrical Equipment
 - Timber and Joinery
 - Hand & Power Tools
 - Paints & Solvents
 - Flooring & Tiles
 - PPE
 - Kitchens & Bathroom
 - Plant & Equipment
 - Fire Resistant Materials

Modular Building Solutions

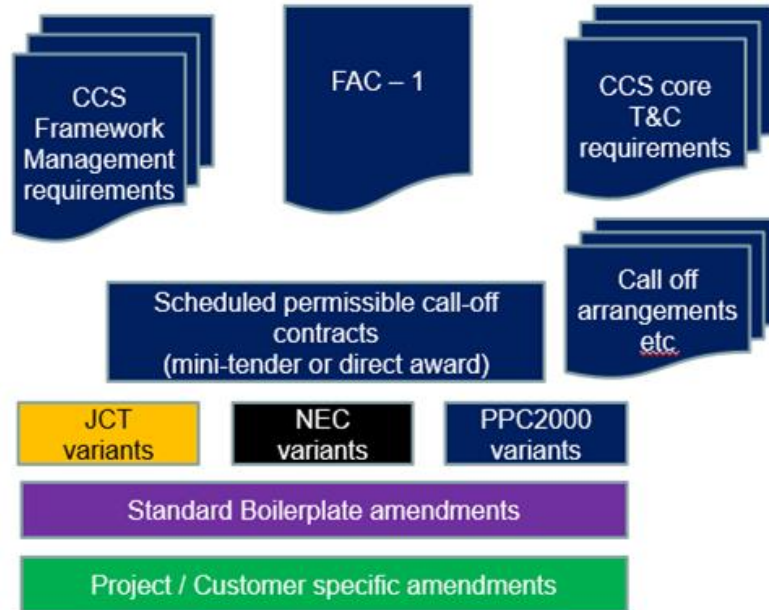
Start Date – July 2019
End Date - April 2023

- Design
- Manufacture
- Delivery
- Installation
- Health Sector specific buildings



Framework Alliance Contract 1 (FAC1) Construction Framework Agreement

Contract Structure



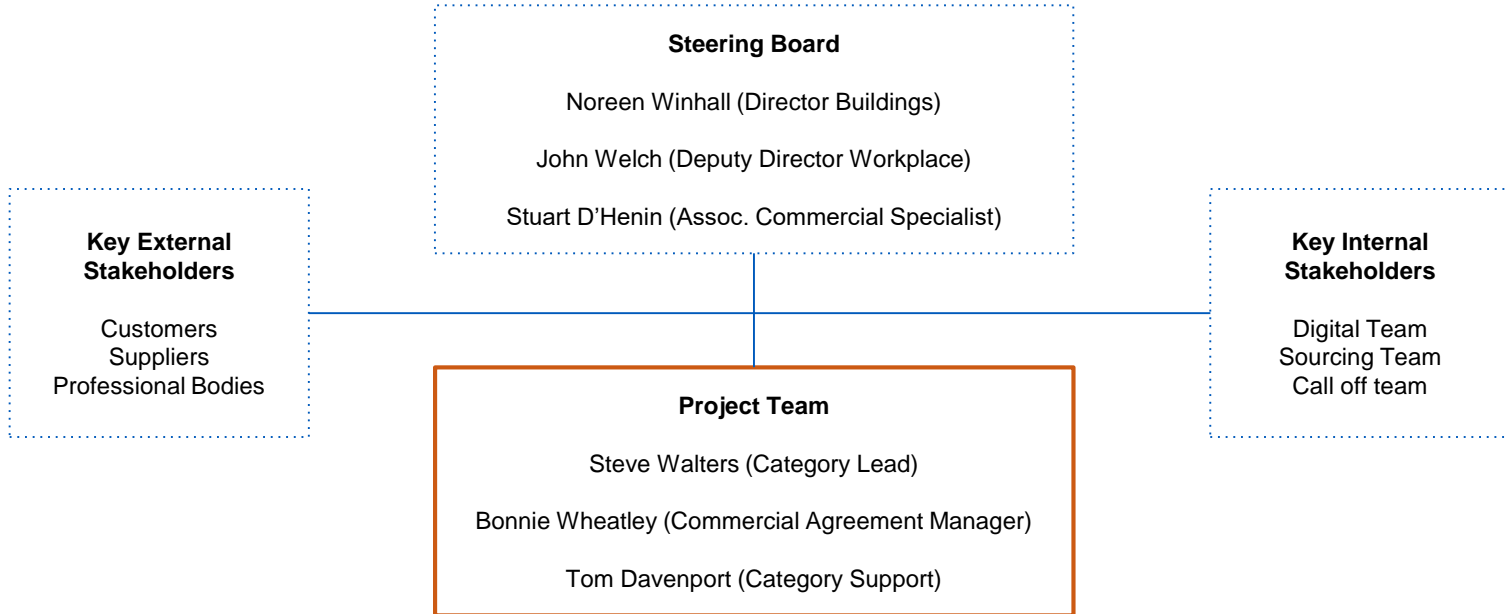
Construction Professional Services [CPS]

RM6165



Crown
Commercial
Service

The CPS Team



Evolution of Construction Professional Services



CPS RM6165 Vision

Ensure CG and the WPS have access to a full suite of Construction related professional services

Strengthening the UK economy through effective policy & strategy delivery

Focus on our customers

Simple, Quick & Flexible Customer Journey

Bring together industry with the end user to promote collaborative working practices

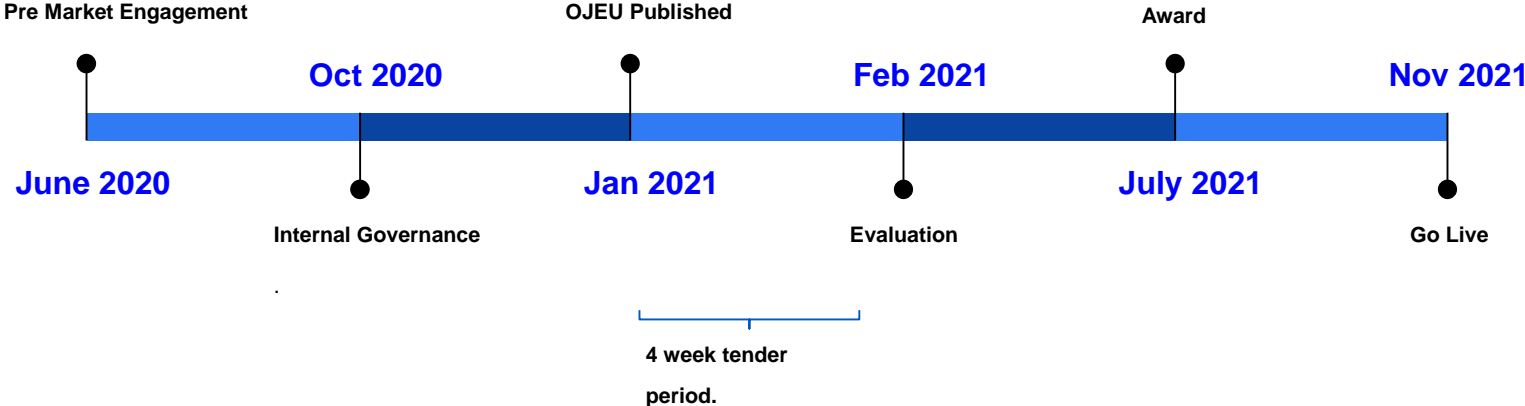
Supports a sustainable industry through social value initiatives

Drives Supplier Performance

Promotes innovation, efficiency & Delivering Value for Money

**Simplification
Flexibility**

RM6165 Timeline



All dates are indicative only

Legacy and Forecast Spend



* Forecast

PMFDTS RM3741 Customer Base

Central Government

 Education & Skills Funding Agency


 Magnox

 Ministry of Justice

 Department for Work & Pensions

 HM Revenue & Customs

 Defence Infrastructure Organisation

 Government Property Agency

 Department for Education

62
CG
Customers





 Ministry of Housing, Communities & Local Government

 Department for Business, Energy & Industrial Strategy

60%
Spend

Wider Public Sector

Councils

Universities

Housing

Education

Health

Transport

214
WPS
Customers



Charities

40%
Spend

Growth Opportunity

Customer Experience Directorate (CXD)

**RM6165
Construction
Professional
Services (CPS)**

**Framework
Features**



Initial proposed RM6165 lot structure (Nov 2019)

Multi – Disciplinary		Project Management	Architectural	Cost Management	Civil and Structural	Building Services	Environmental	Energy (TBC)
Lot 1a UK Multi-disciplinary Any value 10 – 12 suppliers	Lot 1b International Multi-Disciplinary Any Value 8- 10 Suppliers	Lot 2a Minor Projects £0 – 300k** National 8 suppliers	Lot 3a Minor Projects £0 – 300k National 8 suppliers	Lot 4a Minor Projects £0 – 300k National 8 suppliers	Lot 5a Minor Projects £0 – 300k National 8 suppliers	Lot 6a Minor Projects £0 – 300k National 8 suppliers	Lot 7a Minor Projects £0 – 300k National 8 suppliers	Lot 8a Minor Projects £0 – 300k
		Lot 2b Major Projects £300k+ National 8 suppliers	Lot 3b Major Projects £300k+ National 8 suppliers	Lot 4b Major Projects £300k+ National 8 suppliers	Lot 5b Major Projects £300k+ National 8 suppliers	Lot 6b Major Projects £300k+ National 8 suppliers	Lot 7b Major Projects £300k+ National 8 suppliers	Lot 8b Major Projects £300k+

Initial CPS Lot structure proposal which was presented to a wide range of customers and suppliers during earlier rounds of customer engagement Nov 2019.

Feedback

>	Minor & Major Lot with Value banded threshold	<ul style="list-style-type: none">• Introduces complexity [Additional lots to manage & rules of lot engagement difficult to define]• Difficult to determine optimum value band
>	Multi Discipline Lot + Separate Discipline specific Lots	<ul style="list-style-type: none">• Clear customer requirement for a multi discipline lot based on historic spend• Specific discipline may be underutilised based on nature of customer call offs• Specific Discipline lots enable more specialist suppliers• Customer need for market focus experience
>	Introduction of Energy Lot	<ul style="list-style-type: none">• Overlap with other CCS Energy offering• Energy related consultancy services can be included in other multi discipline offerings
>	Introduction of International Lot	<ul style="list-style-type: none">• Clear customer requirement to offer [multi discipline] overseas capability
>	Introduction of Environmental Lot	<ul style="list-style-type: none">• Customer requirement to have access to specialist environmental consultancy services• Provides focus on Carbon Neutral Agenda

CPS RM6165 Emerging Lot Structure

Project management and full design team services across the entire project lifecycle

Built
Environment
&
General
Infrastructure

Urban
Regeneration

International

High Rise

Defence

Environmental

Construction
Professional
Services

Development
Conceptual
Planning

Overseas
Project
Management
Services

High Rise
Design (>18m)

Security
Aviation
Maritime

Planning
Management
Consultancy



Additional Consultancy Opportunities RM6165

Construction
Professional
Services
Framework



Dynamic Procurement System - Under Review

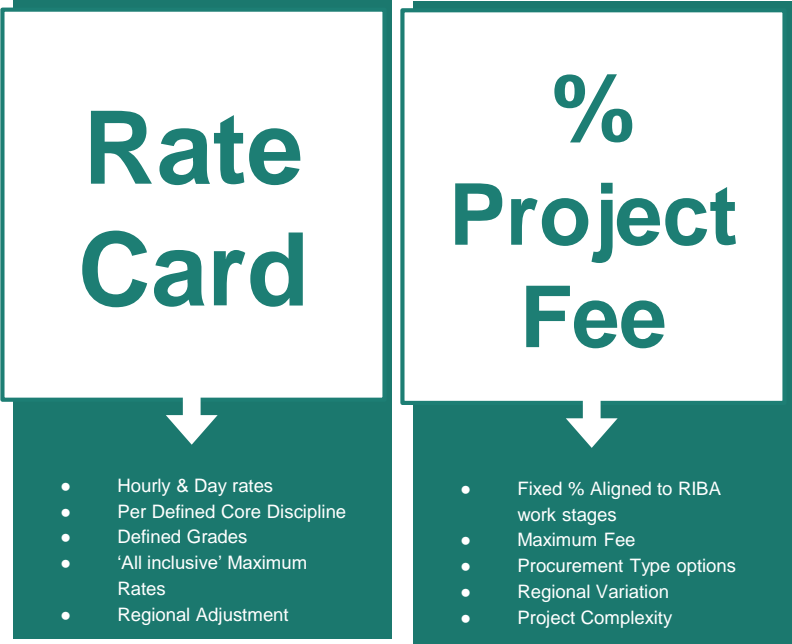
- Procure wide range of services in flexible markets
- Requirements that can be fulfilled by small suppliers.
- Suppliers are able to apply to join at any point
- Unlimited numbers of suppliers and unrestricted access to smaller suppliers
- Separate market engagement to follow (dates to be advised)

Framework Measures

- Promote SME usage at sub tiers of the supply chain during framework life
- Allow Consortia & Joint Ventures to enable the option of groups of SMEs to work together

Price Model / Mechanism RM6165

Current RM 3741 Price structure



RM6165 Proposal



Basis of Design Summary RM6165

Number of suppliers per lot	Lot 1 : No Maximum specified but Minimum Quality threshold at ITT will determine # For all other lots we expect 10-15 suppliers per lot.
Lot Coverage	UK National Coverage Overseas for International Lot
FW KPI's	Typically will include Supplier Compliance, Social value, Carbon zero , Modern slavery - Under Review
FW T&CS	Framework Alliance Contract (Based on FAC-1)
FW Length	4 Years
Evaluation	Selection stage will be based on CCS proposed pre-qualification process aligned with PAS91 (common assessment standard)



Basis of Design Summary RM6165

Call off Contract T&Cs	Multiple forms at call off - NEC4 PSC, CCS Standard, FAC1, JCT, PPC200 - Under review
Limits of Liability	Under Review
Price Model / Mechanism	Time Charge Rates (Flexible Call off options inc Target Cost, Reimbursable, Fixed Price)
FW rate Indexation	Fixed for initial period (2 years)
Applicable standards	ISO Standards, Cyber Essentials – Under review
Levy	1%

PQQ and ITT stage will aim to reduce admin of bidding for multiple lots and support consistent and efficient evaluation process

Next Steps

Further refined and focussed engagement to continue through to October 2020 with Customers, Suppliers and Professional Bodies

Internal CCS governance Oct 2020*

Planned OJEU Publication Jan 2021*

Q&A / FAQ published and follow up online survey issued

**Dates are indicative only*

Thank you!

CPS@crowcommercial.gov.uk

Please continue to check our website
for further updates

www.crowcommercial.gov.uk/agreements/RM6165



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