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## Introduction

At the Talent & Careers department, our aim is to help our students forge their own path in the professional world. Throughout their time with us, we provide our community with all the tools, advice and training necessary to achieve their career ambitions.

Our Master in Finance students are entering an increasingly globalized context, where traditional financial concepts are challenged by technology and innovation. However, by graduating with a top financial skill set, they are in high demand in everything from corporate finance and private equity to M&A and real estate finance.

An abundance of mergers, de-mergers and new ventures mean corporations are in a state of continuous transformation. Beyond having to rapidly adapt to the latest digital trends, they need to magnify their brand reputation while also creating value and cultivating relationships with stakeholders across digital and physical environments.

It's a complex space to navigate yet, year after year, we are proud to witness the success our Master in Finance students go on to achieve. In this report, we share insights on the different career paths chosen by our 2020 graduates.

Of this cohort, 50% went on to work in the EU and 11% in the UK, highlighting the international mobility our graduates enjoy. The most popular areas of employment are in financial services and consulting

firms, with 95% working three months after graduation. Over 45% of our students went on to work in investment banking, and the intake's biggest employers were Natixis, Société Générale and Rotchschild.

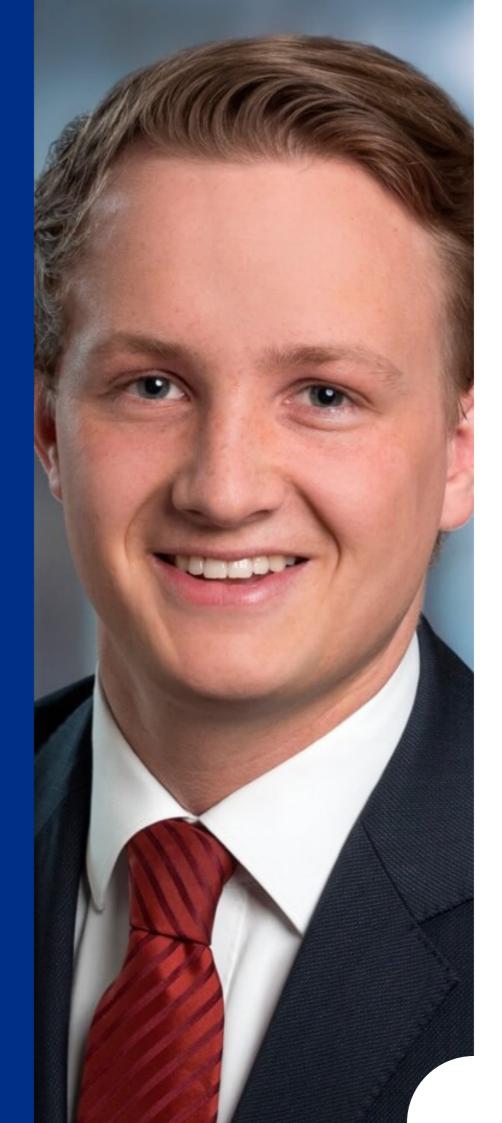
Much of this success can be directly attributed to our program's world-class faculty, niche specialization options, practical approach and network-expanding trips. A particular highlight was the Employability in Finance program, organized by the IE Talent & Careers team, which facilitated placements in top investment banking and asset management firms.

These graduates are proudly following in the footsteps of other alumni who make up IE University's impressive global network of over 65,000 alumni. Based in over 100 countries around the globe, they hold high-level positions in all types of industries and organizations within the public, private and non-profit sector.

At IE Talent and Careers, we are honored to build on this success and bolster this reputation. We work tirelessly to place IE University students and alumni in the corporate community and offer recruitment solutions for the companies that are seeking top talent.

Many congratulations to all our graduates and a big thank you to our recruiting partners!

**Eva Valbuena** Head of Talent & Careers IE University



## Marvin Müller Master in Finance

Nationality German

**Current Position**Private Equity Associate at Trilantic Europe.

Position before the program
Corporate Finance
& Corporate Development



The Master in Finance equipped me with the required technical skills, but more importantly, taught me the importance of the strategic side of private equity.



**View more** 

## 2020 Graduates' Profile



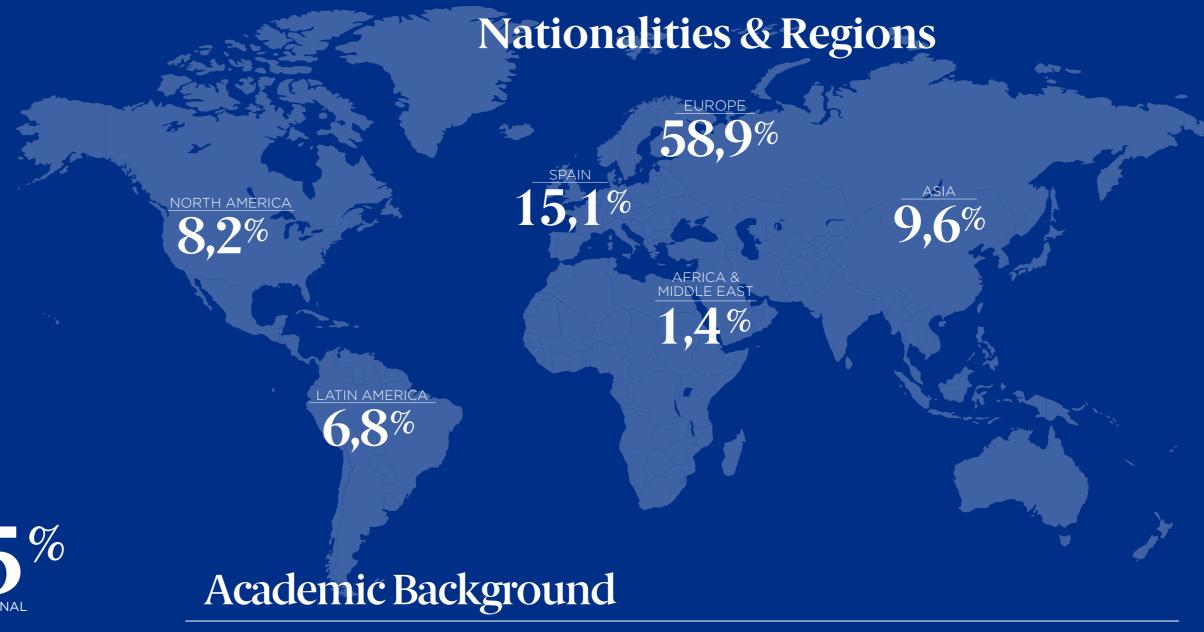
**NATIONALITIES** 





#### **GENDER**





12,6%

	BUSINESS	42,5%
<b>S</b>	ECONOMICS	21,9%

**OTHERS** 13,6%

**SCIENCE** 

**ENGINEERING** 6,3% 1,1% LEGAL SOCIAL SCIENCES 1,0% **TECHNOLOGY** 1,0%

# Where our students were working before starting the program

### **Industry / Sector**

Background	% of students	Background	% of students
Finance	37,8%	Academic	1,6%
Sales & Customer Services	9,9%	Management Control	1,6%
Consulting	9,0%	Professional Services	1,6%
Business Development	6,6%	Project Management	1,6%
Other	5,8%	R&D	1,6%
Controller	3,3%	Strategy and leadership	1,6%
Operations and Logistics	3,3%	Corporate Social Responsabilit	y <b>0,8</b> %
Digital Transformation & Big D	ata <b>2,5</b> %	General Management	0,8%
Entrepreneur	2,5%	Human Resources	0,8%
General Services	2,5%	Innovation & ICT	0,8%
Marketing	2,5%	Legal Department	0,8%



## Companies represented in class





Morgan Stanley



































## Where our graduates are working now

Sector	% of Alumni
Finance/Banking/Insurance/Fin.Services	83,0%
Consulting	8,5%
Real Estate	3,4%
Technology	3,4%
Industrial	1,7%

Sub-sectors	% of Alumni
Investment Banking	45,8%
Asset Management	15,2%
Corporate Finance	11,9%
Consulting	8,5%
Private Equity	6,8%
Private Banking	3,4%
Hedge Funds	3,4%
Real Estate	3,3%
Transport & Logistics	1,7%

Function	% of Alumni
Finance & Markets Research	93,2%
Consulting	5,1%
Information Systems & Technology	1,7%

#### Region





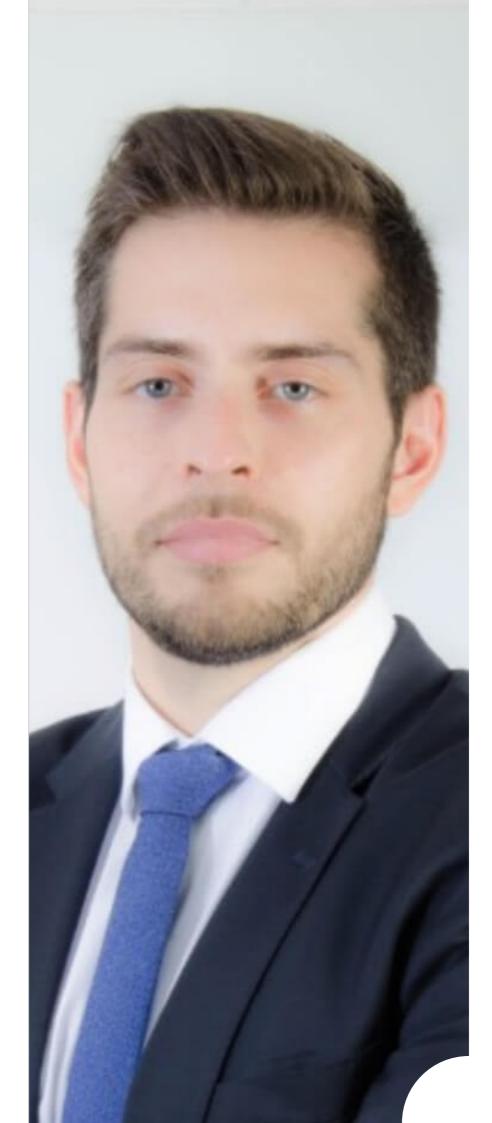












## **Simone Torsello**Master in Finance

Nationality Swiss

**Current Position** 

Account Associate at PIMCO

**Position before the program**Client Service Executive (Private Banking)



The Master in Finance is very compact so you are able to graduate after a short amount of time. It's busy and you learn more than you could have imagined before starting the program.



**View more** 

## **Top Hiring Companies**







































Evercore































## Salaries by Region

Region	Average Annual Base Salary (Dollars)	
Europe	63.941	
India	51.438	
Latin America	100.666	
Middle East	30.372	
Rest of Asia	18.821	
UK	97.840	
USA	66.000	

**Compensation (Salaries)** 

Average Salary 66.430\$

## **Job Role Titles**

Analyst
Quantitative Analyst
Investment Banking Analyst
Consultant
Associate Banker
Associate
Business Analyst Private Banking
Junior Trader
M&A Analyst

#### YOUR SUCCESS, **OUR PURPOSE**

IE University is considered one of the world's leading universities by international journals such as Bloomberg Businessweek, Financial Times, The Economist, and The Wall Street Journal, and by international companies actively recruiting our graduates. By studying at IE University, students graduate with a brand recognized for its excellence among recruiters.

#### **WE'RE HERE TO HELP YOU KICK START YOUR CAREER**

Our Talent & Careers Department's mission is to guide and empower our community of students and alumni in their career journey.

Our growing team works closely with more than 1,800 international recruiters, with the constant aim to match and connect directly the right talent with the right need.

IE Talent & Careers makes a two-fold commitment: with students and with companies.

#### **OUR EVENTS**

The incredible variety of our events allows students to engage with companies at a whole other level. In 2021, we hosted more than 180 virtual and physical events with recruiting partners.

- Talent Forums
- Company Presentations
- Interviews and Assessment Centers
- Business Competitions
- Panels
- Workshops
- Conferences
- Networking activities with IE clubs
- Webinars
- Livestreams



1,800 **RECRUITING PARTNERS** 

5,600

#### MAKE THE MOST OF IT

During your time at IE, you will meet with us throughout career education workshops and events, designed to help students land the job of their dreams.

Reach out to our dedicated Careers Team and we will assist you in defining your very own career strategy via personalized career advising sessions.

On the IE Career Portal, find a curated collection of resources and access exclusive job offers.

IE's bi-annual Talent Forum is the largest of our recruiting events. All attending companies are actively recruiting for positions matching IE profiles.

#### **VISITING COMPANIES**

In the academic year 2019/2020 we welcomed +190 recruiting partners on our campus facilities for targeted events in different fields of finance, including:

#### **Investment Banking**

J.P.Morgan







( HOULIHAN LOKEY







Morgan Stanley ALANTRA









#### **Global Markets-Sales & Trading**

Bloomberg

J.P.Morgan







#### **Asset Management**

BlackRock PIMCO





#### **Private Equity/Debt**





#### **FinTech**







## IE FOR LIFE

# Belonging to IE alumni comes with essential benefits

IE benefits continue on for life; as an IE alumni, you are an integral part of our family and we are here to help guide you at every stage of your professional journey. IE for Life is a suite of benefits designed to give back to our alumni community with exclusive ongoing education, career and networking resources.

## Discover and connect to IE alumni around the world

- · Search our online Alumni directory
- Join more than 60 clubs worldwide

## Take advantage of the following career services

- Career advising at IE, included up to two years after graduation
- Lifetime acces to IE's Career Portal, over 7,000 positions posted annually and leadership skills resources

#### Loyalty discounts just for you

- on further studies at IE of up to 25%
- on purchases at the official IE Store (15%)
- on third party services (Spain, Italy, Portugal, Greece, Mexico) https://benefits.ie.edu/

#### **Keep learning with us:**

• Access to webinars and research insights



## Enhance your alumni benefits



#### **ALUMNI PLUS**

1-hour Executive Career coaching (online or face-to-face) and Career webinars.

Up to 40 lectures (online or face-to-face) with prominent IE professors.

Online subscription to El País, Expansión, El Mundo and the Wall Street Journal (valued at € 750).

Speed-networking events and preferential pricing to IE Alumni flagship events.

\*Included during 2 years upon graduation.



#### **CAREER BOOSTER**

Premium access to Korn Ferry Advance platform with:

- unlimited, personalized 1-to-1 coaching sessions.
- resume parsing analysis to see how recruiters process your resume.
- AI-based interview preparation app.

Premium access to GeniusMesh, a confidential Executive MBA talent network of 20 top business schools and unpublished leadership roles.

\*Alumni Plus Membership required.



#### LIFELONG LEARNING BOOSTER

Access to one Executive Education short program or one High Impact Online Program (list price up to €4,000).

50% scholarship for a second program or Executive Summer School.

\*Alumni Plus Membership required.

## International Offices

IE INTERNATIONAL DEVELOPMENT:
BUILDING COMMUNITY AND NETWORKING
AROUND THE WORLD

Based in 30+ offices worldwide, our 150-strong recruitment staff search far and wide for top international talent. This begins a life-long relationship that lasts even after graduation. With over 5,000 events per year in more than 100 countries, our International Development team provides support to our candidates, students and alumni.



Attend one of our events

**CLOSE TO YOU, CLOSE TO COMPANIES** 

Close relationships with leading global companies and start-ups place us in the heart of corporate and entrepreneurial ecosystems. Join over 1,000 career-focused events, including industry-oriented conversations with IE experts, or take part in career fairs organized alongside IE Talent and Careers. Beyond the events, you can connect with top alumni or tap into local entrepreneurial ecosystems in your region, all the while benefiting from expert research on the future of the workplace.

#### **EUROPE**

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