



Zoomlion terminates Terex bid

Zoomlion ended four months of negotiation and uncertainty on May 27th when it announced that it was terminating its bid for Terex Corporation. The company had made an unsolicited \$3.25 billion offer for Terex at the end of January, and increased it to \$3.4 billion in March.

Terex then suspended its merger with Konecranes and began talking seriously with Zoomlion. However, in mid-May it sold the Terex Port and material handling business to Konecranes resulting in Zoomlion - which is now suffering from rapidly declining revenues and evaporating profits - to end negotiations on a deal that was probably a long shot from the start.



....and Konecranes buys Terex Port/Material Handling

In mid-May Terex agreed to sell its industrial and port crane business - largely made up of the Demag overhead crane and Gottwald port cranes business - to Finland's Konecranes.

At the same time the two companies mutually agreed to end all merger talks. Konecranes is paying \$1.3 billion for the business, made up of \$820 million in cash and 19.6 million newly issued shares in Konecranes. The deal will give Terex a 25 percent stake in the expanded Konecranes business and it will have the right to nominate two directors to the board. The deal is expected to complete at the end of the year. The Konecranes management is said to be happier with this outcome than the full merger, and its shareholders appear to agree as the share price surged following the announcement.



New Grove carry decks

Grove is upgrading its line of industrial carry deck cranes with Tier 4 Final engines that comply with the latest North American emissions standards.

The first new crane in the GCD - Grove Carry Deck - series will be the 25 ton GCD25 with Cummins power, four wheel steer, four wheel drive and a 21.5 metre boom with optional 5.2 metre boom extension for a maximum tip height of 28 metres. A four-position pivoting boom nose enables the crane to work in low headroom applications. Further models in the new GDC series will be launched throughout 2016 and 2017.



The new Grove GDC25



The handover of the battery electric JLG 860SJ (L-R) Dustin Keizer of Riwal, Francis Richard of Airnace, Nico den Ouden of Riwal with Remy Loïc and Richard Mathieu of Airnace

Riwal sells its first 86ft battery boom

Riwal - the Dutch international sales and rental company - has sold its first battery electric 86ft boom lift to Swiss company Airnace. The new machine - a JLG 860SJ - was converted from diesel to battery power in Riwal's workshops and comes complete with a 400 volt integrated battery charger.

Airnace required a silent, emissions-free machine for some of the work that it does in city centres and shopping malls. The unit offers more than 23 metres of working outreach, 28 metres working height and 230kg platform capacity.

Airnace specialises in the rental of access equipment, spider cranes, telehandlers, vacuum lifters and construction lifts. General manager Olivier Mettan said: "This machine is a great solution for work in industrial areas, power plants and tunnels without the need for particulate filters. Thanks to the reduced noise level and zero emissions, we can easily meet local restrictions."



(L-R) Allard Maij, Daan van de Poel and his wife, Dick Schalekamp and Coert Nodelijk

HWS trio acquire Eurosupply

Eurosupply Hoogwerksystemen of Moerdijk, Netherlands has been acquired by the new owners of HWS Rental - Dick Schalekamp, Coert Nodelijk and Allard Maij. This second acquisition came just three months after the HWS takeover in January and will almost certainly not be its last.

Eurosupply was established in 1990 and is owned by Daan van de Poel. It operates in the Netherlands and Belgium, being the distributor for Niftylift, Multitel and Nostrolift as well as a sub dealer for Genie. Daan van de Poel will remain with the business, while Noderlijk becomes general manager, Maij commercial director and Schalekamp managing director.

"By transferring the business to the new owners and keeping an active role at the sales and technical level, I think I have taken the best decision for the company, its employees and our customers, but also for myself," said van de Poel. "After their departure from Riwal, I kept in touch with Dick, Coert and Allard and we started talking about our respective plans after they bought HWS and quickly reached an agreement."



Apollo to acquire and merge Maxim and Amquip

Funds managed by Apollo Global Management have agreed the acquisition of US-based crane rental companies AmQuip - from Clearlake Capital Group - and Maxim Crane Works from Platinum Equity. When completed, Apollo intends to merge the two companies to create the world's largest crane rental fleet with more than 1,950 cranes. Financial terms of the transactions have not been disclosed.

The combined business will include senior executives from each company, and both the AmQuip and Maxim brand names will continue within the merged organisation. Maxim's chief executive Bryan Carlisle, is expected to be chief executive of the combined business, while AmQuip chief executive Al Bove will continue to run the AmQuip operation, as well as joining the merged company's management team and take part in the integration process.

Founded in 1967, AmQuip operates a fleet of 550 cranes with lifting capacities ranging from six to 716 tons from a network of 13 locations across 36 states and claims to have one of the youngest crane fleets in the industry. Maxim was established in 1966, and runs 1,400 cranes from 31 locations throughout the United States.

Comilev in administration

French vehicle mounted lift manufacturer Comilev - which went into administration earlier this year - could be saved from liquidation. The company which is based at a 25,000 square metre site in Roquefort employs 108, had been given six months to find a buyer or come up with a workable restructure plan.



It is/was owned by HTI (Hoche Triomphe industrie) which also owns rental company Locomod as well as specialist utility equipment manufacturer Risa. Last year Comilev lost €1.5 million, while revenues back in 2011 were around €14 million but are understood to have slipped since then.

The current business was formed by a merger of A.C.M.L./Sietam and Comilev in 1994. Products include truck and van mounted lifts, fire-fighting platforms and insulated/utility platforms. The company is highly integrated carrying out most of its fabrication work as well as assembly. It also operates a small truck mounted lift rental division - Comiloc.

Dingli Australian retrofit

Dingli Australia is retrofitting additional counterweight to some of its earlier slab scissor lifts to bring them into line with Australian standards for a full outdoor rating.

Dingli commissioned TuV Rheinland to carry out stability testing on the retrofit, and certify their full conformity with current Australian Standards. The retrofit involves placing around 100kg of additional counterweight into the chassis channels. It is also adding a new tilt alarm to bring the units, which are pre-2014, fully up to date. The re-work is said to take around an hour to complete. Dingli Australia says it hopes to have all machines converted by the end of this month.



A new Leo range from Teupen

Teupen has launched five new Leo spider lifts - the Leo 19T, 23T, 27T, 31T and 35T. The new machines use a modular concept and have been developed using the latest high-strength steels and modern bending and welding processes. The result is a boom that offers higher platform capacities - now 250kg across the range - and more outreach. All cylinders, cables and hoses are internally mounted.

The company has retained the 980mm wide chassis from the Leo21 and 24GT as a base for the Leo19T and the Leo23T which can set up on ground up to 1.2 metres out of level. The three larger models - the 27 metre Leo27T, 31 metre Leo31T and 35 metre Leo35T - replace the classic Leo25Tplus, Leo30T and Leo36T - use a 1.58 metre wide chassis. The largest model has 14.7 metres unrestricted outreach or 17.7 metres with one man. Overall length is 7.5 metres, overall height less than two metres and the unit weighs six tonnes.



Saudi Binladin Group reinstated

The authorities in Saudi Arabia have cleared Saudi Binladin Group to tender for public building projects in the kingdom again with a Royal Decree issued at the start of May.

The company was suspended in September last year following the tragic crawler crane overturn that killed at least 109 people when the crane's boom landed on Mecca's Grand Mosque. The company has been struggling financially and was reportedly not paying some employees, having laid off around 77,000 foreign 'guest workers' from a total of 200,000, along with 12,000 of its 17,000 Saudi engineers, administrators and inspectors.

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Direct UK success for GSR

Italian truck mounted lift manufacturer GSR has established its own sales operation in the UK and even before the official launch has got off to a strong start. The company was previously represented by Skyking, which now handles competing products from Palfinger. It is however continuing to provide after-sales support for its GSR customers.

GSR has been represented by Andy Northwood since last year and has been selling direct to a handful of major accounts since then. The move appears to have paid off with some notable recent successes, including a new 43 unit order to Nationwide Platforms, which includes 20 metre B200PXs articulated boom models on 3.5 tonne Mercedes Euro 6 chassis with narrow jacking, 22 metre E228TJ straight telescopic models with articulating jibs mounted on 7.5 tonne Iveco chassis, and a number of 17 metre E179T straight telescopics on 3.5 tonne Iveco trucks. The latest order follows the delivery of several 12.5 metre GSR van mounted lifts on Ford Transits to Nationwide earlier this year.

The official launch of GSR UK will occur at Vertikal Days later this month. In the meantime, GSR has also appointed Hy-Acc Services of Newark, Nottinghamshire as an official service centre for its aerial platforms, providing technical support and spare parts.

Palfinger adds to Marine division



Palfinger is to acquire the Harding Group in an all-share purchase from Norwegian private equity fund Herkules Capital.



Harding is a leading supplier of life boats and handling equipment for both ships and offshore installations. The move will provide Palfinger Marine with new products and add to its international service network. Harding is based in Seimsfoss, Norway, with operations in 16 countries and around €140 million in revenues, half of which comes from support services. It will be Palfinger's largest acquisition ever.

Two new Vallas for Rapid

UK-based Rapid Response Solutions has taken delivery of two new Valla pick & carry cranes from local distributor Hird.

The new cranes - a 12 tonne 120E and 18 tonne 180E - are battery powered and feature non-marking tyres and hydraulic luffing jibs.



The new Valla 180E electric pick & carry crane for Rapid Response



Discussion in the basket of the Snorkel 460SJ, which was launched at the show

Australia's Hire 16

Hire 16 - the Australian rental show and convention organised jointly by the Hire and Rental Association (HRIA) and the Elevating Work Platform Association (EWPA) was held last month on the Gold Coast, Queensland.

A surprising number of chief executives from global aerial lift manufacturers attended, including Brad Boehler of Skyjack, Matt Fearon of Genie and Alexandre Saubot of Haulotte, to name but



three. They were joined by senior representatives from most of the country's rental larger companies. The strong sun - although pleasant in the shade - kept the outside area a little quiet at times, but most of the main aerial lift producers - Genie, JLG, Haulotte, Niftylift, Snorkel, Skyjack and Manitou - were

out in force along with a strong showing of spider lifts, including an impressive display by Mentor which handles Platform Basket in Australia.

One new launch at the show was Snorkel's new 46ft 460SJ 4x4 telescopic boom lift - part of a new family of four telescopic boom lifts

to be launched this year, following the launch of the 66ft 660SJ at bauma. The 16 metre working height 460SJ has an outreach of 12.2 metres with a maximum platform capacity of 272kg, it features a two metre, 135 degree

articulated jib. The lift is also available without the jib as the 40ft 400S. Features include a new tri-entry removable platform with the Snorkel Guard secondary guarding system as standard.



There were plenty of incentives for delegates to invest



Niftylift used the show for the HR28 Hybrid launch



Genie service technicians renovated a 10 year old GS4390RT with a massive V8 Chevy hot rod engine and gold paint to celebrate Genie's 50th anniversary and promote its new 360 support and rebuild service.



Access Service Australia launched the Lift Smart range of material lifts at the show

Access companies take awards

On the second evening of the event the Hire Industry Excellence awards were announced.

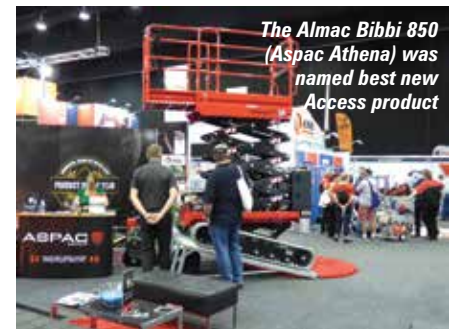
The Almac Bibbi 850 self levelling tracked scissor lift - branded as the Athena in Australia - was named best new product: Access, in a shortlist that included Niftylift's HR28 Hybrid which had its

Australian launch at the show - the 150ft Genie SX150, the Haulotte Optimum 8 AC scissor lift and the Lift Smart material lift.

JLG won the overall 'Supplier of the Year' award and Alfasi Hire which mostly offers aerial lifts, telehandlers and cranes won the best rental company over \$5 million award.



The event had masses of opportunity for networking



The Almac Bibbi 850 (Aspac Athena) was named best new Access product

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New scissors from Imer

Imer Access has unveiled the IM90 series of four new slab electric scissor lifts. The range replaces the IT90 series and comprises the 21ft IM-6390, the 27ft IM-8290, the 33ft IM-10090 and the 39ft IM-12090.

All models are lighter, feature a new chassis, steering, hydraulic systems and controls and have a redesigned scissor stack for more height and greater platform rigidity. Other features include easier folding guardrails and standard maintenance-free gel batteries. The units are a little wider than normal for this class of scissor at 892mm.

The new series maintains direct electric wheel drive and 1.3 metre deck extensions. The 20ft IM-6390 has a platform capacity of 400kg, an 8.3 metre work height, and weighs 1.6 tonnes as an indoor machine, while the outdoor version has a 350kg platform capacity and weighs 1,900kg.

The indoor version of the IM-8090 has a 300kg platform capacity, with a working height of 10.2 metres and weighs almost two tonnes. The IM-10090 and IM-12090 are indoor machines only, the former has 300kg platform capacity/12.1 metre work height and weighs 2.7 tonnes, while the latter is limited to 220kg with 11.9 metres working height.



UK's biggest vacuum lifter from GGR?

UK-based crane and glass handling equipment specialist GGR has unveiled what it claims is the UK's largest vacuum lifter, the **Hydraulica 6000** with a maximum capacity of 6,000kg.

The unit is suitable for lifting glass and any non-porous items such as plastic boards, ceramic plates and sheet metals. Key features include four vacuum circuits with four on-board maintenance-free vacuum pumps, electric powered 360 degree rotation, 90 degree hydraulic tilt, audio-visual low vacuum alert, transport stand, sliding extension arms, cable remote control, and optional radio remote controls.

The Hydraulica 6000 is suitable for lifting glass and non-porous items such as plastic boards, ceramic plates and sheet metals.



JCB's Dan Thompstone (left) seals the deal with Graham Jones (R) of Plant Hire UK with John Dolphin of Gunn JCB.

300 JCB telehandlers for Plant Hire UK

UK-based rental company Plant Hire UK has placed an order for 300 JCB telehandlers for delivery this year. Supplied through dealer Gunn JCB, the deal includes models ranging from the compact four metre JCB 520-40 to the 20 metre 540-200.

All have been ordered with immobilisers and JCB LiveLink. Plant Hire UK - founded by Graham Jones and finance director Wayne Illidge - is also investing in its facilities. Jones said: "We aim to have one of the youngest fleets in the industry and this latest investment will put us at the forefront of the sector."

1,000 tonner for Prangl

Austrian crane and access rental company Prangl has taken delivery of a new 1,000 tonne, nine axle Terex AC 1000-9.

The crane can travel with the 50 metre main boom in position and once on site a further 50 metres of boom can be added, along with extensions and jibs taking the maximum system length to 163.3 metres. Prangl has taken the unit with a raft of options including Superlift and aims to use it in the wind turbine and industrial sectors.

The crane went straight to work at Windpark Pretul, 1,600 metres above sea level in the Styria region of Austria.



Prangl's new AC 1000 with 50 metre boom in place

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Synthetic rope for Middle East

An 80 tonne Grove RT880E sold to Consolidated Contractors Company has become the first crane in the Middle East to be fitted with Samson's K-100 synthetic hoist rope.

The rope - a result of a joint development between Samson and Manitowoc - is 80 percent lighter than regular wire rope, while eliminating load spin and the need for lubrication. It was first seen at Conexpo 2014.

Yannick Richaud of Manitowoc Cranes United Arab Emirates said: "Customers, especially those in the oil and gas industries, will feel confident investing in a product that has been tested by a company such as Consolidated Contractors."



Samson's synthetic rope is 80 percent lighter than the regular wire rope



The new trailer with some wheels extended

New ALE widening trailer reduces ground pressures

UK-based heavy lift and transport company ALE is to invest in a range of trailers that can be widened from 3.6 to 4.3 metres when loaded, resulting in a lower ground pressures.

This, together with extending the axle spacing by 10 percent from 1,500 to 1,650mm, allows the trailer to achieve route clearance over certain weight restricted structures. The trailers have been jointly developed with German trailer manufacturer Goldhofer, with ALE having exclusivity for several years. Axle load capacity ranges from 26.1 to 30 tonnes with the 965mm axle beam (30 percent more than the industry standard). The steering angle is 55 degrees either side of centre, drive height 1,285mm with a suspension stroke of 600mm. ALE has purchased 50 of the new axle lines for projects in the UK.

Enerpac unveils gantry

Heavy lift and jacking specialist Enerpac has unveiled its new 667 tonne SBL900 folding boom hydraulic gantry which features two stage lifting cylinders, an octagonal boom and mechanical locking, permitting load holding for extended periods of time. Lifting loads up to 11.3 metres the SBL900 can be controlled locally at each leg, or synchronised within 25mm through its wireless control system.



The SBL900 can be controlled locally at each leg or with its wireless control system

Rigging or load?

US rental company Sims Crane & Equipment is appealing a decision by an administrative law judge with the federal Mine Safety and Health Administration (MSHA) Review Commission that redefines a spreader bar as part of the load.

The case began in 2015 when an MSHA inspector issued a citation to a Sims Crane crew at S.D.I. Quarry in Florida City, for rigging personnel not staying clear of a suspended load. The 'load' in question was a spreader bar that was not yet attached to the actual load.

Sims disputed the citation based on OSHA standards that identify the spreader bar as rigging, rather than the load. OSHA also allows a qualified rigger to remain in the fall zone during a lift, even if the spreader bar is defined as part of the load.

In spite of this the judge - using the dictionary definition of 'load' due to the fact that MSHA's own regulations do not define the term - has concluded that the spreader bar constitutes a load and stated that OSHA standards are not legally binding on the MSHA.



According to the MSHA ruling this procedure would generate a citation and a substantial fine



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Financials round-up

Tadano has reported a 2.6 percent rise in full year revenues of ¥209 billion (\$1.93 billion). Mobile crane sales made up ¥141.5 billion (\$1.3 billion), 3.7 percent up on the year thanks to a 7.7 percent increase in the Japanese market and a 1.6 percent increase in overseas sales to ¥90.4 billion (\$831 million). Aerial work platforms increased 11.1 percent to ¥19.4 billion (\$179 million), while loader crane sales fell 2.2 percent to ¥20.4 billion (\$187 million) although loader crane exports jumped 47.5 percent. The balance came from spare parts, service and used equipment sales. Net profit for the period increased marginally to ¥19.6 billion (\$180 million).



The company is forecasting a nine percent drop in revenues for this year, to ¥190 billion (\$1.75 billion) while new profits will plunge 31 percent to ¥13.5 billion (\$124 million) due entirely to lower exports.

Sevcon - the motor control manufacturer - has reported a 10 percent rise in revenues to \$22.3 million for the half year, due to additional revenues from Italian battery charger manufacturer Bassi that it acquired in January, otherwise sales would have been \$2 million lower. In spite of higher revenues, the company reported a loss of \$1.57 million, compared to a profit last year of \$1.01 million.



UK rental company **Speedy Hire** has reported full year revenues of £329.1 million, 12 percent down on the year. Last year's pre-tax profit of £2.1 million was transformed into a £57.6 million loss, much of it due to 'one off costs' such as restructuring etc... However even 'adjusted' pre-tax profits were 80 percent lower at £5 million.



The Rental division of Brazilian scaffolder/contractor **Mills** has posted a four percent decline in revenues to R76.4 million (\$21.6 million) while pre-tax profits slipped three percent to R1.41 million (\$398,000). Utilisation dipped below 60 percent, in spite of fleet disposals. The group as a whole saw revenues fall 20 percent to R130 million (\$36.7 million) while last year's first quarter pre-tax loss increased substantially to R24.1 million (\$6.8 million).



Manitex has reported a one percent rise in first quarter revenues to \$102.4 million, thanks to a full quarter's participation from PM Group. The lifting equipment division saw revenues rise by more than five percent to \$70.2 million with a substantial improvement in margins. The distribution business also improved, while the ASV tracked division fell. Pre-tax profits jumped from \$133,000 last year to \$1.9 million this year.

Skyjack - or rather the Industrial division of Linamar - has posted a 5.5 percent fall in first quarter revenues to \$203.6 million as a result of procrastination in fleet renewals by major US rental companies, partially offset by higher telehandler and boom sales. Operating profit fell substantially, due to lower margins on telehandlers and booms, higher sales costs and a provision for a bad debt related to a Canadian customer operating in the oil and gas industry.



Manitowoc Cranes

reported first quarter revenues of \$427.4 million, five percent higher than in the same period last year thanks to strong sales of Potain tower cranes and the latest Grove GMK All Terrain cranes. Order intake slipped to \$417 million, depleting the order book by 35 percent to \$502 million. The company made a pre-tax loss of \$78.5 million compared to a loss of \$32.9 million last year, although \$72 million was due to the early retirement of debt, which has substantially cut borrowing costs. A further \$4 million relates to restructuring costs.



H&E Equipment has reported quarterly revenues of \$247 million, nine percent higher than last year, due entirely to higher sales of new and used equipment and service. Rental revenues improved slightly. Pre-tax profits however fell seven percent to \$9.5 million due to the different business mix and higher rental costs on flat revenues.



Ramirent has posted first quarter revenues 3.9 percent up on last year at €146 million, while last year's pre-tax loss of €200,000 was converted to a profit this year of €3.2 million. Capital expenditure more than doubled to €40 million and net debt rose 27 percent to €287.9 million.



Cramo has reported revenues €155.4 million up 5.7 percent on the year, driven by improvements in Sweden, Finland, and Denmark. Pre-tax profits jumped 81 percent to €8.9 million. Capital expenditure was 10 percent lower than last year at €30.6 million.



Hertz Equipment has reported an eight percent fall in revenues to \$328 million, while adjusted pre-tax profits were 64 percent lower at \$12 million. Physical utilisation slipped from 61 to 60 percent, while rental rates in non-oil and gas markets improved one percent.

Hiab posted revenues for the first quarter of €246 million, 16 percent higher than last year, with order intake rising eight percent to €275 million. Operating profits increased 18 percent to €32.4 million, while the order book at the end of March was two percent higher at €328 million.



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The Palfinger P570 appeared quietly at Bauma

Palfinger P550 now P570

Palfinger has morphed its 55 metre P550 into the 57 metre P570. The truck mounted lift, mounted on a three axle chassis - was launched as the 550 at Intermat last spring but at Bauma it appeared as the P570.

The company said that the 'additional two metres of working height were always there, and that it has now optimised the machine to suit customers looking for maximum working height'. Everything else remains the same. Customers which have already purchased a P550 can receive a free update to convert it to the P570.

Smart CTE secondary guarding

CTE has developed a secondary guarding/anti entrapment system for its truck mounted lifts following a request from rental company Smart Platform Rental.

The device is similar to the many electronic systems on the market that use a rubber covered micro switch bar at the front of the control panel. When pressed it immediately stops all functions, sounds an alarm and sets off two red flashing beacons mounted on the underside of the platform. At that point the machine can only be operated from the emergency lower controls. Although the system can be reset from the platform by releasing the dead-man pedal and re-applying it.



The CTE secondary guarding system

First new Aldercote

UK rental company Morclad Access has become the first customer for a new Aldercote van-mounted boom lift, taking a 14 metre VZ140P from UK distributor Access Platform Sales (APS).

Mounted on a 5.2 tonne Iveco Daily 50C van it features a platform capacity of 250kg and maximum outreach of 9.3 metres with 120kg. Automatic load/outreach optimisation ensures a safe working envelope no matter what the load in the platform, and the van has 1.5 tonnes of spare payload.

Morclad director Tony Morris said: "The sweet spot for this machine is definitely street lighting as it is so quick and easy to set up. The performance is far better than our previous 14 metre van mount, particular the 250kg platform capacity."



The 14 metre Aldercote VZ140P

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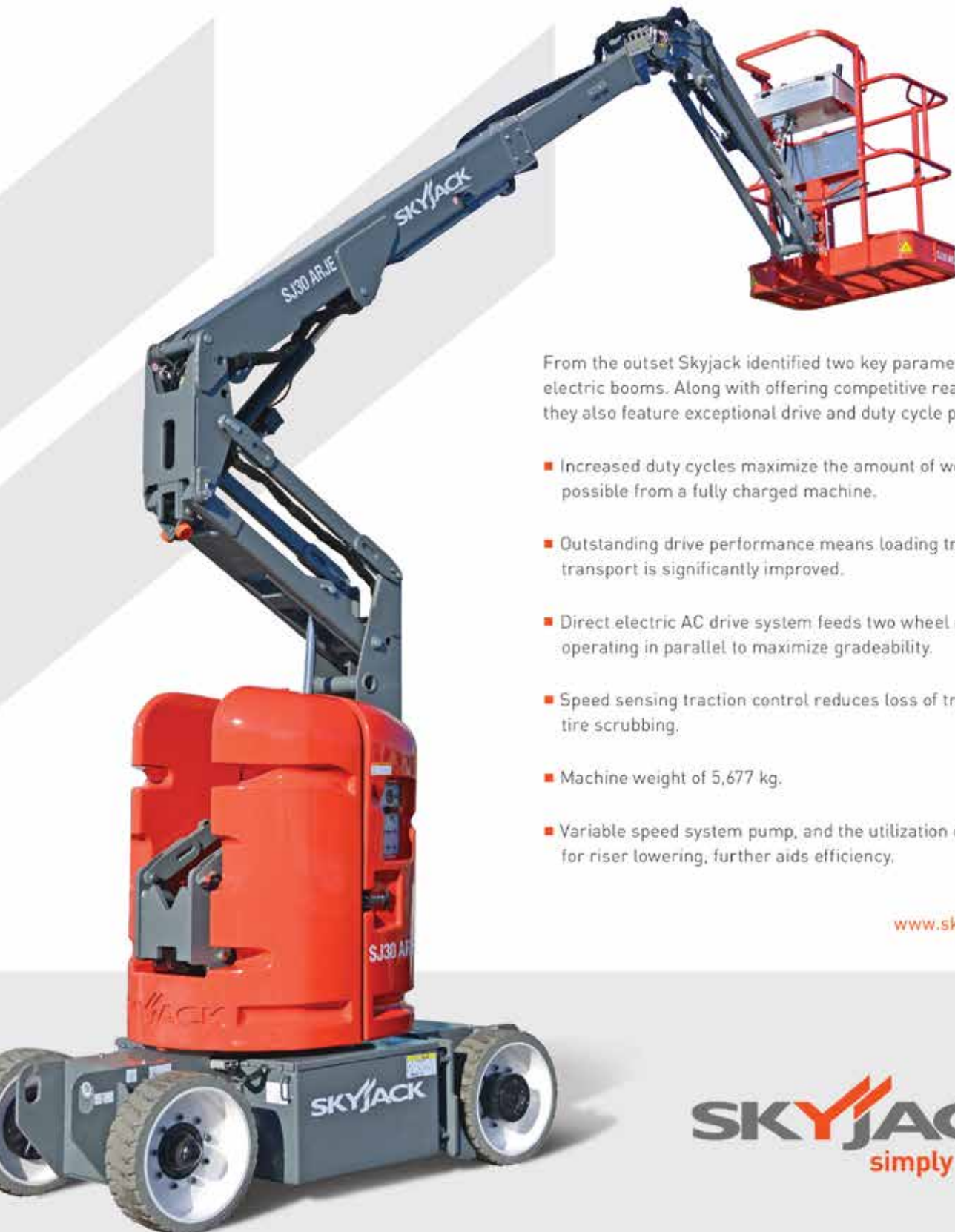
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- CMC has appointed **Simone Boiocchi** as its new marketing and communications manager.



Simone Boiocchi

- **C J Korea Express** has ordered two new 50 tonne **Terex** Quaymate M50 mobile harbour cranes.

- **Tat Hong** has sold **Tat Hong Training Services** to **Sun Ho Tony Ng** for S\$410,000 in cash.

- **Isoli** has appointed **Industrial Service** in Ukraine as its distribution partner.

- **Dewsbury & Proud** has taken delivery of three new 60 tonne Grove GMK3060 All Terrain cranes.

- **The Access Alliance** held its first meeting of 2016 at **IAPS'** headquarters in Telford, Shropshire.

- **Janneniska** has ordered 35 new 27 metre **Ruthmann** 3.5 tonne TB 270+ truck mounted platforms.

- UK's **Quinto Crane and Plant Hire** has added a **Liebherr LTM1060** and two **Böcker** truck cranes to its fleet.

- **Lavendon** has appointed **Wayne Smith** as corporate development director.



Wayne Smith

- Germany's **Kurth Autokranes** has taken delivery of a 86ft **Manitou 280TJ** telescopic boom lift.

- German rental company **Weiland Hebetchnik** has taken three new **Teupen** spider lifts.

- **Barin** has delivered an AB16/S bucket type underbridge inspection unit to the municipality of Da Nang, Vietnam.

- US-based **Empire Crane** has been appointed as the **Magni** telehandler distributor for New York & NJ.

- UK crane rental company **Altida** has taken a new 100 tonne **Terex AC100/4L** All Terrain crane.

- **Paul Bidwell** marketing manager for **Manitou UK** has died suddenly age 58.



Paul Bidwell

- UK-based **RKP** has taken its third 22 metre **GSR E228TJ** truck mounted lift.

- **Modern Access & Equipment** has purchased 60 **Skyjack** lifts and been appointed dealer for Singapore.

- **Kalmar** has signed a long-term service agreement with the Norway's **Ylport Oslo Terminal**.

- **Genie** has published its new streamlined and standardised scissor lift maintenance regimes.

- **Isoli** will launch a new 19 metre **PT190J** telescopic truck mount at **Vertikal Days**.

- **Tadano America** has appointed **Ken Butz** as general manager of sales.



Ken Butz

- Two crane operators from UK-based **J Hewitt Crane Hire** rescued a family of three from an overturned car.

- UK rental company **Lifterz** has ordered a selection of **Airo** scissor and boom lifts.

- Benin port operator **Sobemap** has taken delivery of 10 **Terex TFC 45 H** reach stackers.

- Netherland-based **Wagenborg** has taken delivery of a second **Tadano ATF 400G-6** All Terrain crane.



Chester Zerrillo

- **Chester Zerillo** of **Empire Crane Company** has died following a short illness.

- **AFI** has invested heavily in its Middle East powered access rental business **Access Rental Gulf**.

- UK rental company **Hewden** has acquired the generator rental business of **Firefly**.

- The Italian ministry of naval defence has taken delivery of a **Palazzani Ragno TSJ25/C** spider lift.



Lars Erik Sunnergren

- Swedish access veteran **Lars Erik 'Lasse' Sunnergren** is finally retiring.

- Canadian crane company **Entrec** has acquired **HighMark Crane** of Edmonton.

- Staff at UK access rental company **AFI** have raised more than £3,100 for the **British Heart Foundation**.

- The widow of the man killed in the crawler crane incident in New York in February is suing the city for \$600 million.



Kim Metcalf-Kupres

- **JLG** and **IMT** owner **Oshkosh** has appointed **Kim Metcalf-Kupres** as a non-executive director.

- France's **Mediaco** has purchased its fifth 400 tonne six-axle Grove GMK6400 All Terrain crane.

- Dutch company **Makkina** has purchased two **Snorkel** scissor lifts and a boom, its first aerial work platforms.

- Danish rental company **City Lift** has taken its second 86ft **Niftylift HR28 4x4 Hybrid**.

- **Doornbos Equipment** has taken delivery of a new 24 metre **Versalift VTX-240** truck mounted lift.

- **Baloo Hire** has purchased a new 21 metre **CTE Zed 21.2JH** truck-mounted platform.



Kim Bach Jensen

- **Kim Bach Jensen** has been promoted to chief executive **Time Danmark** as **Per Torp** reaches 60.

- **Niftylift** has appointed **Forklift Oü**, as its distributor for Estonia.

- **Lift & Loft** has purchased the Nordic region's first **Genie Z-60/37FE** hybrid boom lift from distributor **Jøma Lift Teknik**.

- Belgian rental company **Cuyppers Vorliffen** has ordered six **Terex** Liftace 5-31 reach stackers.

- **Crowland Cranes** has taken delivery of a second 220 tonne **Tadano ATF 220G-5** All Terrain crane.

- **Tagattach** has appointed sling manufacturer **Liftex** as its exclusive distributor in North America.



Lucinda Riches

- **Ashtead** has appointed **Lucinda Riches** as a non-executive director.

- **GT Access** has received an additional funding package from Yorkshire Bank.

- **Manitou** has opened a new direct sales and rental operation in Sungai Buloh, Malaysia.

- **Hertz Equipment Rental** has appointed **Elizabeth Higashi** as vice president, investor relations.

- **Straightpoint** has appointed **Anchor Industries** as its exclusive distributor in Southern Africa.

- Indian rental company **Modern Cranes**, has taken delivery of a new 300 tonne **Grove GMK6300L**.



Linda Betts

- **Linda Betts** has joined **Snorkel UK** as sales director, reporting to **Andrew Fishburn**.

- Russian manufacturer **Zavod pod** is due to start production of a new range of electric slab scissor lifts.

- UK-based lifting and heavy transport group **ALE** has opened its first location in Italy.



Brad Allen

- **Genie VP** marketing, product management and engineering **Brad Allen**, has left the company to become a volunteer in Nicaragua.

- **Alimak** has extended its exclusive distribution partnership with US-based **Bigge Cranes**.

- Germany's **Eurogate** has ordered nine **Kalmar** diesel-electric straddle carriers for its Hamburg terminal.

- **Genie** has appointed **John Chandler** as regional sales manager for the UK and Ireland.



David Antoniuk

- **Manitowoc** has appointed **David Antoniuk** as chief financial officer.

- **Ideal Crane Rental** has purchased six new **Liebherr** cranes - four self-erecting tower cranes and two crawlers.

- UK rental company **Smiths Hire** has taken delivery of its second **DAF 8x2** delivery truck.

- **Kraftvélar** has been appointed as exclusive distributor for **Grove** and **Potain** cranes in Iceland.

- **Atlas Crane Service** has taken delivery of Chicago's first 300 tonne **Liebherr LTM 1300-6.2** All Terrain crane.



Stefan Rinaldo

- **Alimak** has promoted **Stefan Rinaldo**, 53, to the new post of chief operational officer.

- **Griebel & Mahncke Schwertransporte** has taken delivery of a new 95 tonne **Liebherr LTM 1095-5.1** All Terrain crane.

- **Terex** is to cut jobs as part of a restructuring programme to make cost savings of around \$60 million.

- **Palfinger** is to acquire the **Harding Group** from Norwegian private equity fund **Herkules Capital**.

- **Multitel** will launch a new 20 metre articulated truck mounted lift - the **HX 200EX** - at **Vertikal Days**.

- **Mark Yarnold** has joined **SkyKing** as divisional director for all sales and support activities of the access division.



Mark Yarnold

- Chilean rental company **MPM** has taken a new 130 tonne **Grove GMK5130-2** All Terrain crane.

- Icelandic rental company **Smakranar** has purchased a new **Unic URW-706** spider crane.

- UK rental company **MBS Access** has appointed **Mark Page** as sales manager.



Mark Page

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