



Move Webinar

# Move successfully to SAP S/4HANA with the **SAP Activate Transition Roadmap**

Dr. Astrid Tschense, Dr. Christoph Nake, IT Planning Architects, Global CoE, SAP SE  
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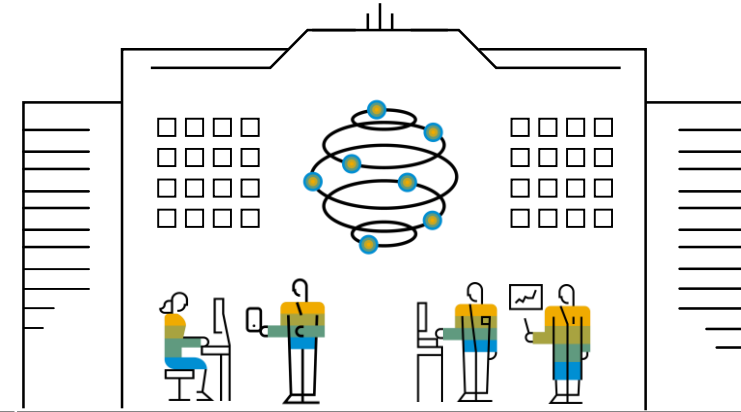
# SAP S/4HANA MOVEMENT PROGRAM

## Your Vision-to-Value Journey

**S/4HANA MOVEMENT Program** tries to answer the customers most critical questions:

- Why would it be beneficial to “MOVE” now?
- Can SAP S/4HANA address my business and IT requirements?
- How does SAP optimize my TCI / TCO?
- Is there sufficient capacity on the market to manage all aspects of the transformation?

### Intelligent Enterprise



**Main activities:** All program activities are linked to the questions above:

Continue to enhance SAP S/4HANA product attractiveness

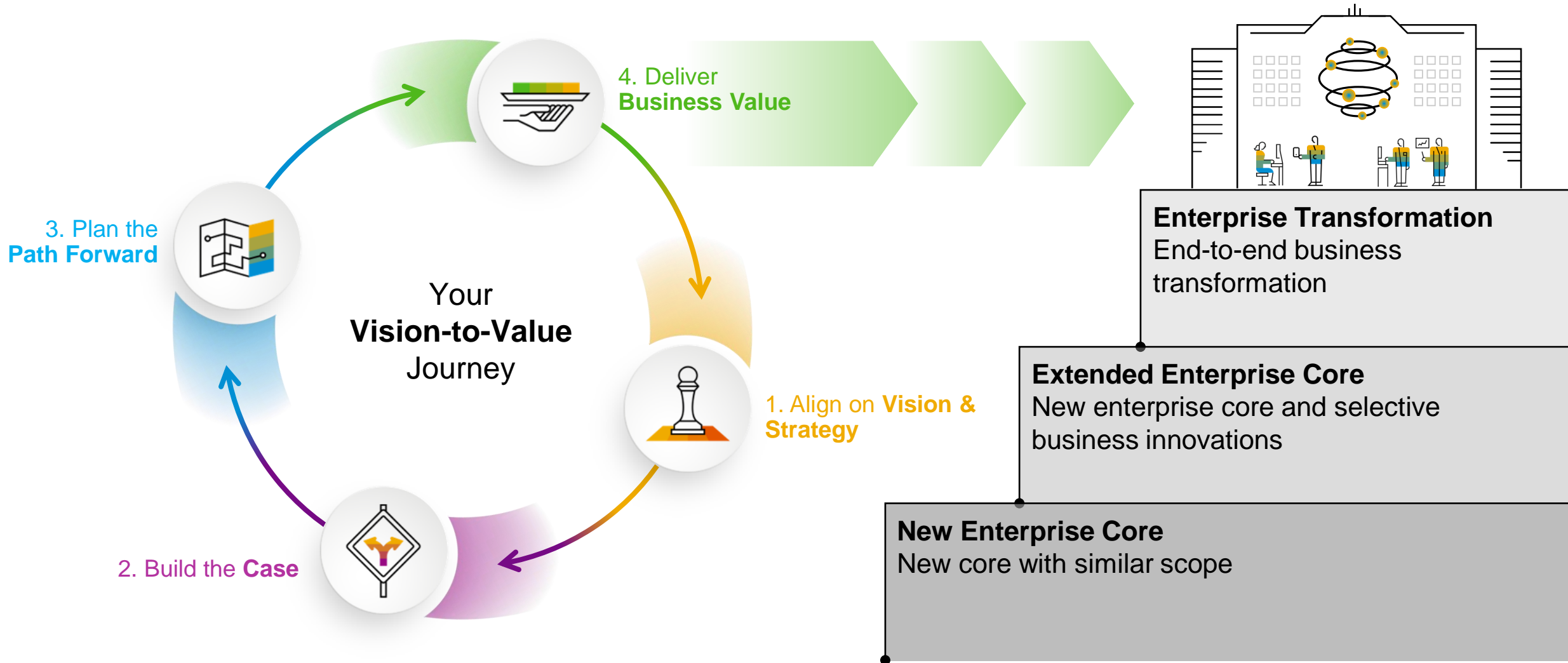
Optimize tools for the entire customer journey

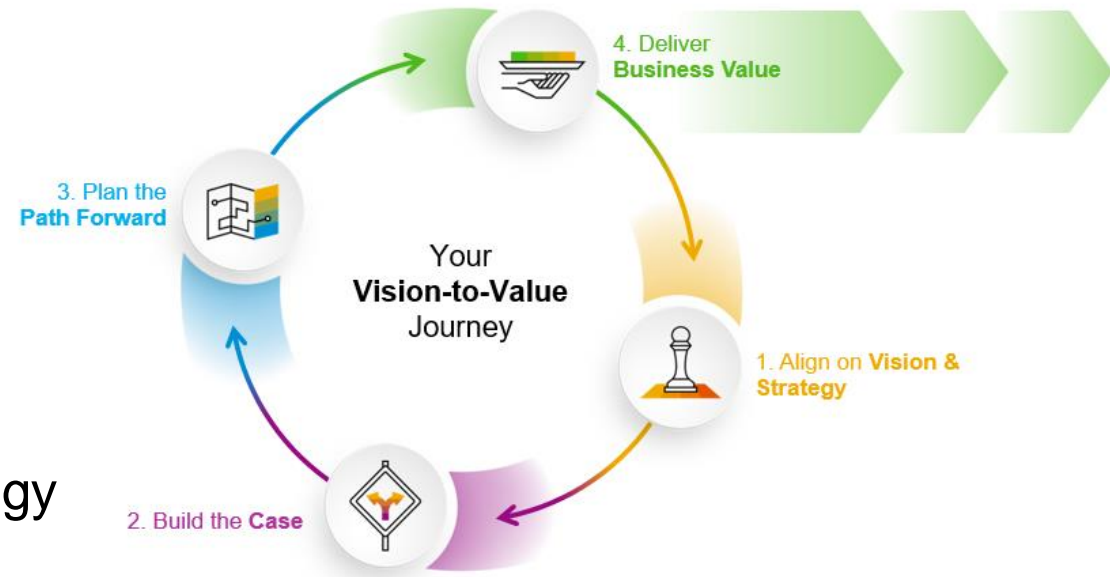
Optimize & scale customer engagement frameworks

Engage & educate the ecosystem

# SAP S/4HANA Movement Program

## Your Vision-to-Value Journey





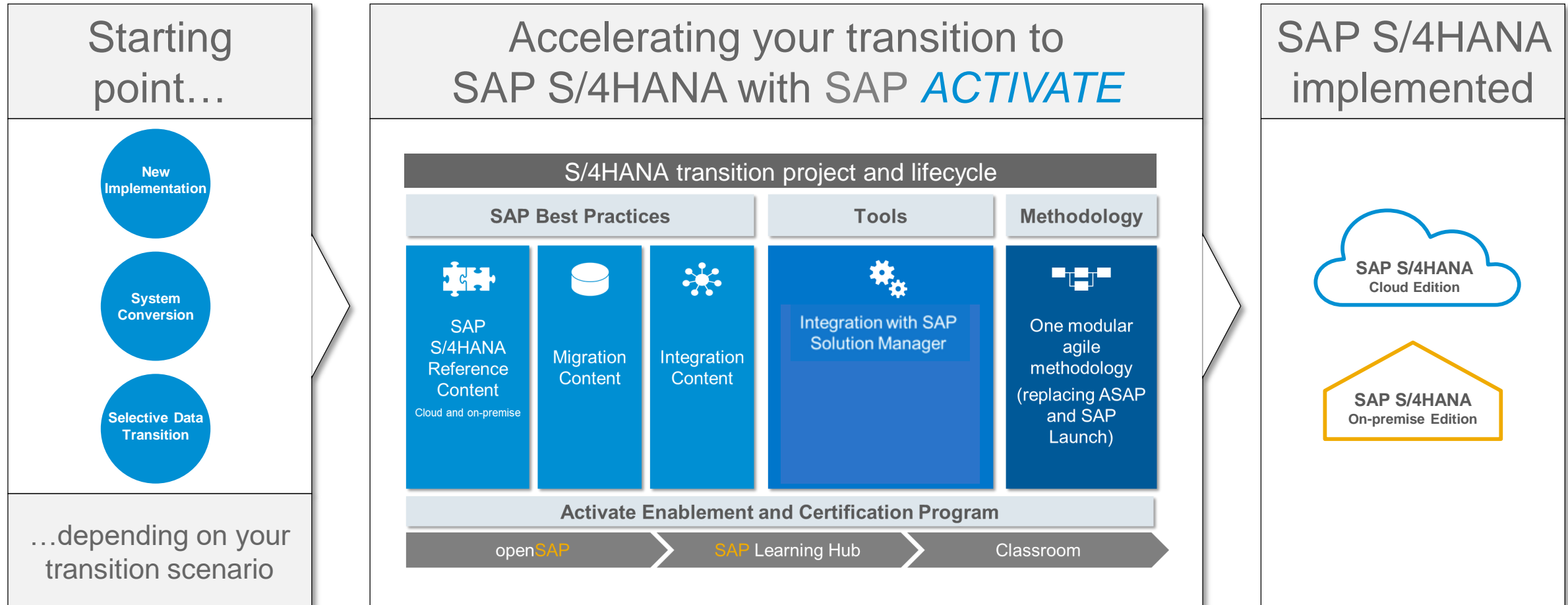
## Your Way to SAP S/4HANA

Different strategies, standardized methodology



# Customer Journey to SAP S/4HANA with SAP *ACTIVATE* Methodology

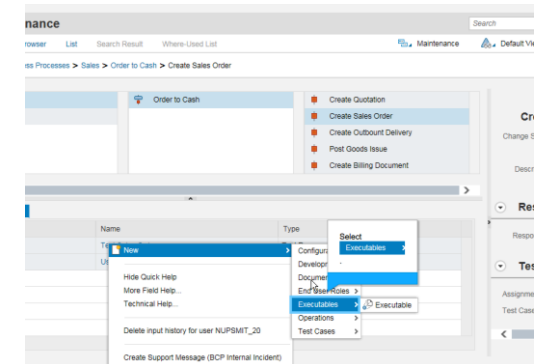
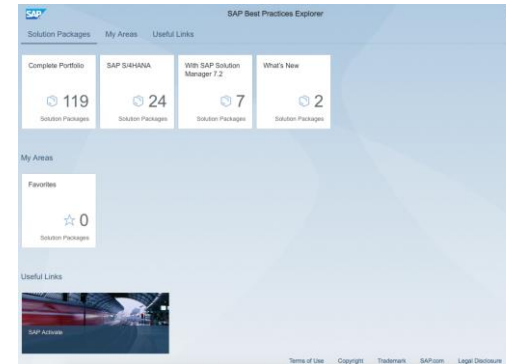
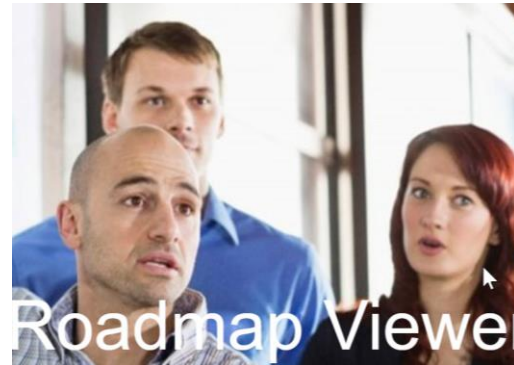
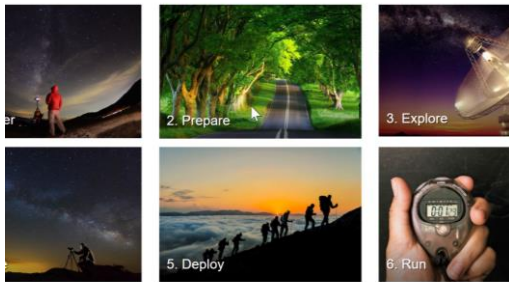
Three customer situations, three transition scenarios – one innovation adoption framework



# Enablers for Your Digital Transformation with SAP *ACTIVATE* Methodology

## SAP Activate Tools and Community

and SAP Activate, One Methodology | Six Phases



### SAP Activate Jam Group

- Engage SAP Activate experts
- Ask questions and collaborate
- <http://bit.ly/SAPActivate>

### SAP Roadmap Viewer

- Browse implementation guidance for your digital transformation
- Access SAP Activate methodology assets and accelerators
- <https://go.support.sap.com/roadmapviewer/#>

### SAP Best Practices Explorer

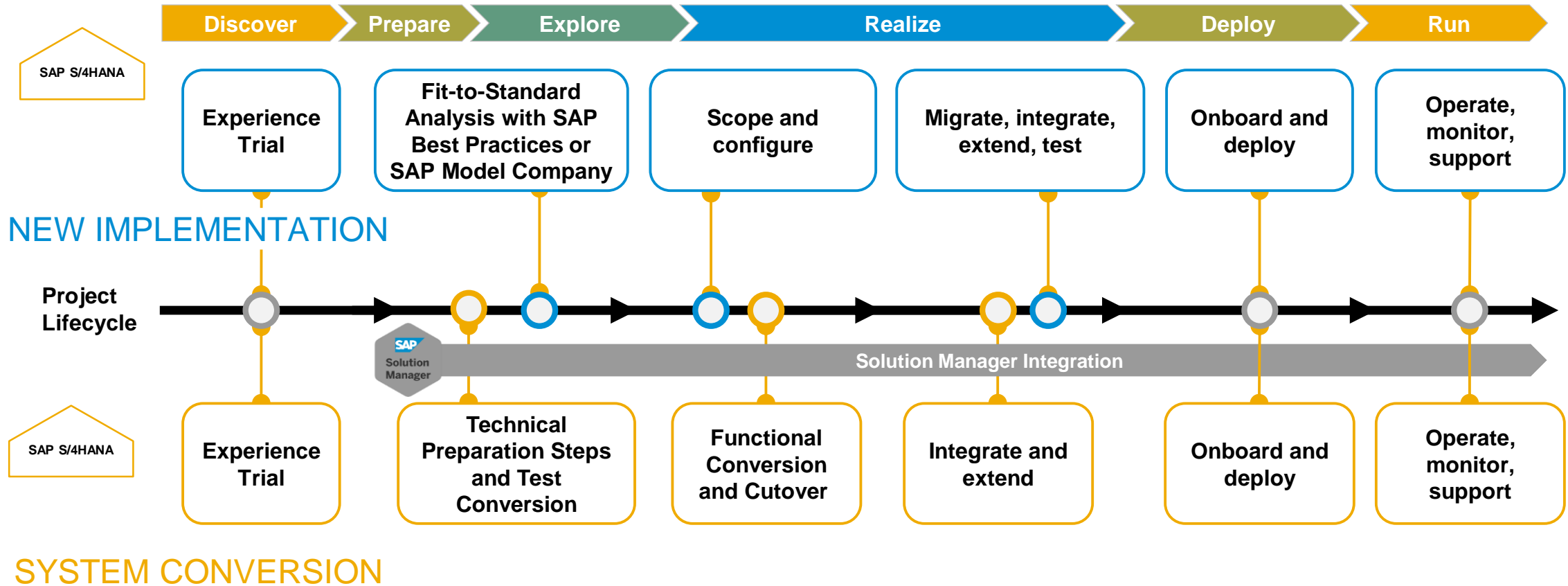
- Browse SAP Best Practices content
- Power your project with ready-to-run processes
- <https://rapid.sap.com/bp/>

### SAP Solution Manager

- Optimal toolset for your Digital Business Transformation
- Management platform for your SAP solution
- <https://support.sap.com/solutionmanager>

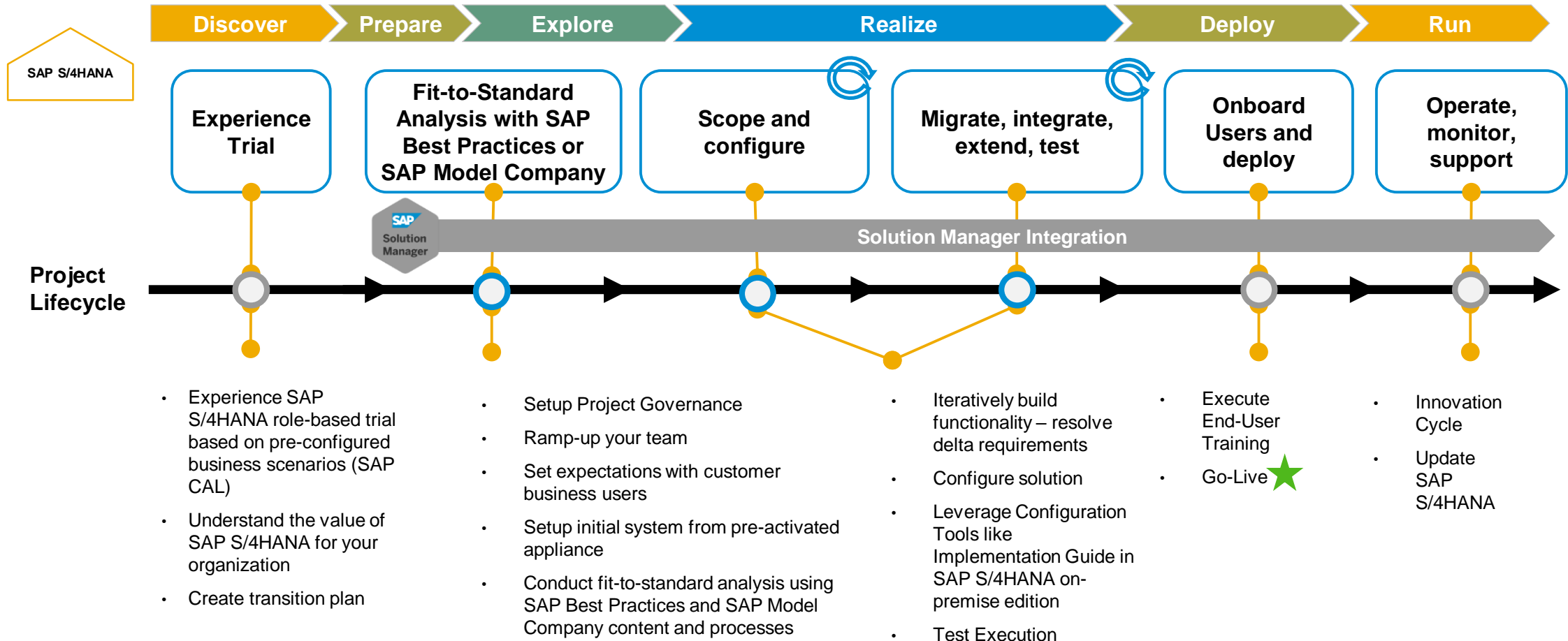
# Deploy SAP S/4HANA On-Premise with SAP *ACTIVATE* Methodology

## Journey Overview and Key Milestones

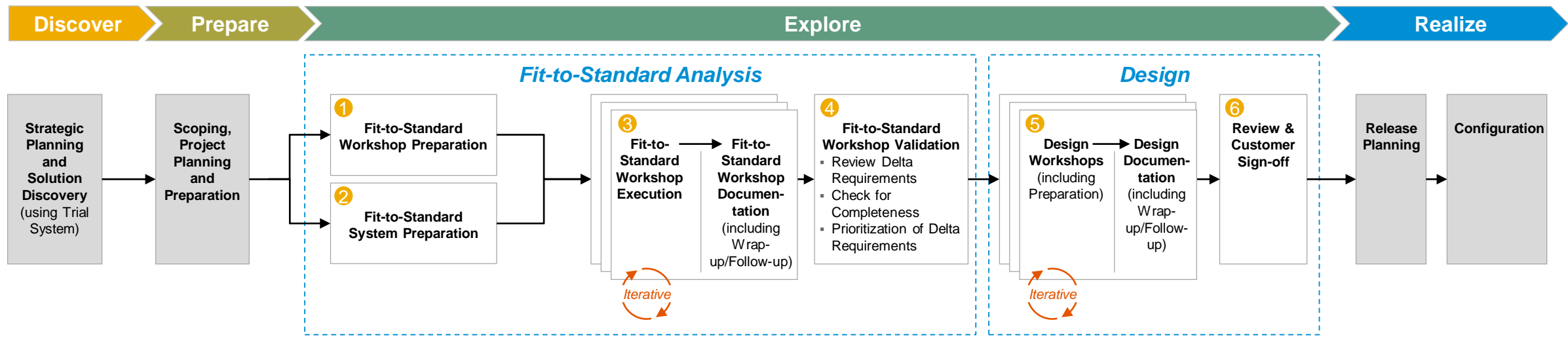


# Digital Transformation to SAP S/4HANA with SAP *ACTIVATE* / Model Company

## NEW IMPLEMENTATION



# What happens during Fit-to-Standard Analysis / Design?



## Remarks:

1

- Planning the fit-to-standard workshops (content, presenter, participants, time, location etc.)
- Testing the relevant processes in the preconfigured system
- Define tools and templates
- Solution training/self enablement for workshop participants, if required

2

- Pre-configured system: system based on SAP Model Company or with SAP Best Practices
- Adding additional sample data if needed
- Extending system by selected customer-specific processes

3

- Process review, system demo and discussion of delta requirements
- Workshop documentation and (extensive) follow-up activities done after workshops**

4

- Reviewing all backlog items (delta requirements) and checking for completeness
- Double check backlog for missing delta requirements
- Prioritization according to agreed criteria (e.g. business value, criticality)
- Decide which requirements needs to be discussed in a design workshop

5

- Design workshops/solution design documentation required for configuration and WRICEF objects
- Design documents and functional specification to be written after workshops**

6

- Updating backlog with information from design workshops
- Review of functional design documents/specification
- Acceptance procedure with customer sign-off



# SAP *ACTIVATE* Methodology

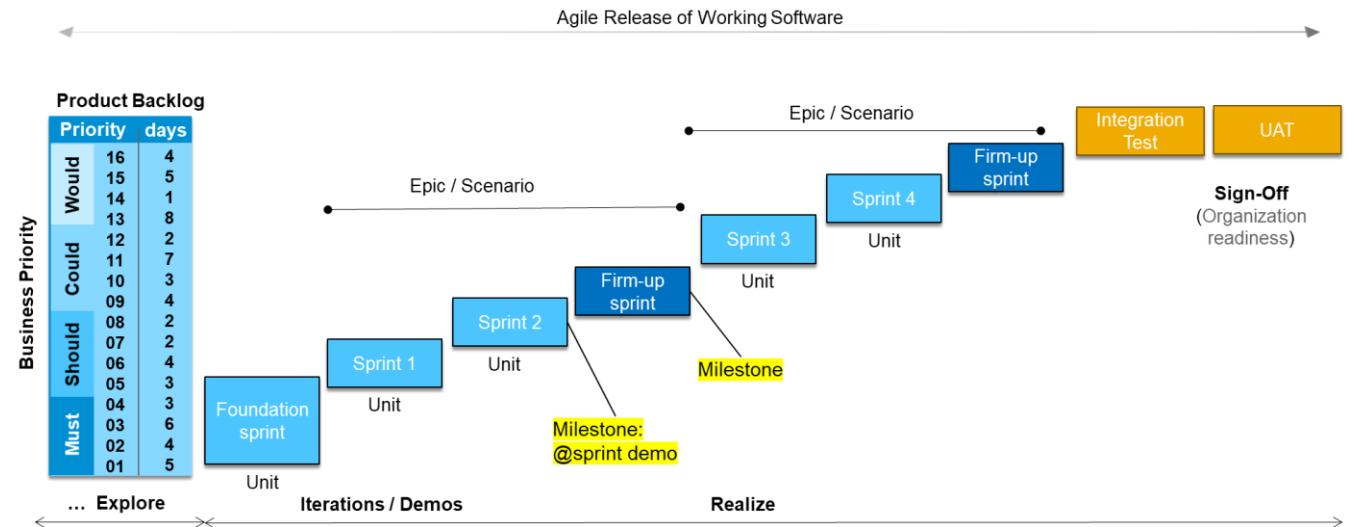
Example: Agile Solution Build and Test

## Customer benefit:

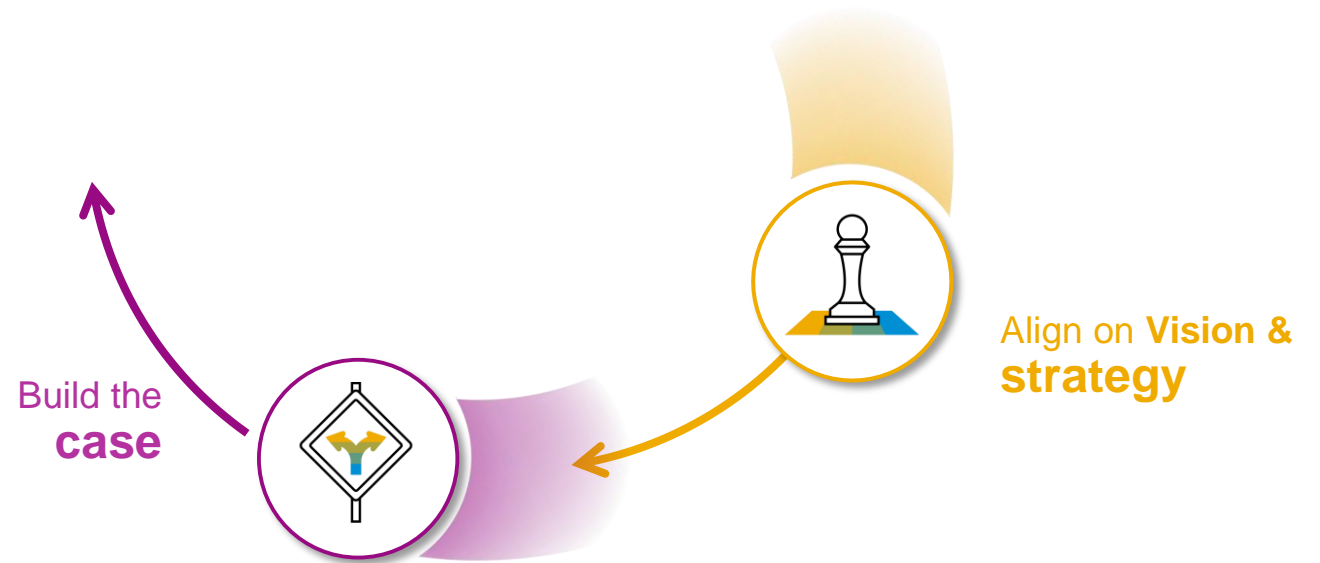
- Higher quality solution through iterative, incremental build with frequent inspection points

## Solution Build

- **Introduce Agile approach early**, train project team
- Follow the **standard Agile process**, apply principles
- Focus the team on business priorities first – backlog prioritization
- **Frequent structured reviews** with business users



We give you guidance for  
Your Way to SAP S/4HANA with the  
**SAP S/4HANA Transition Roadmap**

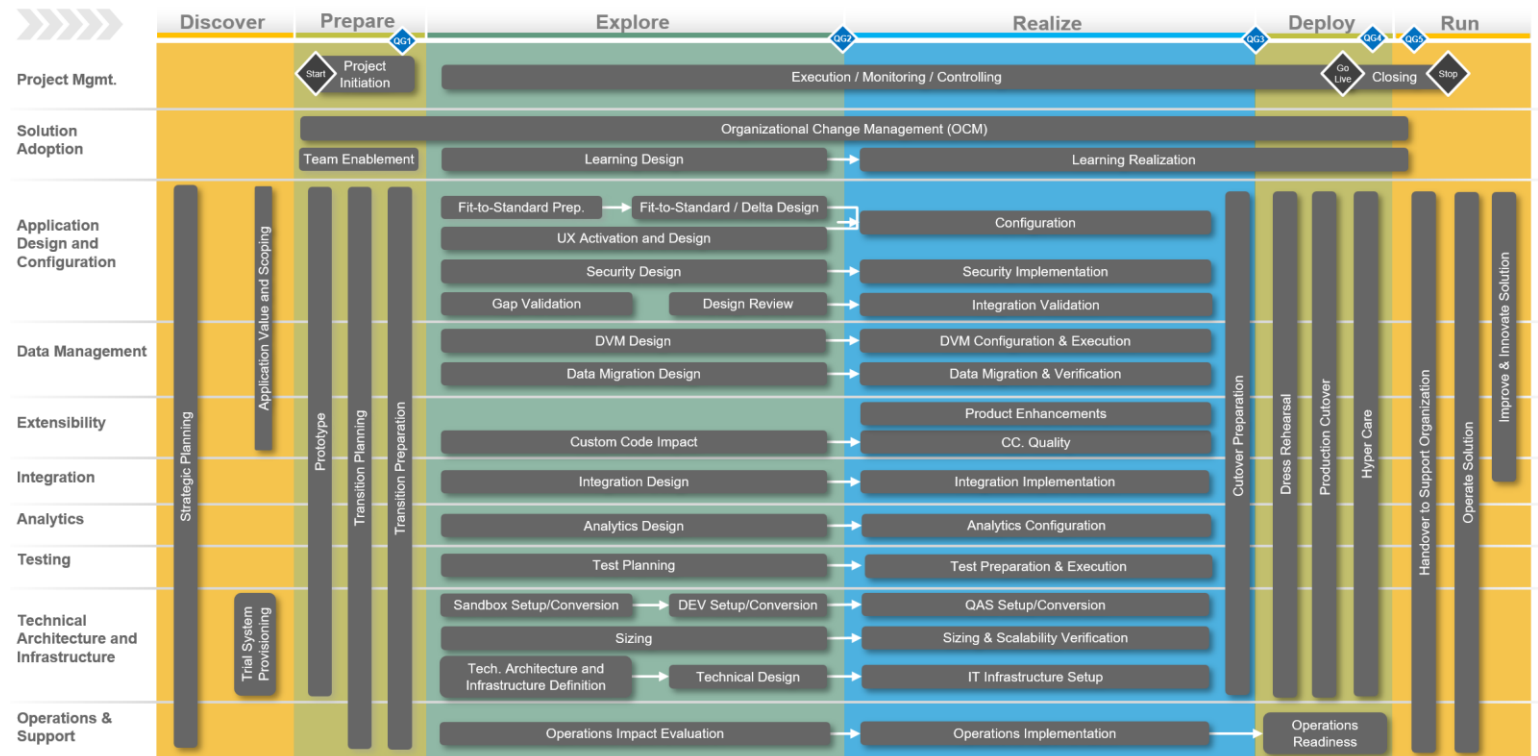


# SAP **ACTIVATE** Methodology for SAP S/4HANA

## Roadmap to transition to SAP S/4HANA on-premise

### Key Content Features

- Comprehensive guidance covering the **transition strategies for deployment of SAP S/4HANA** – new implementation, system conversion, and selective data transition covered with prescriptive tasks, breakdown by workstreams and supported with rich accelerators.
- Full coverage of the **Project Management** deliverables and tasks, including agile project delivery
- Detailed guidance for use of **SAP Solution Manager 7.2** in SAP S/4HANA project
- Structured **fit-to-standard** workshops tasks – prescriptive details for planning and running workshops
- Formal **quality process** with structured Q-Gates in each phase
- Content kept up to date with **latest release** of SAP S/4HANA software
- Explanation of SAP service offerings in “How SAP Can Support” sections
- Accelerators: guides, SAP Notes, Blogs, templates...



[Access SAP Activate Methodology for SAP S/4HANA in Roadmap Viewer](#)

# Usage Scenario: How can I (my company) become familiar with SAP S/4HANA?

Step 1: Identify related road map areas

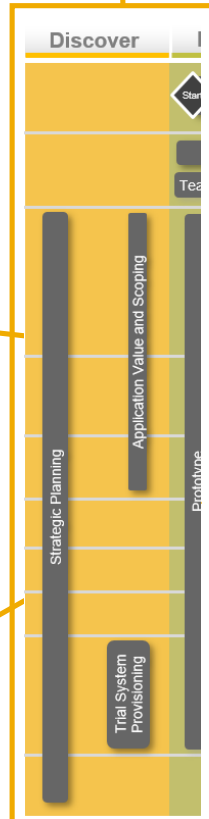
- Discover
- (Prepare)

Step 2: Check out recommended web pages

- Strategic level
- SAP S/4HANA specific
- SAP S/4HANA Movement

Step 3: Consume E-Learning & Tools

- From openSAP
- From SAP Enterprise Support Academy
- SAP Transformation Navigator



Step 4: Book recommended services, e.g.:

- SAP S/4HANA Discovery Workshop
- SAP Adoption Starter
- Innovation Strategy & Roadmap

Step 5: Check out yourself

- SAP Cloud Appliance Library

Transition to SAP S/4HANA

Overview Content

Discover / Strategic Planning

### Strategic Planning

Over the last 10 years, SAP has helped customers begin their own digital transformations with SAP HANA software and an extensive portfolio of cloud applications for the enterprise. Now the „Intelligent Enterprise“ combines new technologies and allows for automating repetitive manual tasks and processes which earlier consumed valuable employee time. Hence, the customer workforce can focus on higher-value activities such as customer success, strategic planning, and innovation.

SAP's Intelligent Enterprise features 3 key components across Applications (Intelligent Suite), Platform (Digital Platform) and Intelligent Technologies:

Figure: The Intelligent Enterprise Suite

**The Intelligent Suite build on the ingredients of the digital core**

The Intelligent Suite delivers a suite experience while retaining the modularity and flexibility of independent solutions. Scenarios are business-driven, integrated, intelligent, and extensible. SAP enforces reusable business services and integration through data sharing via the SAP Cloud Platform.

**Intelligent Technologies**

SAP Leonardo enables customers to leverage their data to detect patterns, predict outcomes, and suggest actions with the help of advanced technologies such as artificial intelligence, machine learning, advanced analytics and the Internet of Things (IoT).

**The Digital Platform**

With SAP Cloud Platform and the HANA Data Management Suite, SAP can facilitate the collection, connection, and orchestration of data as well as the integration and extension of processes within the Intelligent Suite.

Find more details in the whitepaper "SAP Intelligent Enterprise" (see accelerator section).

Innovations and the intelligent enterprise with SAP S/4HANA 1909 are explained in the Blog „Intelligent ERP: SAP S/4HANA 1909 Release“, mentioning new capabilities in Procurement, Sales Distribution, Manufacturing and Finance. See also "SAP S/4HANA 1909, Innovation Highlights of the Intelligent Suite" (accelerator section).

The aim of the task "Strategic Planning" is to define a comprehensive innovation strategy and road map for all three key components mentioned above. Once the innovation strategy has been defined a target enterprise architecture for processes, data, application and integration needs to be developed to support the strategic needs. The road map may include but is not limited to SAP S/4HANA.

**Requirements and Constraints**

This activity is not scenario specific.

This activity does not have any requirements or constraints and can run any time. However it is recommended to run this activity upfront of an SAP S/4HANA implementation project.

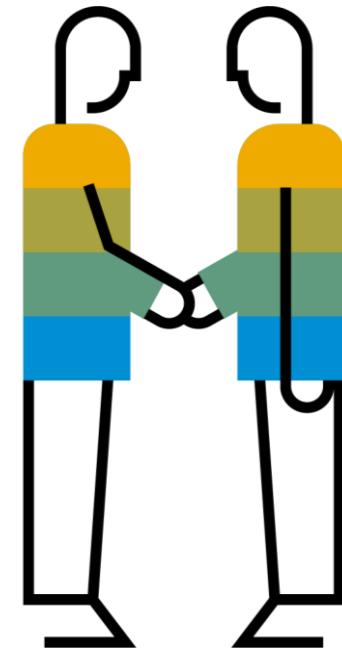
**Procedure**

# SAP Activate Methodology for SAP S/4HANA

## Transition roadmap – What’s in it for SAP customers and partners?

### Benefits for SAP Customers and Partners

- Learning and enablement on how to transition: Main information source for customers and partners  
Example: [Overview Slide Deck “Activities – Tools – Services”](#)  
[Offline version of the “Transition to SAP S/4HANA” roadmap text](#)
- Description of the most important SAP tools in the context of a certain activity  
Example: [SAP Transformation Navigator](#)
- Access to expert information in the context of a certain activity  
Example: [SAP S/4HANA Cookbook – Customer/Vendor Integration](#)
- Explanation of the SAP service offering per activity  
Example: [SAP Value Assurance – Description of Services and Service Components](#)  
Note: Service offerings from SAP Enterprise Support are included as well
- Initial clarification and scoping of the transition project with roadmap graphic
- [Transition project file template](#) as a starting point



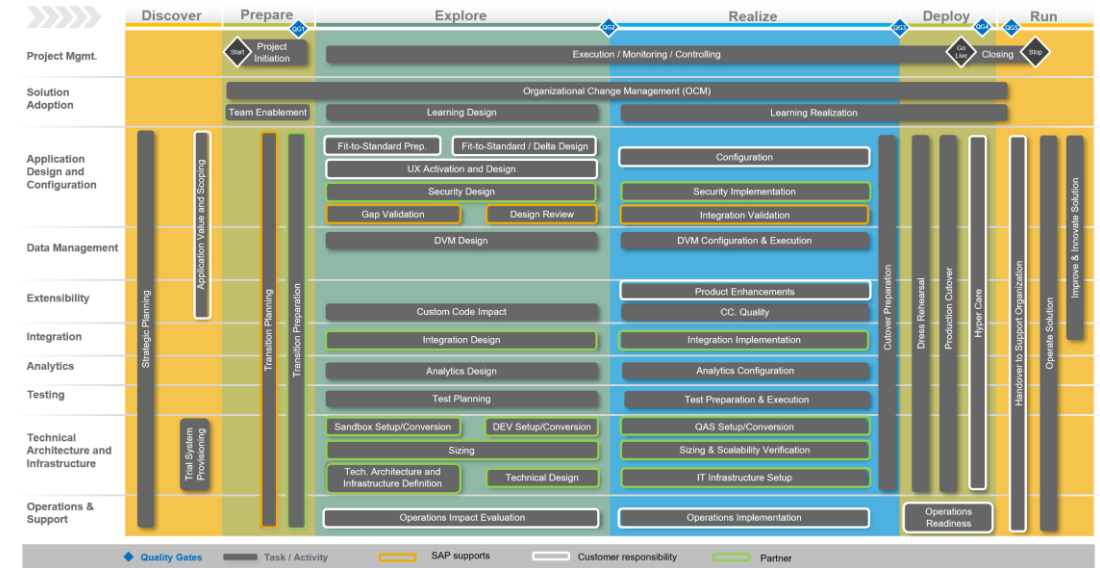
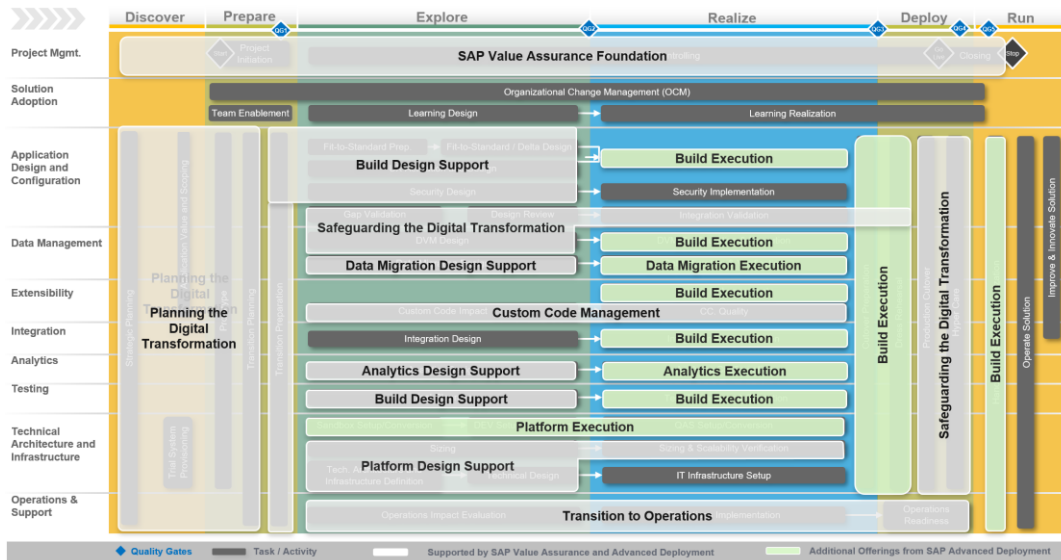
# SAP Activate Methodology for SAP S/4HANA

## Work with the roadmap graphic to plan your project

- Discuss and define activity responsibilities with customer/partner/SAP

### Consider:

- Which activities can the customer cover?
- What is done by a partner/SAP?
- Which results/outcomes are expected from an activity?
- What is the handover to the next activity?
- Safeguarding? Q-Gates?



- Learn how SAP services are mapped to road map activities

### Consider:

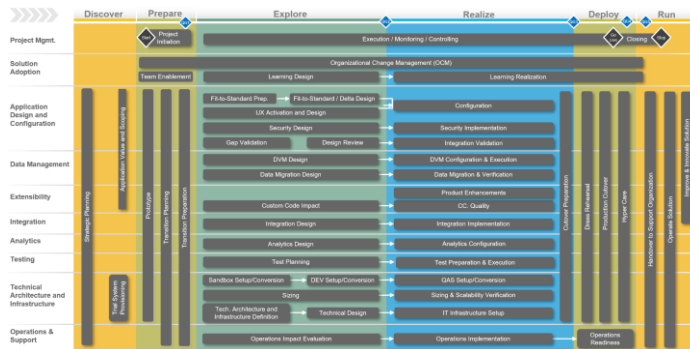
- Should SAP support in the planning and design?
- Is the execution done by customer/partner or by an SAP service?
- Should the Safeguarding be done by SAP?
- Transfer the decision on services to a service plan.

# Roadmap-based Accelerated S/4HANA Adoption

## Services Derived from the Transition Roadmap

### Service Portfolio

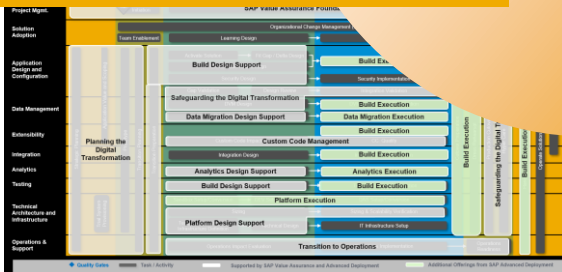
#### Transition Roadmap



**Key principle: Completeness of offering.**  
**The roadmap is the starting point!**

- Services are derived from *roadmap activities*
- *Service components* are the re-usable delivery and industrialization components

#### Activity Groups = Services



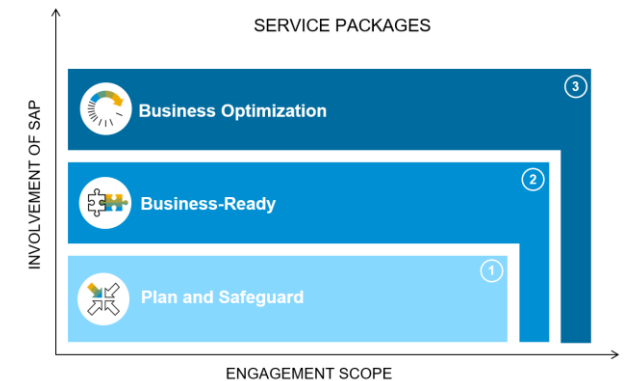
#### Services

- + Platform integration design support
- + Build execution Support
- + Build design support
- + Custom Code Management
- + Hyper care
- + Analytics Design Support
- + Analytics Execution Support
- + Platform design support
- + Platform Execution Support
- + Landscape Transformation Design Support
- + Landscape Transformation Execution Support
- + Transition to Operations
- Planning the digital transformation
- Safeguarding
- Engagement foundation

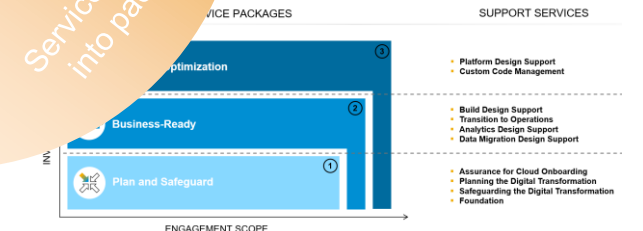
#### Service Components

Service	Service Component	Short description	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Platform Integration Support	Platform Integration Support	Platform Integration Support	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Build Design Support	Build Design Support	Build Design Support	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Data Migration Design Support	Data Migration Design Support	Data Migration Design Support	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Custom Code Management	Custom Code Management	Custom Code Management	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Analytics Design Support	Analytics Design Support	Analytics Design Support	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Platform Design Support	Platform Design Support	Platform Design Support	Business	Customer	Phase	Start	End	Duration	Frequency	Priority
Transition to Operations	Transition to Operations	Transition to Operations	Business	Customer	Phase	Start	End	Duration	Frequency	Priority

### Value Assurance Service Packages



Services mapped into packages



Plan the  
Path Forward



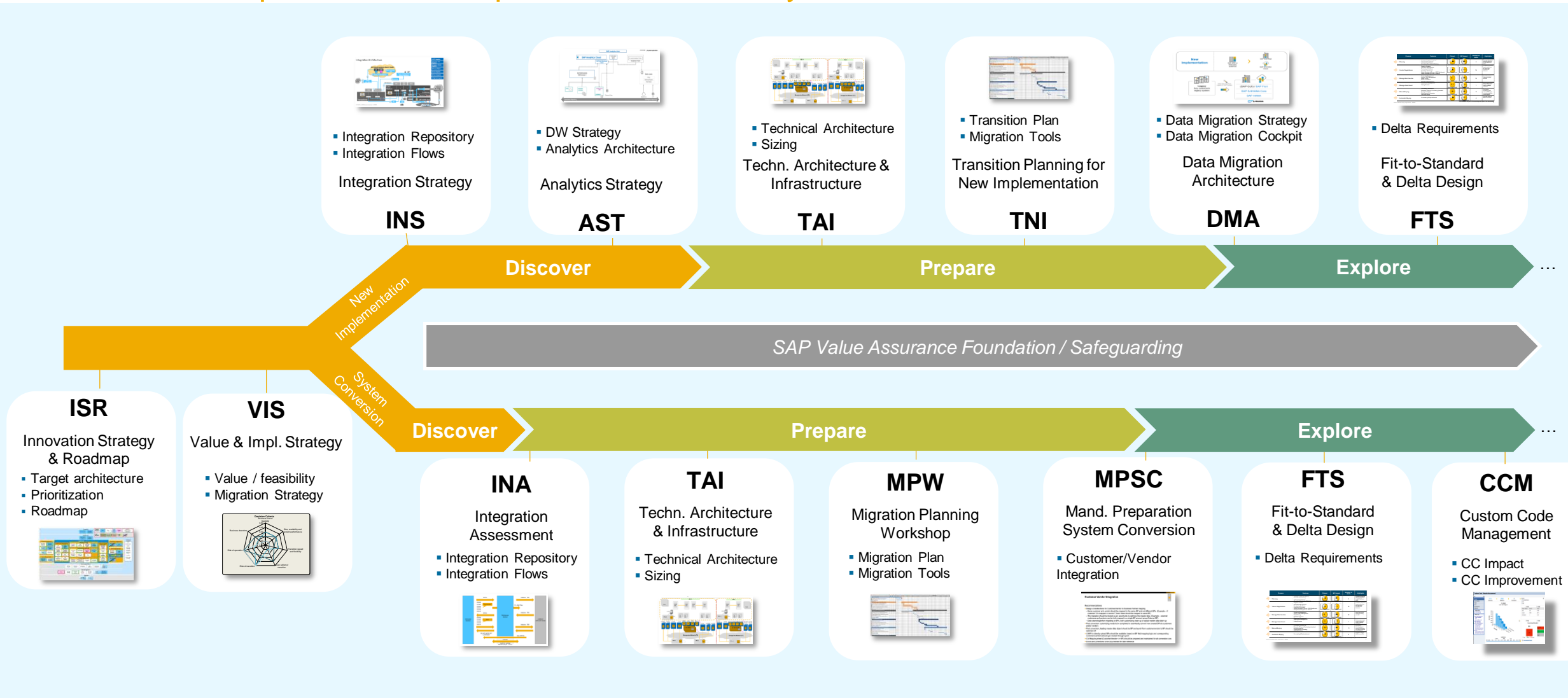
Deliver  
Business Value

# SAP S/4HANA Transition Roadmap for planning and running your transition project



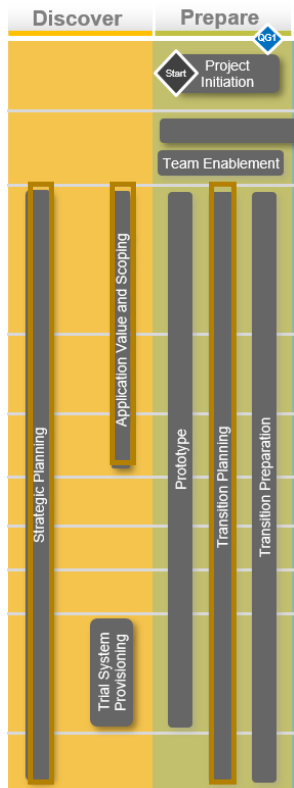
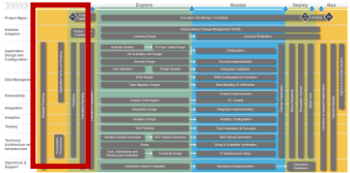
# SAP Value Assurance Services

## Services Examples for New Implementation and System Conversion



# SAP Activate Methodology for SAP S/4HANA

## Planning your transition to SAP S/4HANA – How to get a head start



Strategic Planning

Innovation Strategy  
& Roadmap

Application Value  
and Scoping

Value and Impl.  
Strategy

Transition Planning

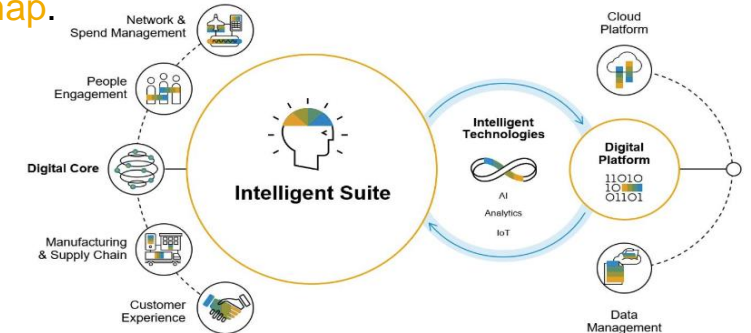
Migration Planning  
WS

Start defining your innovation strategy for the next years considering SAP's Intelligent Enterprise innovations and create a **high-level multi-year roadmap**.

Supportive tools:

**SAP Innovation and Optimization Pathfinder**

**SAP Transformation Navigator**



Discover the value of SAP S/4HANA for your company and identify the impact of an SAP S/4HANA implementation on your existing business processes.

- Perform a business scenario and solution mapping.
- Validate the conversion readiness of your existing SAP ERP system and define the **implementation strategy** by considering the target architecture.
- Create a **strategic roadmap** based on the target architecture and implementation strategy.

Supportive tool:

**SAP Readiness Check**

Define the scope and execution plan for the upcoming SAP S/4HANA transition project.

- Define the technical architecture and data migration architecture
- Clarify the adaptation of existing custom code and development of new custom code...

The result is a first version of an **action plan**, which can serve as the basis for a project plan.

# SAP Activate Methodology for SAP S/4HANA

## Work with the project plan template

### Service Plan

EXAMPLE

Phase	Service	Service Component	Days	Comment
N/A	Safeguarding the Digital Transformation	TQM Days	28	
Prepare	Planning the Digital Transformation	Technical Architecture & Infrastructure	12	Results feed into MPW → Should run 4-5 weeks in front of MPW
	Planning the Digital Transformation	Readiness Check	5	Results feed into MPW → Should run 4-5 weeks in front of MPW
	Planning the Digital Transformation	Migration Planning Workshop	25	TA included
(Discover) Explore	Custom Code Management	CC Tools Enablement	10	Depends on CC situation & experience w/ CC tools
Explore	Custom Code Management	CC Impact Analysis	10	
Realize	Safeguarding the Digital Transformation	OS/DB Migration Check	4	Required for Gateway? ES Support?
	Safeguarding the Digital Transformation	BPTV	19	Details tbd later in the project
Deploy	Safeguarding the Digital Transformation	GL Service	10	

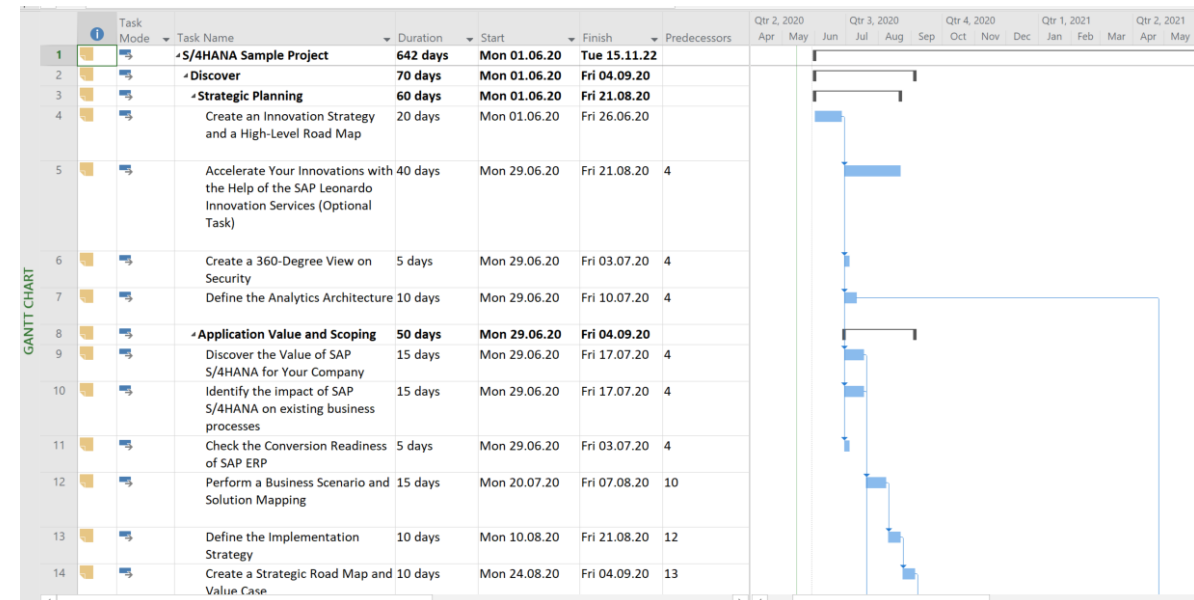
### Create a Service Plan for the Conversion Project

- Usually done by TQM, project manager
- Check the order of services: is outcome of one service prerequisite/accelerator for another?
- Roadmap sections “How SAP can Support” may help to identify the right services

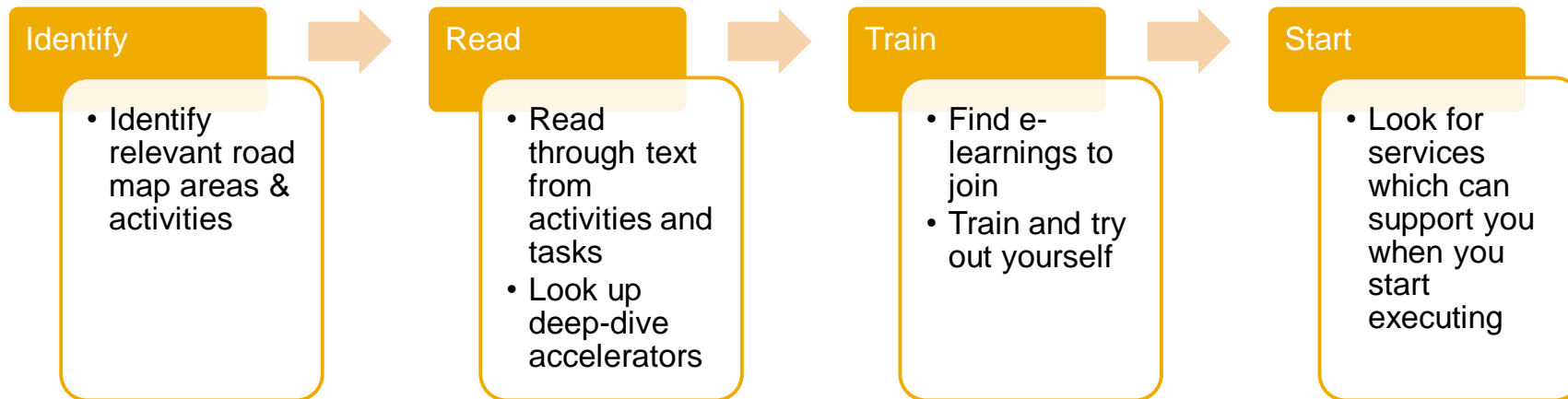
### Adapt and fill the Project Plan template (available for MS-Project, SAP Solution Manager, MS Excel)

- Usually done by TQM, project manager
- Check the activities: are all relevant activities listed? Adjust the durations and add resources
- Identify the right services and add them to the project plan (roadmap sections “How SAP can Support” may help)

### Project Plan (MS Project Template)



# Usage Scenarios – How to consume road map content



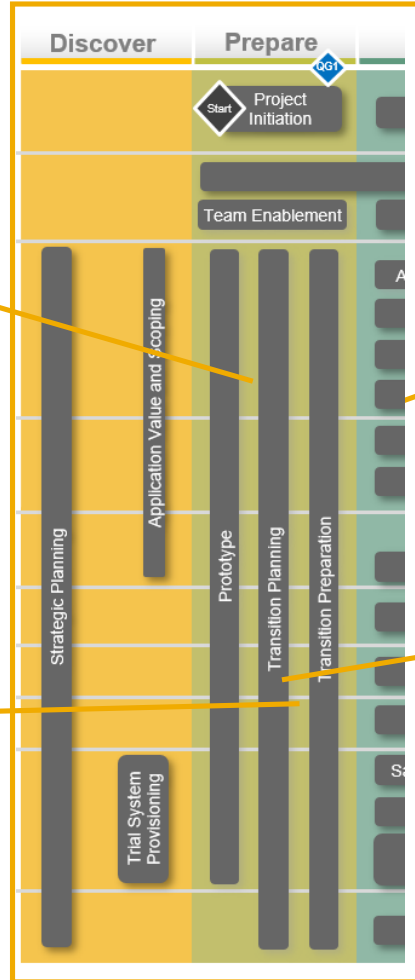
# Usage Scenario: What information is available with regards to preparation steps of a system conversion?

## Step 1: Identify related road map area

- Transition Planning
- Transition Preparation

## Step 2: Check out recommended web pages on

- Simplification Item Catalog
- Hub Dependency / App Server or HANA Upgrade
- CVI
- Clean up Custom Code and Data
- ....



## Step 3: Consume E-Learning

- From openSAP
- From SAP Enterprise Support

## Step 4: Book recommended services, e.g.:

- S/4HANA Readiness Check
- E.g. Migration Planning Workshop or equivalent from SAP Enterprise Support
- + recommendations from Planning

Transition to SAP S/4HANA

Overview Content

Prepare / Transition Preparation

Transition Preparation

This activity covers all preparation work which happens before the project starts. The intention to exclude the preparation work in an extra activity is also to keep the business downtime small during cut-over weekend. However, each significant preparation item should have been discussed upfront in the appropriate planning workshops in the *Transition Planning* activity.

The list below shows typical areas which need preparation because of common functionality changes with SAP S/4HANA, and recommended readings. Each item is documented by one or multiple simplification items.

For system conversion:

- The migration of customers and vendors to Business Partner ("Customer/Vendor Integration")
  - See the SAP Blog "Business Partner – Customer/Vendor Integration S/4HANA" from the Regional Implementation Group (RIG) on this topic
  - Look at the SAP S/4HANA Cookbook on Customer / Vendor Integration
- Replacement of Foreign Trade by SAP Global Trade Services (GTS)
  - See SAP Note 2223144 - S/4 HANA - Foreign Trade in SD/MM
- New Asset Accounting
  - See also the SAP Blog "S/4 HANA- New Asset Accounting – Considering Key Aspects" from the Regional Implementation Group (RIG) on this topic
  - See "Converting Accounting Components to SAP S/4HANA", which is attached to SAP Note 2332030 - Conversion of accounting to SAP S/4HANA
  - SAP Enterprise Support customers may join the EGI "Conversion of Accounting to SAP S/4HANA".
- General Ledger – Data conversion
- Replacement of Rebate Management by Settlement Management
  - See SAP note 2226380 - S/4 HANA: Deprecation of SD Rebate Processing
- The introduction of new Cash Management and Credit Management with SAP S/4HANA
  - Cash Management: See SAP Note 2270400 - S4TWL - Cash Management - General
  - Credit Management: See SAP Note 2270544 - S4TWL - Credit Management
- The replacement of Revenue Recognition by RAR in SAP S/4HANA
  - See SAP Note 2225170 - S/4 HANA SD-Revenue Recognition
- Material number field extension
- The impact of SAP S/4HANA on BW extractors
- Data consistency analysis of transactional data and totals. This is of particular interest in the finance area and should be addressed at the latest in the first sandbox conversion.
- The cleanup of custom code
- Analysis and close of open business to make those documents available for archiving. This activity can be time consuming because you will need to identify open business documents first, before clarifying the root cause with the process champions from the business units – therefore SAP recommends starting early. SAP supports this preparation activity with a service component called "Business Process Improvement". For details, see task Get Transparency on Open Business Documents in the Explore phase), and the accelerator section.
- Business data cleanup and archiving in front of a system conversion, to reduce DB system size and expected business downtime during conversion.
- The upgrade of existing SAP application server: Please look at SAP note 2620910 - SAP S/4HANA 1511, 1610, 1709 and SAP BW/4HANA 1.0: Recommended Application Server Platforms and check if your current SAP application server in use are still supported with your SAP S/4HANA target release.
- The upgrade of an existing central Fiori Frontend Server.
- Upgrade of depending hub systems

The SAP notes and many additional SAP blogs can be found in the accelerator section.

Those preparation activities are often related to items from the simplification list. See simplification list for all details, and check both the output of the SAP Readiness Check for SAP S/4HANA and the SI-Check for relevant simplification items (see also task *Check the Conversion Readiness of SAP ERP* in this phase).

For a compressed view to the most important preparation activities you can also look at the "Top simplification list items" including further explanation in the accelerator section, or the chapter "List of Application-Specific Preparations" in the Conversion guide.

Feedback

For new implementation:

- Cleanup of source data
- Upgrade of depending hub systems

A detailed description of new implementation projects including preparation work can be retrieved from the SAP Best Practices Explorer (see accelerator section). Look up:

- **SAP Best Practices for SAP S/4HANA, on-premise edition** for new implementation

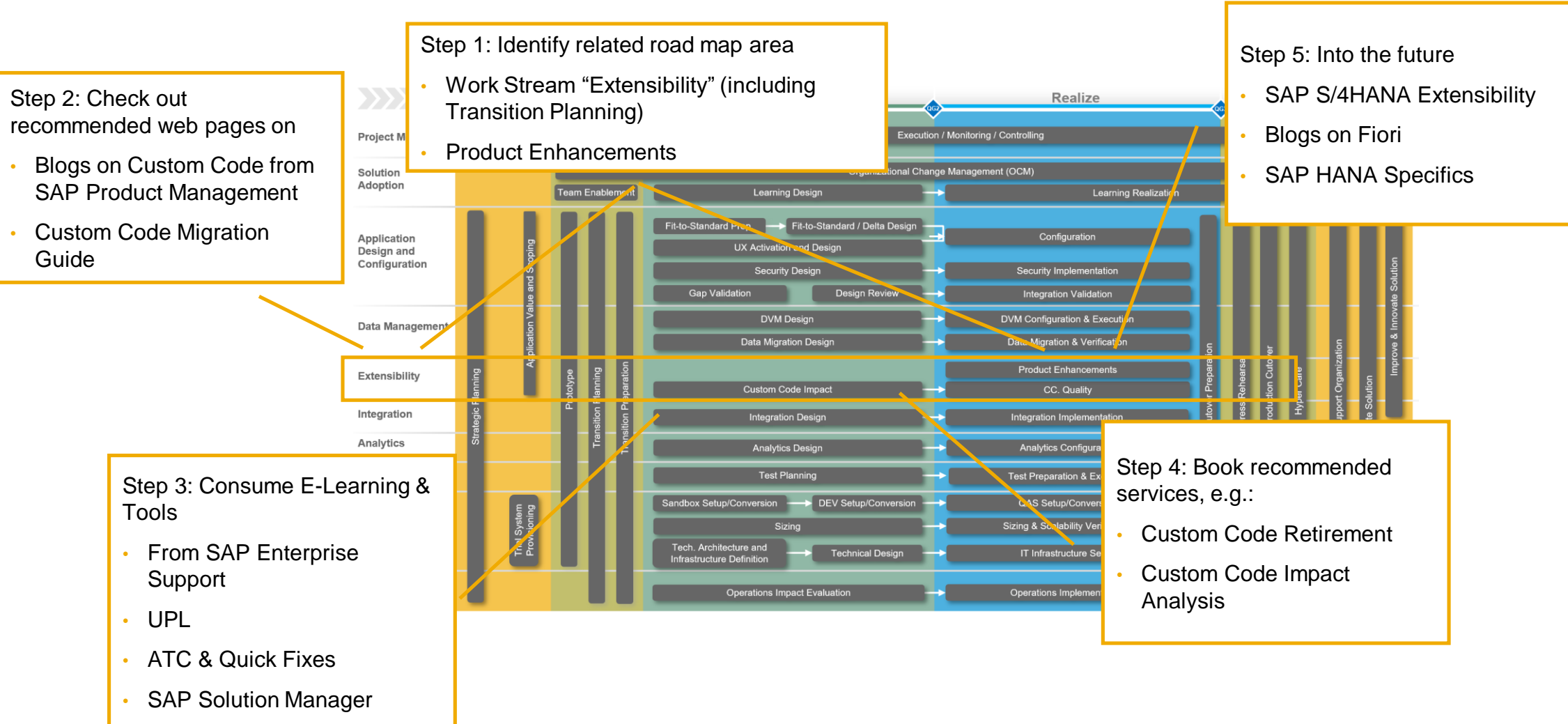
**Requirements and Constraints**

The activity is recommended for all scenarios. It relies on findings from the *Transition Planning* activity.

**Procedure**

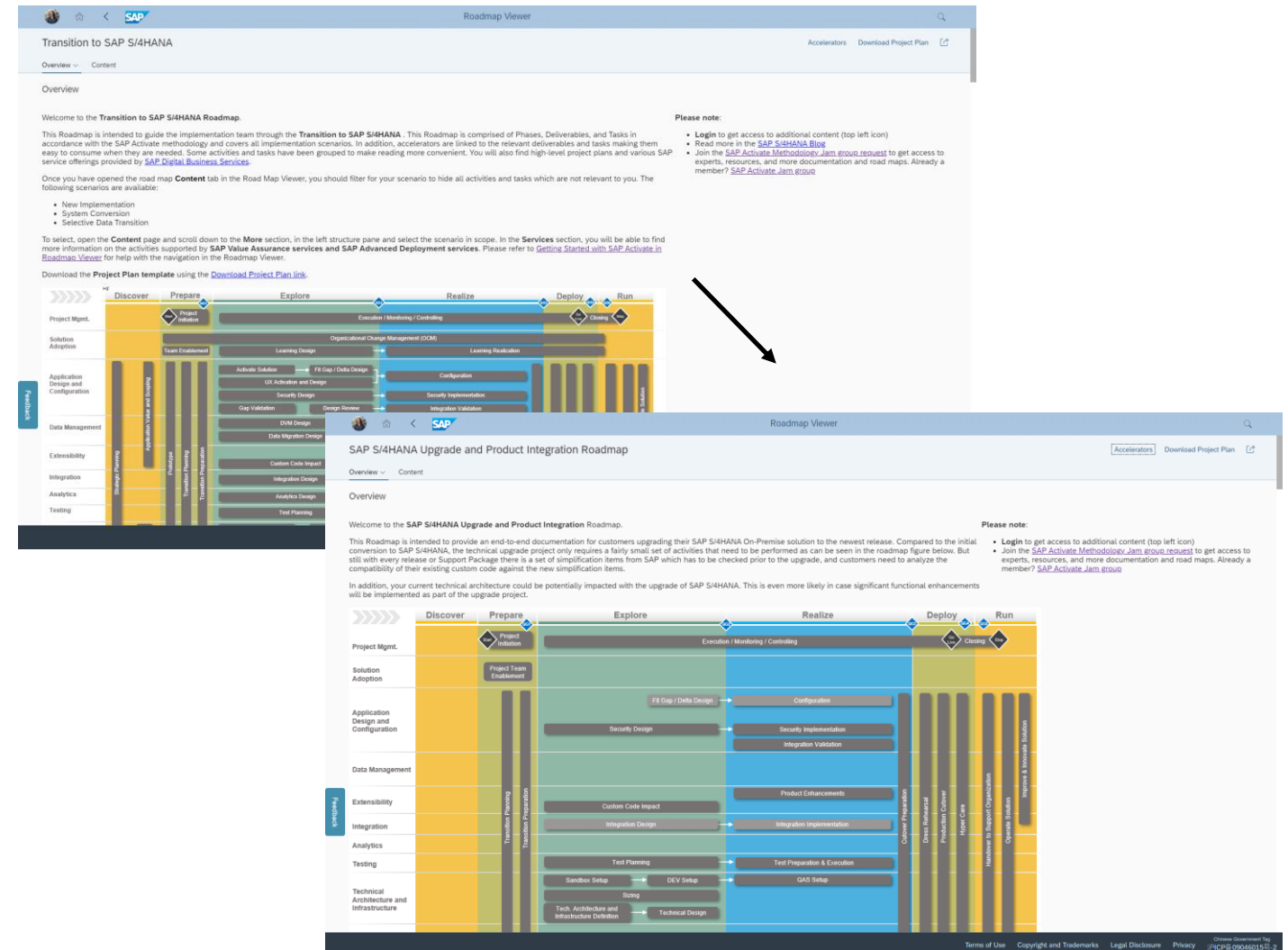
- Execute on Follow-Ups from Transition Planning
- Clean up or Archive Data
- Custom Code Cleanup & Improve
- Prepare SAP Solution Manager for Project Support and import SAP Best Practices

# Usage Scenario: How can I make my custom code ready for SAP S/4HANA?



# Transformation to SAP S/4HANA and Continuous Innovation

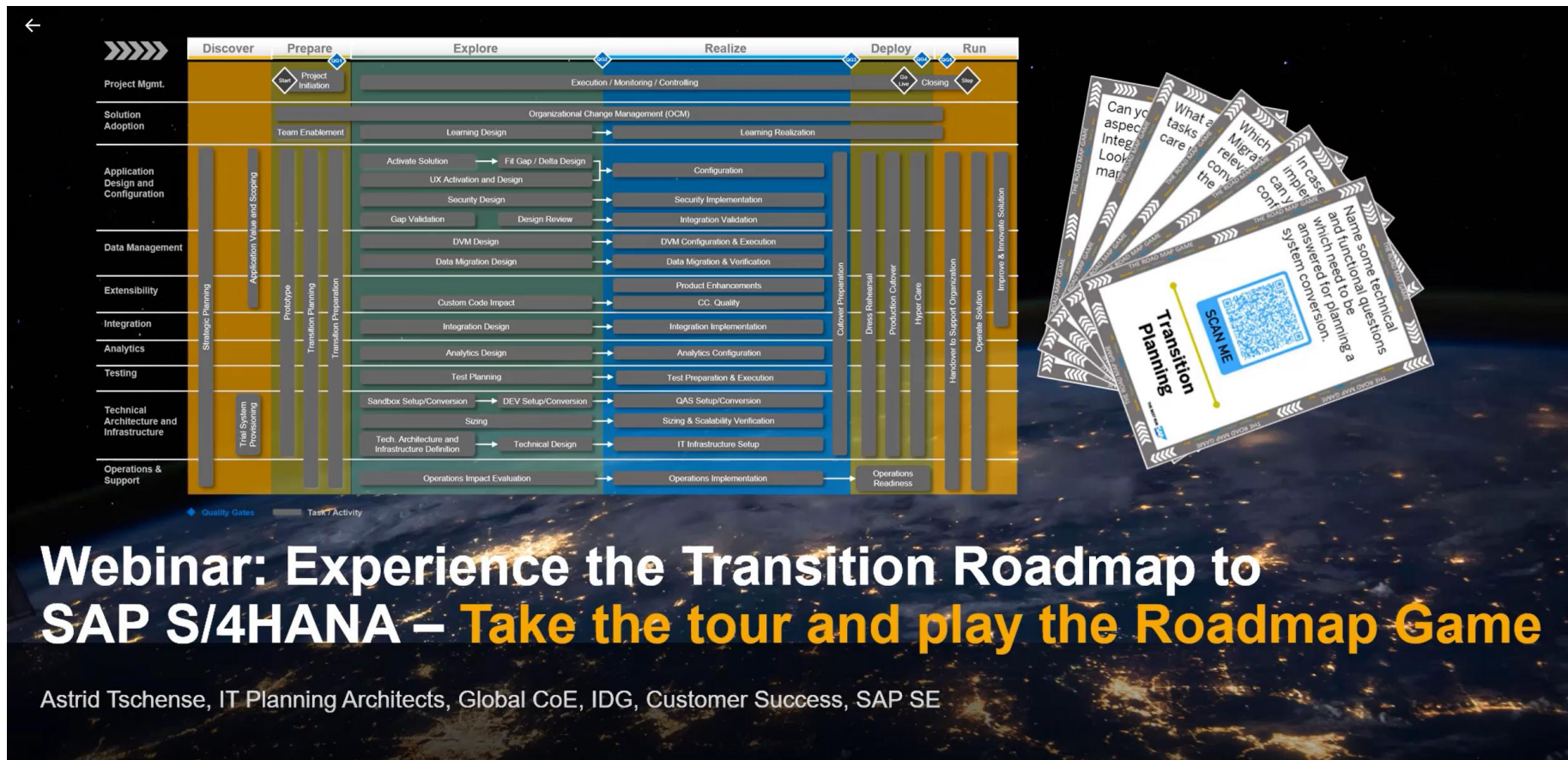
- Find comprehensive guidance covering the transition strategies for the deployment of SAP S/4HANA in the **SAP Roadmap Viewer**
- Continue your innovation to SAP S/4HANA with guidance covering the **upgrade of SAP S/4HANA**
- Coverage of additional activities with the implementation of **additional SAP solutions integrated with SAP S/4HANA**



# Explore more of the Transition Roadmap to SAP S/4HANA

Take a webinar tour from planning to go-live of your transition project to SAP S/4HANA

Take a 15min [guided tour](#) through the most important activities of the SAP S/4HANA Transition Roadmap



# Explore more of SAP Activate with the new SAP Press book (2020)

available as print edition and e-book



## In this book, you'll learn about:

### 1. Foundations

Get up to speed with SAP Activate. Learn about key concepts like fit-to-standard and fit/gap analysis, understand the methodology, and walk through the key phases of project management.

### 2. Tools and Technologies

Open up your SAP Activate toolkit. See how to access SAP Activate content with SAP Best Practices Explorer, SAP Solution Manager, and more. Then, use SAP Best Practices and SAP Model Company to set up a working system for your workshops.

### 3. Deployment

Deploy SAP S/4HANA, step by step. Follow detailed instructions to plan, prepare for, and execute your on-premise or cloud deployment activities according to SAP Activate. Walk through key scenarios for a hybrid implementation of SAP S/4HANA in your landscape.

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[SAP Press – SAP Activate book](#)

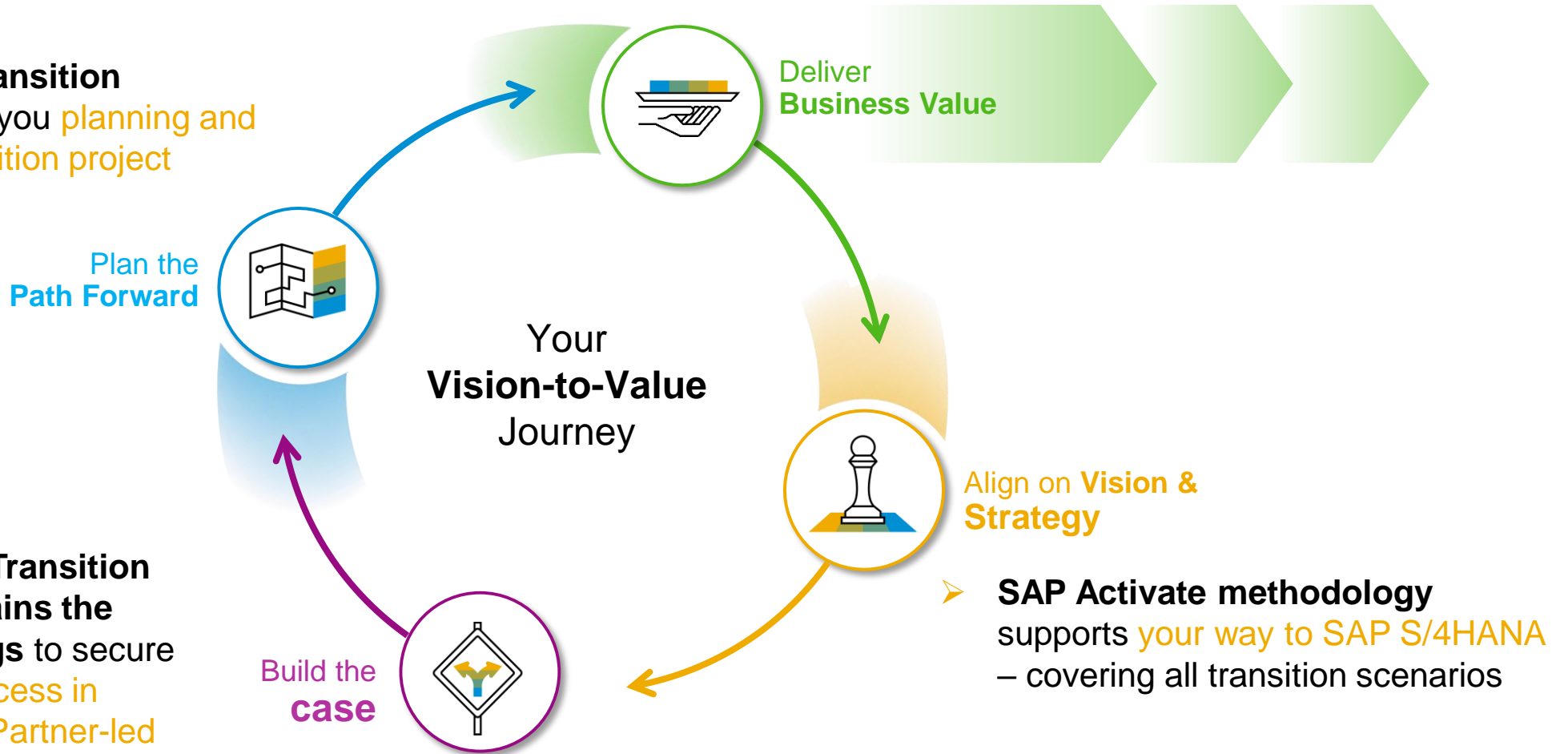
# SUMMARY



# SUMMARY

- **SAP S/4HANA Transition Roadmap** guides you **planning and running** your transition project

- **SAP S/4HANA Transition Roadmap** explains the **service offerings** to secure your **project success** in **Customer- and Partner-led projects**



# More information



## Related learning material

- Webinar-Recordings <https://webinars.sap.com/sap-user-groups-k4u/en/s4hana11>
- [SAP Activate Learning Journey](#)

## Assets4Success

- [The New SAP Max Attention – Customer Success for the Intelligent Enterprise \(L2\)](#)
- [SAP Value Assurance – Service and Service Components Descriptions](#)
- [SAP Value Assurance Extends to Cloud Solutions \(news article\)](#)

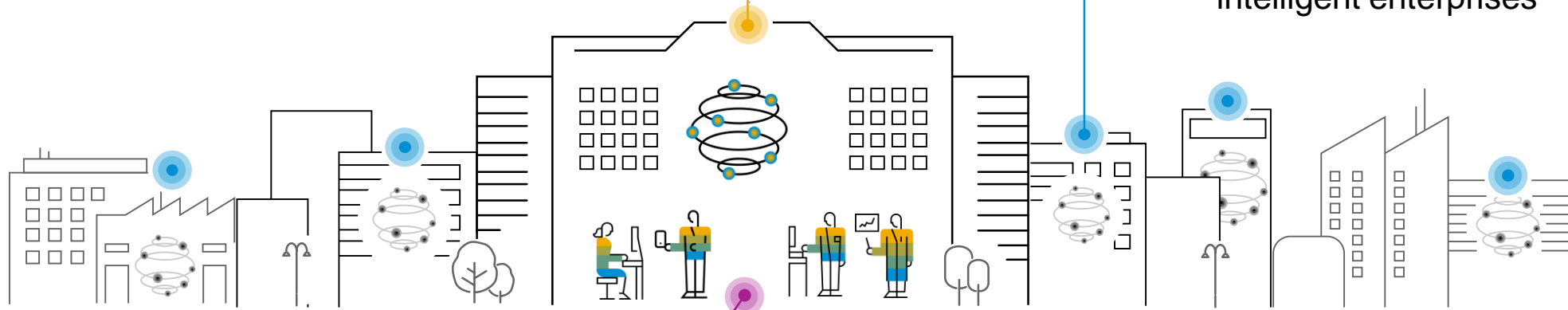
## Public SAP Web sites

- Transition road maps: [Road map viewer](#)
- Services and Support Offerings – Implementation Services: [Implementation Services](#)
- SAP Value Assurance [www.sap.com/value-assurance](http://www.sap.com/value-assurance)
- SAP MaxAttention [www.sap.com/maxattention](http://www.sap.com/maxattention)

# Let's MOVE together

## Intelligent Enterprise starts at the Core

Product capabilities ready for mass adoption and follows industry specific roadmaps



## No ERP customer is left behind!!

We need to support our customers accelerating the adoption of SAP S/4HANA and with this, becoming intelligent enterprises

## Possible already today: From a customer perspective

Leveraging more of the newer processes and capabilities by moving to SAP S/4HANA

### Main Assets:

[www.sap.com/jointhemovement](http://www.sap.com/jointhemovement)

[www.sap.com/s4hana-starter](http://www.sap.com/s4hana-starter)

[SAP S/4HANA Manifesto](#)


### Contact us via:


[S4MOVE@sap.com](mailto:S4MOVE@sap.com)

**Dr. Astrid Tschense**  
[astrid.tschense@sap.com](mailto:astrid.tschense@sap.com)

**Dr. Christoph Nake**  
[christoph.nake@sap.com](mailto:christoph.nake@sap.com)

# SAP Activate Learning Journey

 SAP Help Portal

 > All Learning Journeys > Learning Journey  
**SAP S/4HANA - Implementation Tools and Methodology**  
Learn about the various tools and structures of SAP S/4HANA.  
Last updated May 2020  
[Get an overview of this Learning Journey](#)

Consultant Administrator



Zoom: 60%

Start with an overview

Are you new to a topic or solution? Here you will find content that helps you gain a general understanding of the topic.

SAP-008

Migrating Your Business Data to SAP S/4HANA – New Implementation Scenario

[Hide Content](#)





Become competent

The content you will find here provides you with in-depth knowledge of the topic, and provides you with the option to become certified.

Implementation Methodology (Cloud and On-Premise)

ACT100





SAP Activate Methodology

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ACT200

Agile Project Delivery





   

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Implementation Tools

EZE000





Implementation Projects with SAP Solution Manager 7.2

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EZE200



Test Management Overview

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C\_ACTIVATE

SAP Certified Associate

  [Certification Details \(3 h\)](#)  
SAP Activate Project Manager


Earn a badge!

Stay current

Want to ensure you stay in the know? Here you will find the content you need to stay up-to-date.

SAHSCOPE

SAP S/4HANA 1909 for Scope, Innovation and Technical Highlights - Stay Current



[Hide Content](#)



Expand your skills

For certain topics, there are options available that go beyond the core focus. This content helps you broaden your skills in particular areas.

Accelerate your SAP S/4HANA implementation with SAP Model Company





MOCC

Getting Started with SAP Model Company

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SAP Model Company

Focused Build for SAP Solution Manager

WSAFB

Focused Build for SAP Solution Manager



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