OBSERVATIONS FROM THE PAST DECADE: A LOOK AT THE CLG and THE REGIONAL POWER SYSTEM

Michael. S. Giaimo New Hampshire Public Utilities Commission

Presentation Outline

- Historical context and perspective on the CLG
- Consider the regional power system and changes in the region over the CLG's lifetime, and
- Test your knowledge of the region and the power system

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The How Well Do You Know the Regional Power System, ISO, and the Region Test
Comment Liston Group, March 2018

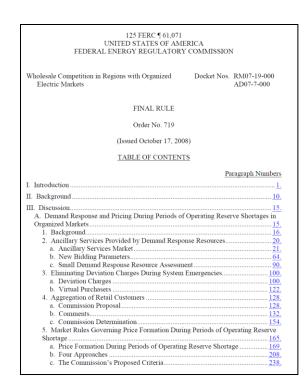
1. Which state hosts the ration's first presidential primary?

2. What is the region's population?
(b) 1 million
(c) 15 million
(d) 15 million
(d) 25 million
(e) 25 million
(e) 25 million
(d) 25 million
(e) 25 million
(e) 25 million
(f) 26 million
(h) 27 million
(h) 28 million
(h) 29 million
(h) 20 million
(h) 20
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HISTORICAL CONTEXT AND PERSPECTIVE ON THE CLG

CLG Background

- The Consumer Liaison Group (CLG) was created in 2009, in the wake of FERC Order 719
- Intention of FERC Order 719 was, among other things, to achieve greater responsiveness and transparency from Independent System Operators (ISOs) and Regional Transmission Organizations (RTOs)
- The Maine PUC and Public Advocate's Office, and the Massachusetts Attorney General's Office were vocal advocates for the CLG and took lead in creating



CLG Is Forum for Information Sharing

Interested
Stakeholders and
Consumers Include:

End-Use Customers

State Regulators

State and Federal Policy
Makers

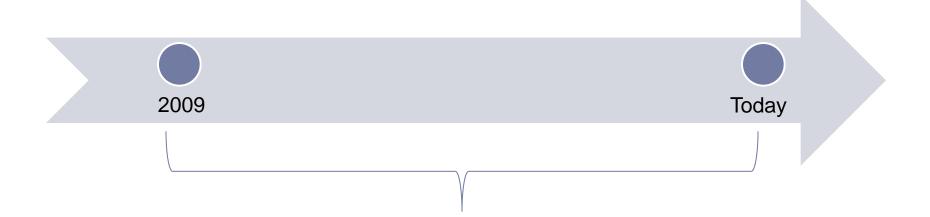
Consumer Advocates

Business and Trade Associations





CLG by the Numbers ... They're Impressive



9 years
36 meetings and counting
Approximately 2,000 attendees
150 speakers and presentations
Participation by federal regulators
Participation by elected officials

Federal Regulator CLG Participation

- Philip Moeller (2009)
- ▶ FERC Commissioner
 ▶ FERC Commissioner Marc Spitzer (2010)





Federal Regulator CLG Participation

- Cheryl LaFleur (2012)
- ▶ FERC Commissioner
 ▶ FERC Commissioner John Norris (2013)





Federal Regulator CLG Participation

- Cheryl LaFleur (2016)
- ▶ FERC Commissioner
 ▶ FERC Commissioner Neil Chatterjee (2017)





Elected Officials CLG Participation

Vermont Governor Phil Scott







Elected Officials CLG Participation

- Massachusetts
- Rhode Island U.S. Rep. Jim McGovern Treasurer Seth Magaziner





Elected Officials CLG Participation

MassachusettsAttorney GeneralMartha Coakley



Annual Report of the CLG

- Released every spring
- Report includes:
 - **CLG Coordinating Committee Priorities**
 - Overview of CLG
 - Meeting Summaries
 - ISO Activities and Initiatives
 - Analysis of wholesale and retail rates
 - New England wholesale cost details



- Latest report for 2017 just released yesterday
- Report and additional CLG information (including monthly issue memos) on the CLG website

Some Suggestions for the CLG

- As you rotate locations throughout the region, try cohosting with state and local chambers of commerce
- Consider outreach to members of the local energy bar associations and renewable and sustainable energy associations, and other pertinent groups
- Consider inviting members of germane legislative committees

In considering these suggestions please recall that free advice is not always worth the price

CHANGES TO THE REGIONAL POWER SYSTEM AND TRENDS EXPERIENCED OVER THE CLG's LIFETIME

Customer Choice

- Customers now have the ability to purchase their energy through a competitive supplier
- Competitive suppliers can customize contracts for consumer
- Suppliers can offer consumers options with respect to:
 - duration of contract;
 - fixed or variable pricing;
 - percentage of renewables within the consumer's portfolio;
 - demand-side management; and
 - hedging strategies.





Competitive Supplier Options Exist

5Linx Enterprises, Inc. Abworth Energy, LLC Accenture LLP Acclaim Energy Advisors, Ltd. Achieve Energy Solutions, LLC Alternate Power Source Inc. Ameresco, Inc. Amerex Brokers, LLC America Approved Commercial, LLC Anderson Energy Solutions, LLC **ANE American New Energy LLC** Arcadia Power, Inc. Atlantic Group Energy, Inc. Atlas Commodities, LLC Atlas Commodities II Retail Energy, LLC AvidXchange, Inc Axsess Energy Group, LLC Balanced Rock Energy, Inc. **Beacon Energy Solutions LLC** Best Practice Energy, LLC Better Cost Control, LLC BidURenergy, Inc. **BKE Energy Blitz Ventures LLC Bold Coast Energy, LLC** Bradley R. Lewis **Bridge Energy Services, LLC** Broker Online Exchange, LLC Capital Energy, Inc. Charity+Power, Inc. Choice! Energy Services Retail, LP Choose Energy, Inc. C.N. Brown, LLC Comm. & Ind. Energy Solutions, LLC **Competitive Energy Services, LLC** Consumer Energy Solutions, Inc. Convenient Venture, LLC CASA-North American Energy Advisory Definitive Energy Group, Inc. **Demco Energy LLC** Devaney Energy, Inc.

Aggregators Diversegy, LLC EarlyBird Power LLC Eisenbach Consulting, LLC Electricity NH, LLC d/b/a Provider Power EMEX, LLC **Empire Energy Energy Auction House, Inc.** nergyWize The Energy Executives LLC **Energy New England, LLC Energy Professionals, LLC Energy Trust, LLC** EnerNOC, Inc. **ENGIE Insight Services Inc.** Fidelity Energy Group, LLC Freedom Energy Logistics Front Line Power Solutions, LLC Global Energy, LLC Global Energy Market Services, LLC GoldStar Energy Group, Inc. Good Energy, L.P. H. P. Technologies, Inc. HealthTrust Purchasing Group, LP HomeADE, LLC Hospital Energy Services, LLC Hovey Energy, LLC inCharge LLC Incite Energy LLC Infinity Power Partners, LLC Intelligen Resources LP Kevin J. Cobb & Associates, Inc KWH Savings, LLC L5E, LLC **Lakes Region Planning Commission** The Legacy Energy Group, LLC Legend Energy Advisors, LLC Maryland Energy Advisors, LLC MSI Utilities. Inc. Nashua Regional Planning Commission

National Utility Service, Inc.

Navigate Power LLC

NAUP Brokerage, LLC Neighborhood Energy of New England, LLC NORESCO, LLC NRG Kiosk LLC d/b/a Power Kiosk **Ollinger Global Power Consultants** Patriot Energy Group, Inc. Power Target, LLC **Progressive Energy Consultants, LLC** Reliable Power Alternatives Corp. **Resident Power Natural Gas and Electric** Resource Energy Systems, LLC RexCal Energy LLC RSG Energy RJT Energy Consultants, LLC Satori Enterprises, LLC Secure Energy Solutions, LLC Single Source Energy Solutions, Inc. SourceOne Energy Sprague Energy Solutions, Inc. Standard Power of America. Inc. Stanley Energy, LLC Strategic Energy Partners, LLC Summerview Energy, LLC Summit Energy Services, Inc. Taylor Consulting and Contracting, LLC 625 Main St. **TDL Energy Solutions** Telco Pros Inc. TFS Energy Solutions, LLC Titan Energy-New England Inc Trianglenergy L.L.C. **Trusted Energy LLC** Ultimate Energy Advisors, LLC UMG. Inc. **Unified Energy Services, LLC** US Grid Energy, LLC Usource, L.L.C. **Utility Choice Savings, LLC** Utiliz LLC Vervantis, Inc.

Agera Energy LLC Ambit Northeast, LLC Calpine Energy Solutions, LLC **Champion Energy Services, LLC** CleanChoice Energy, Inc. Clearview Electric, Inc. d/b/a Clearview Energy Consolidated Edison Solutions, Inc. Constellation NewEnergy, Inc. Direct Energy Business, LLC **Direct Energy Services, LLC EDF Energy Services, LLC** Electricity N.H., LLC d/b/a E.N.H. Power **ENGIE Resources LLC** ENGIE Retail, LLC d/b/a Think Energy Everyday Energy, LLC d/b/a Energy Rewards FairPoint Energy, LLC First Point Power, LLC Mega Energy of New Hampshire, LLC Mint Energy, LLC NextEra Energy Services New Hampshire, LLC Nordic Energy Services, LLC North American Power and Gas, LLC PNE Energy Supply, LLC Reliant Energy Northeast LLC SmartEnergy Holdings, LLC South Jersey Energy Company Summer Energy Northeast, LLC f/k/a REP Energy LLC Town Square Energy, LLC

TransCanada Power Marketing Ltd.

Viridian Energy, LLC

XOOM Energy New Hampshire, LLC

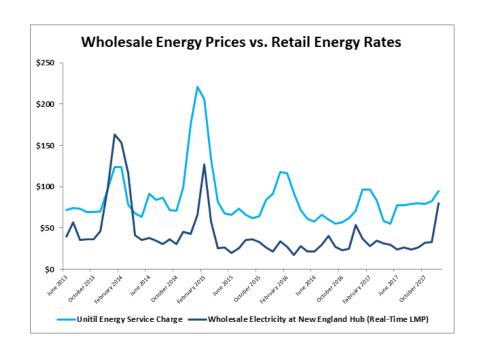
Suppliers

In NH there are over 30 competitive suppliers and 120 aggregators registered to market electricity in the state

Yolon Energy, LLC

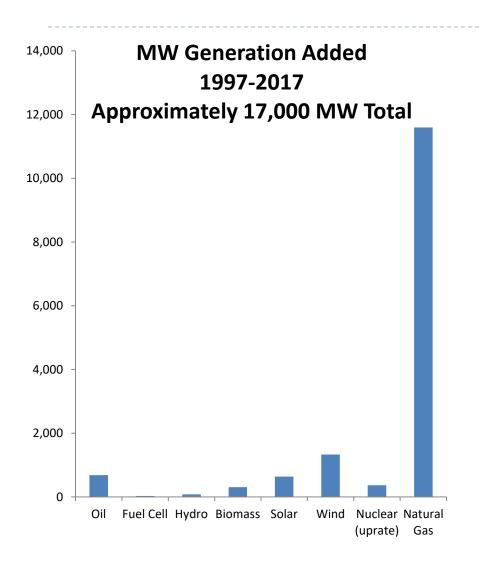
Opportunities in Wholesale Market

- Customers have ability to buy wholesale – however there is risk and price volatility associated with this energy procurement strategy
- There can be savings to be had by strategic purchases directly from the wholesale market as well as utilization of suppliers and default services



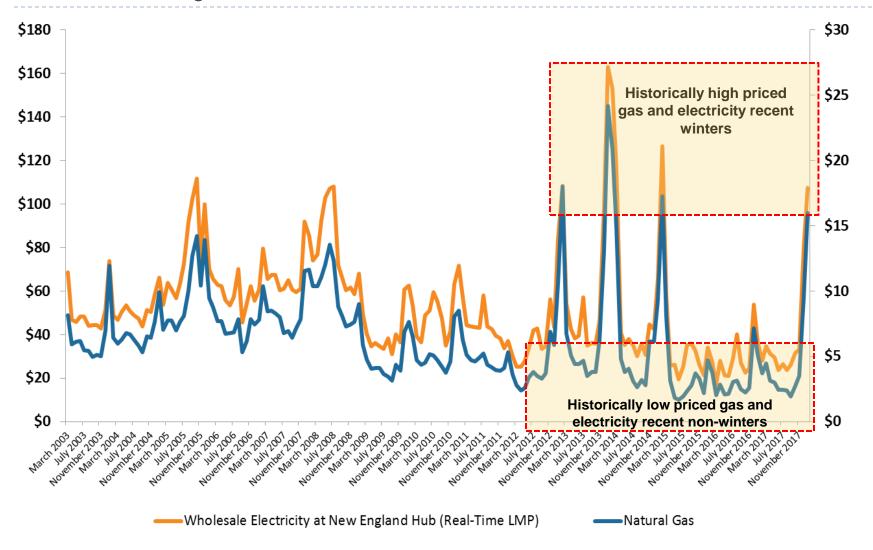
Note: Default service charges above include FCM costs whereas wholesale energy prices do not

Last 20 Years: 17 GW Merchant Generation Built



- Billions spent in private investment on generation over past two decades
- Region has added 17,000 MWs of new or planned generation
- Restructuring has shielded ratepayers from bad investment decisions and has spurred development of a more efficient and flexible fleet

Electricity Prices Track Natural Gas Prices

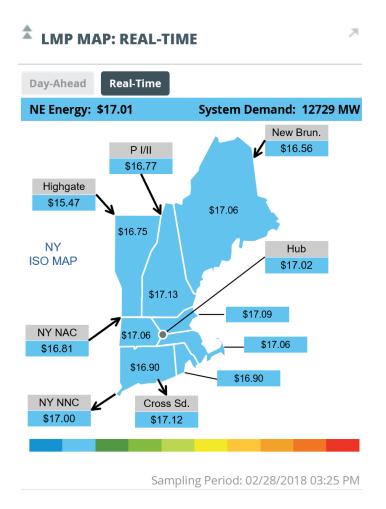


Developers Have Responded to FCM

- Map to the right indicates where generator retirements were announced
- Region saw capacity market price separation (higher prices) in SEMA/RI and NEMA/Boston with these retirements
- Market responded with new generation proposed in areas where prices were high (areas of retirements)

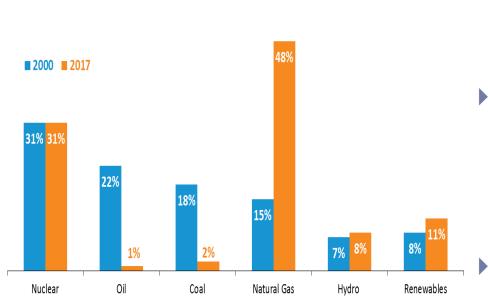


Locational Prices Provide Market Signals



- Both the capacity and energy markets are locational
- Prices can differ by zone and these differentials reflect supply and demand as well as constraints on the system
- Zonal prices send price signals to developers and consumers
 - For example:
 - A generator looking to develop may want to locate in a high-priced energy and capacity zone
 - Transmission developers may want to build transmission to get power from lowcost area to a high-cost area

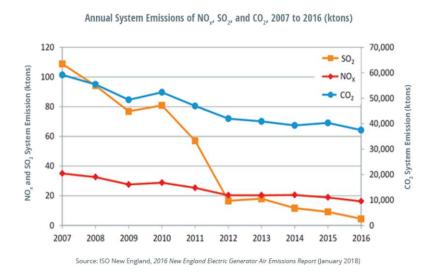
Evolution of the Region's Energy Mix



- Over past 17 years the region's fuel mix has shifted from coal and oil to natural gas and renewable
- Nuclear still represents about 30% of generation
 - Vermont Yankee recently closed and Pilgrim is closing in 2019
 - Coal and oil once represented 40% of generation; last year collectively 3%

Emissions Down Over Past Decade

- Air emissions from regional generators have decreased over the last two decades
- From 2001 to 2016, annual emissions for SO₂, NO_x, and CO₂ declined by 98%, 73%, and 29%, respectively



- More efficient generation, and the addition of renewables including solar has helped lower emissions region-wide
- Winter emissions are a function of weather and the colder the weather the greater the emissions

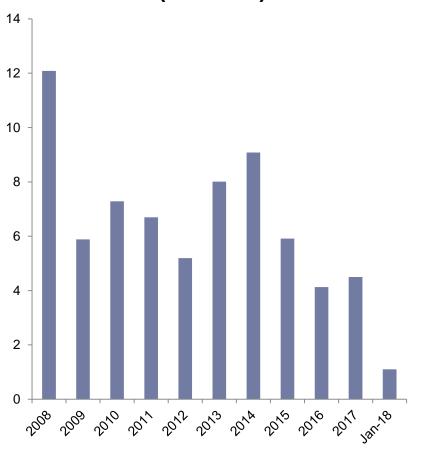
Coal and Oil This Winter

- This winter (2017-2018) New England utilized coal and oil generation to help reliably serve the electricity demands of the region
- In the early part of this winter the region utilized approximately 1.1 million barrels of oil pursuant to the Winter Reliability Program
- Winter Reliability Program provided insurance policy for electric system reliability when weather got cold
- While coal and oil resources help reliability they come at a cost



January 2018 Expensive Month

Annual Energy Market Value (\$ Billion)



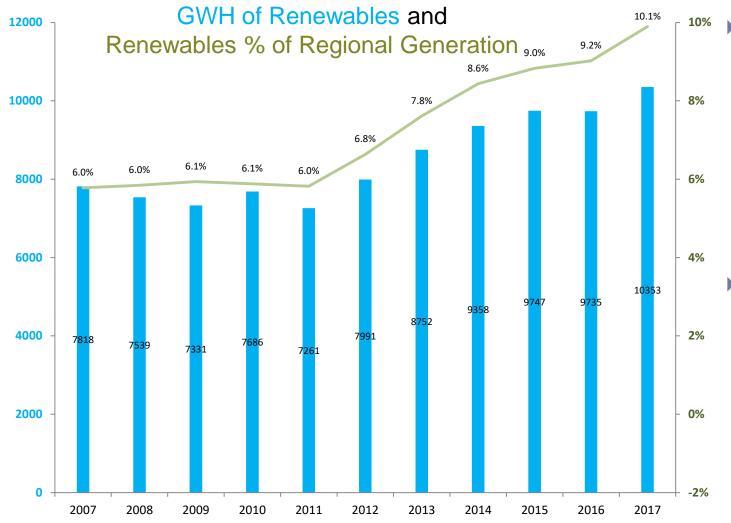
- Energy market value for three weeks in January 2018 was about \$1.1 billion**
 - For the entire 2016 year the energy market value was just over \$4 billion – three cold weeks in January 2018 was a quarter of 12-months of 2016)
- Region experienced similar high winter pricing during polar vortex (winter 2013-14)

Public Policies Have Helped Shape Power System

- The regional power system has changed significantly due to public policies including:
 - Carbon reduction mandates
 - Emission reduction goals,
 - Renewable Portfolio Standards,
 - Distributed generation including solar,
 - Demand-side management,
 - Energy efficiency, and
 - RGGI

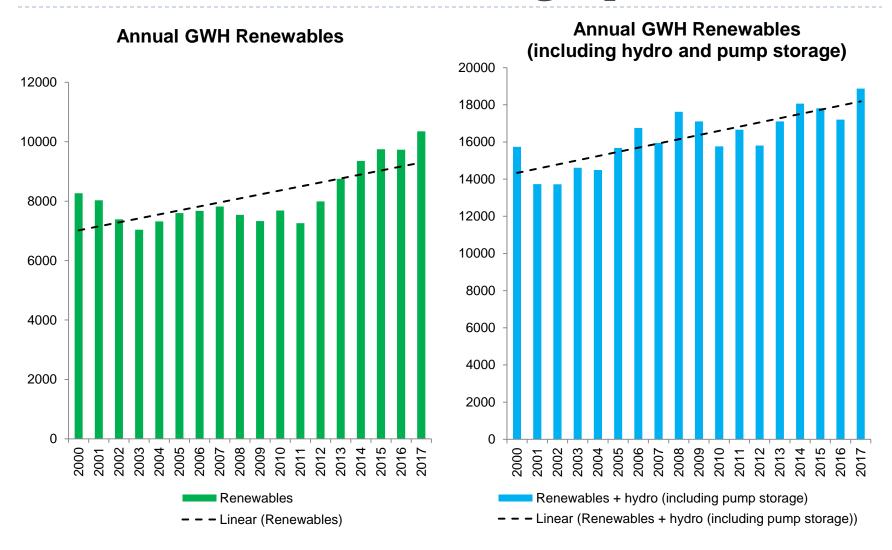
The Regional Greenhouse Gas Initiative an initiative of the Northeast and Mid-Atlantic States of the US

Renewables More Prevalent Than Ever

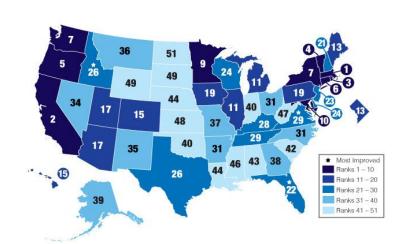


- Renewables as a % of regional generation and GWHs of energy produced have increased
- Renewables
 have helped
 displace older,
 dirtier, and less
 efficient power
 plants

Renewables Are Trending Upward



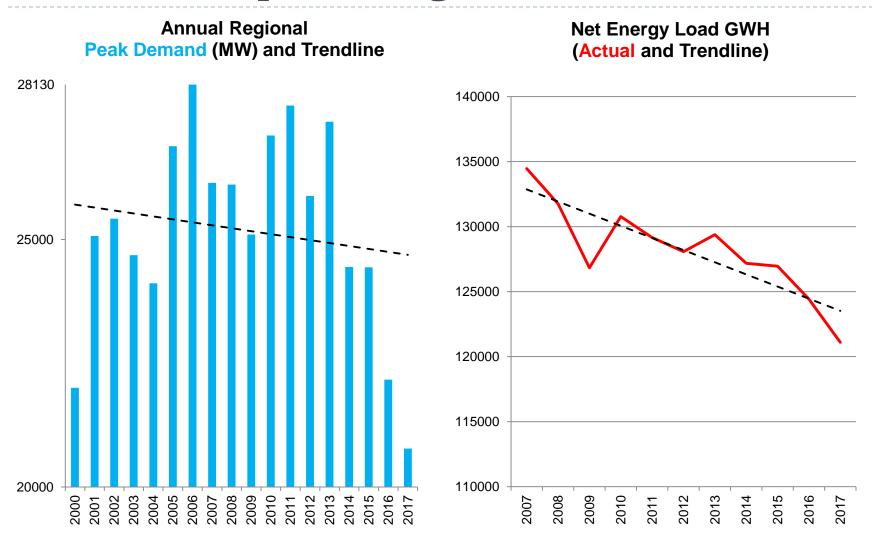
Region Has Made Energy Efficiency a Priority





- New England continues to be at the front of the curve with respect to state energy efficiency (EE)
 - Massachusetts, Rhode Island, Vermont and Connecticut hold four of top six spots in a national ranking
- Energy efficiency has been incorporated into capacity market
- States have reinvested RGGI, system benefits charges, and FCM money into EE
- ▶ ISO estimates the region invests \$1 billion annually on EE

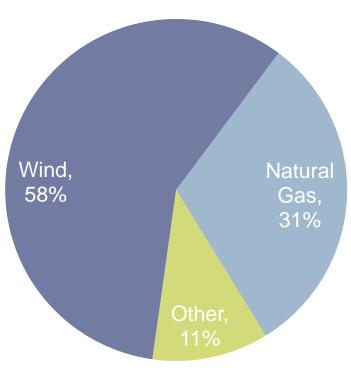
EE Has Helped Mitigate Growth



The Winds of Change

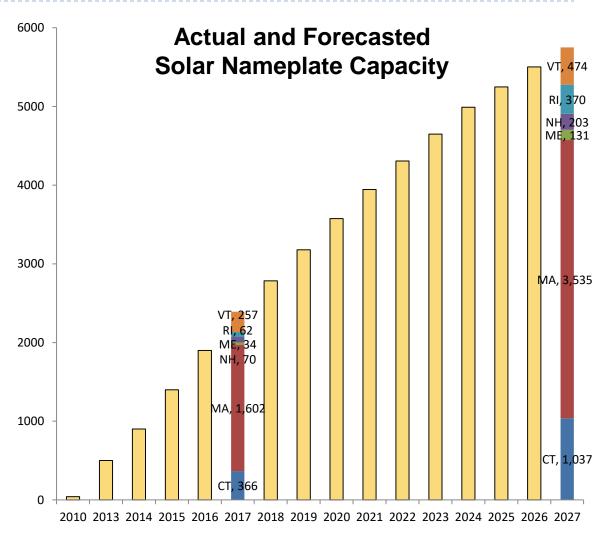
- 1,400 MW of wind has been connected to the regional power system over past decade
- In 2017 about 3% of regional generation was from wind
- Almost 9,000 MW of wind is proposed to be built (both onand off-shore)
- Additional transmission needed to interconnect wind to regional system





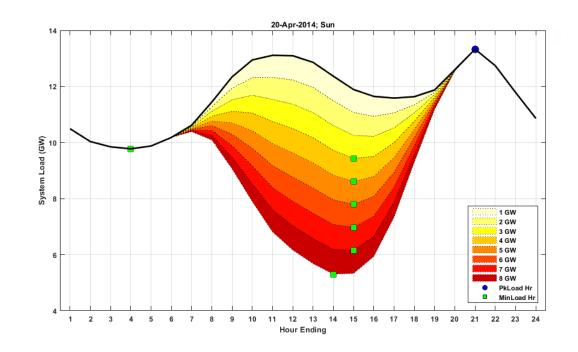
Sun Is A Bright Spot in Region's Future

- Solar growth has been significant and continued growth is forecasted
- Region can see upwards of 6 GW of solar by 2027
- Region will need quick-responding resources to complement intermittent nature of solar



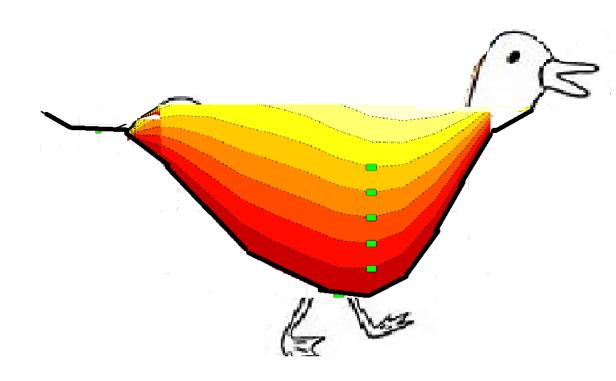
The Duck Curve

- Graph to right illustrates how regional demand is impacted by various levels of solar penetration
- As more solar is added, the curve more and more resembles the profile of a duck



Can you see the duck?

Can You See It Now?

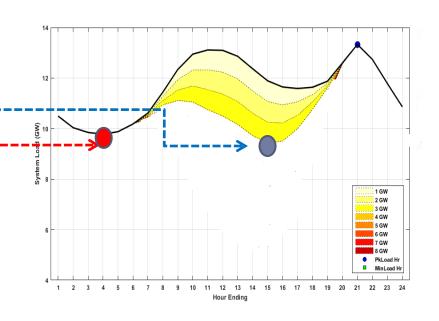


Bold Prediction: No April Fool's Day Joke

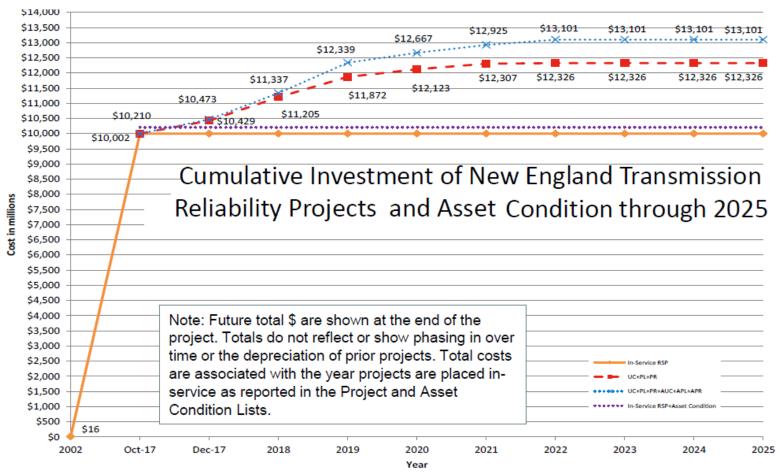
This April 1 is Easter Sunday: if it is a fairly mild day, with moderate temperatures, and sunny, then I am predicting an historic event (something that has not happened absent a major storm):

I predict the lowest demand for the entire 24-hour day will be in the afternoon and not in the morning

 Stated another way, we would use more power as a region at 3 A.M. then at 3 P.M.



Cost of Reliability Projects: \$10 Billion



RSP - UC - Under Construction, PL - Planned, PR - Proposed,

Asset Condition - AUC - Under Construction, APL - Planned, APR - Proposed