

## **Cover Page**

Prepared on 19th July 2019



### 3/3 Masefield Avenue, Herne Bay, Auckland - City

Scott Smith CoreLogic Internal - RPNZ

> PO Box 4072 WELLINGTON NTH 6140

> > m: 0800 355 355



The Proprietor 3/3 Masefield Avenue Herne Bay NZ 1011

19th July 2019

Dear Reader, Thank you for the opportunity to appraise your property at 3/3 Masefield Avenue, Herne Bay, Auckland - City

Careful consideration has been taken to provide you with an appraisal for your property in today's market conditions.

To establish a market value, I have carefully considered the premises, size, location, along with current market conditions and similar properties recently sold or currently on the market.

Should you have any questions relating to the information contained within this appraisal, please do not hesitate to contact me on the details below.

If I can be of any further assistance, please do not hesitate to contact me on the details below. I look forward to working with you to achieve your real estate goals.

Yours Sincerely,

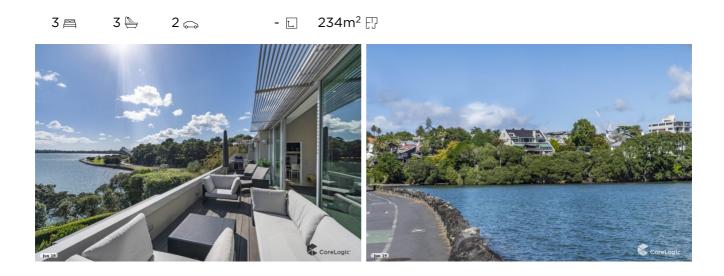
Scott Smith CoreLogic Internal - RPNZ PO Box 4072

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### **Your Property**

#### 3/3 Masefield Avenue, Herne Bay, Auckland - City



#### Your Property History

- 10 Apr, 2019 Listed for sale at Not Disclosed
- **2 Oct, 2014** Sold for \$3,550,000
- 5 Sep, 2014 Listed for sale at Not Disclosed
- **18 Dec, 2003** Sold for \$2,400,000
- 23 Nov, 2003 Listed for sale at Not Disclosed
- 1970-79 Property Built



#### Introducing Scott Smith

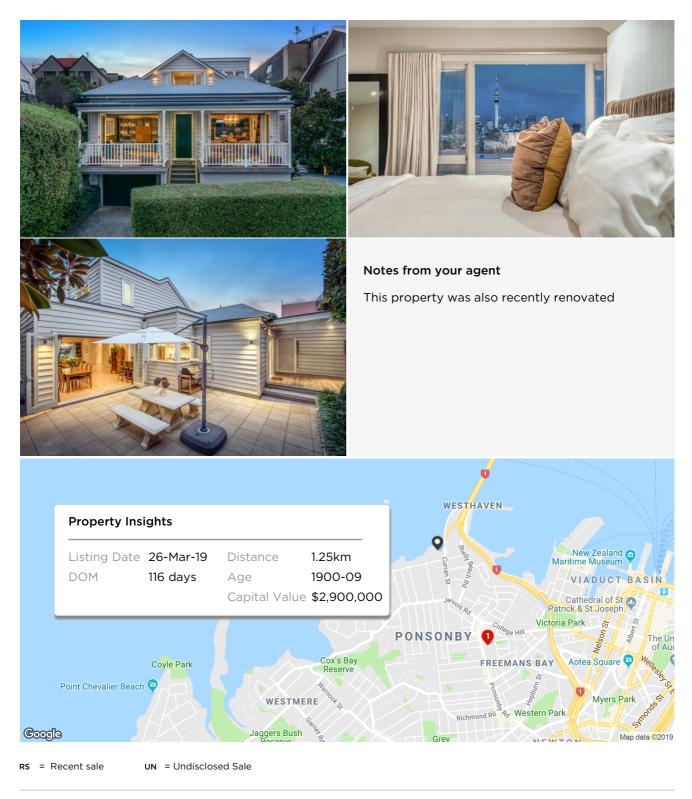
I've lived in Auckland for the last ten years and in real estate for the last twenty years. I'm extremely enthusiastic and focused and I deliver results for my vendors. Having won several awards I am best placed to be the one you can trust to help with your sale.



## **Comparable Listings**

🌵 36 Arthur Street Freemans Bay Auckland - City 💦 Listing Price 💦 Not Disclosed

 $\blacksquare$  4  $\textcircled{\textcircled{b}}$  3  $\textcircled{\textcircled{c}}$  2  $\textcircled{\textcircled{c}}$  465m<sup>2</sup>  $\textcircled{\textcircled{c}}$  250m<sup>2</sup>





# **Comparable Listings**





Sur Stranger Asis ale	84 Sarsfield S
	🛱 4 👆 3
	Listing Price Not Disclosed

#### 3/22 Curran Street Herne Bay Auckland - City

🛱 3 👆 2 🞧 2	L. 394m² -	201m <sup>2</sup>		
Listing Price	Listed Date	11-Jul-19	Age	1990-99
\$2,100,000	DOM	9 days	Distance	0.4km
	Capital Value	\$1,675,000		2

#### Street Herne Bay Auckland - City rightarrow 1 $rightarrow 637m^2$ $rightarrow 301m^2$ Listed Date 01-Apr-19 1920-29 Age DOM 110 days Distance 0.44km Capital Value \$3,475,000



#### 77 Shelly Beach Road Saint Marys Bay Auckland - City $\blacksquare$ 4 red 2 $\bigcirc$ 2 $\boxdot$ 790m<sup>2</sup> $\bigcirc$ 283m<sup>2</sup>

Listing Price	Listed Date	-	Age	1910-19
	DOM	-	Distance	0.45km
	Capital Value	\$3,450,000		4



#### 86 Sarsfield Street Herne Bay Auckland - City

🛱 4 👆 3 🞧 1	Ĺ. 430m² ∏ 158m²		
Listing Price	Listed Date -	Age	1900-09
	DOM -	Distance	0.45km
	Capital Value \$2,125,000		5



#### 31 Sentinel Road Herne Bay Auckland - City

🛱 3 🌦 2 🞧 1	Ĺ, 548m² [] 256m²		
Listing Price	Listed Date -	Age	1910-19
	DOM -	Distance	0.46km
	Capital Value \$2,650,000		6



# **Comparable Listings**











#### 5 Sentinel Road Herne Bay Auckland - City

🛱 4 े 2 ເລ 1 Listing Price	<ul> <li>▶ 513m<sup>2</sup></li></ul>	Age Distance	1910-19 0.55km 7
3/26 Wallace Street	Herne Bay Auckland - City		
🛱 3 는 2 🞧 2	L 452m² ∏ 223m²		
Listing Price	Listed Date -	Age	1980-89
	DOM -	Distance	0.69km
	Capital Value \$2,075,000		8
5/26 Wallace Street	Herne Bay Auckland - City		
🛱 4 는 2 🞧 2	L. 678m <sup>2</sup> [] 214m <sup>2</sup>		
Listing Price	Listed Date 19-Mar-19	Age	1980-89
\$3,995,000	DOM 123 days	Distance	0.69km

7	Harbour	Stroot	Saint	Marve	Rav	Auckland -	. City
/	narbour	Street	Saint	I'ldi ys	Ddy	AUCKIANU -	City

🛱 3 👆 2 😞 1	L. 245m² -	] 133m <sup>2</sup>		
Listing Price	Listed Date	17-Jul-19	Age	1900-09
\$2,495,000	DOM	3 days	Distance	1.12km
	Capital Value	\$2,175,000		10

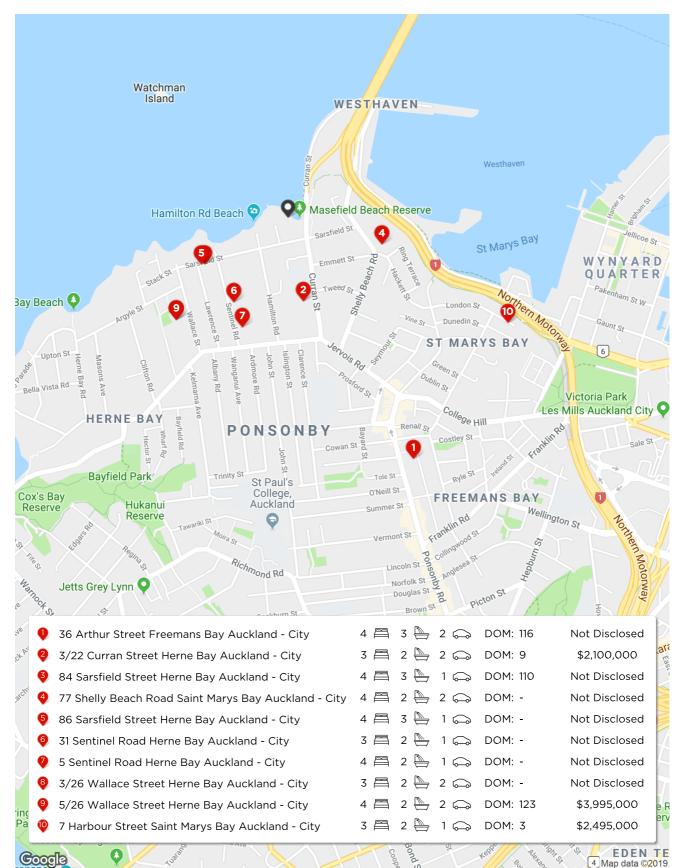
Capital Value \$3,200,000

#### 23 Fisher-Point Drive Auckland Central Auckland - City

🛱 3 👆 2 🞧 1	[⊥] 135m² []] 120m²		
Listing Price	Listed Date -	Age	2000-09
	DOM -	Distance	1.32km
	Capital Value \$1,240,000		0



## **Comparables Map: Listings**



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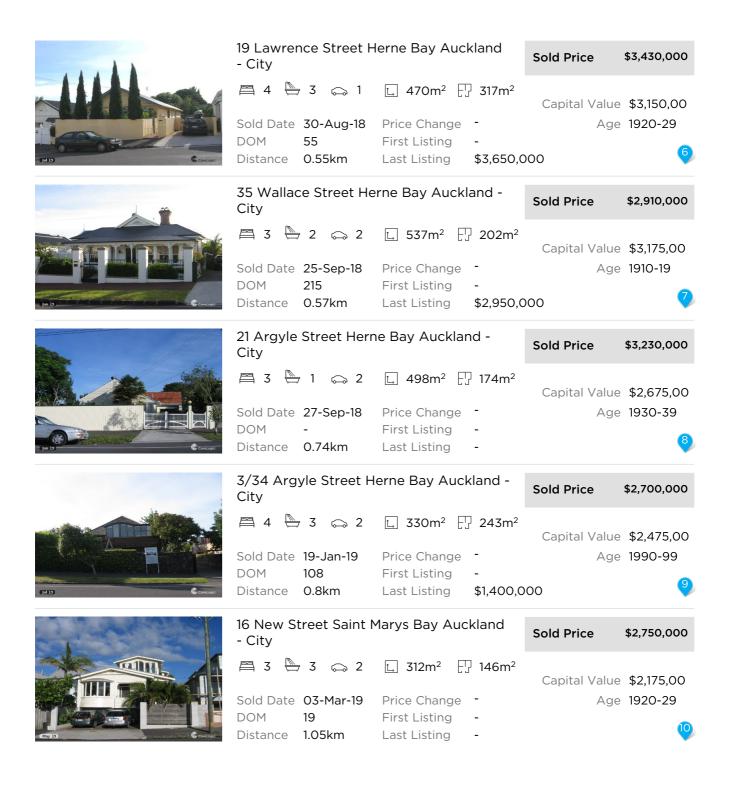
## **Comparable Sales**

	36 Curran Street Her City	ne Bay Auckland -	Sold Price \$2,700,000
	🛱 3 👆 2 🞧 2	L 336m² ∏ 240m²	Capital Value \$2,575,00
pat 20	Sold Date23-Jul-18DOM21Distance0.35km	Price Change - First Listing - Last Listing -	Age 1990-99 1
	72D Shelly Beach Ro Auckland - City	ad Saint Marys Bay	Sold Price \$2,060,000
	🛱 3 👆 3 🞧 2	Ŀ 225m² IJ 195m²	Capital Value <b>\$2,450,00</b>
	Sold Date07-Mar-19DOM22Distance0.35km	Price Change - First Listing - Last Listing -	Age 2000-09
	8/22 Curran Street H City	erne Bay Auckland -	Sold Price <b>RS</b> \$2,085,000
	🛱 4 👆 2 🞧 -	L 394m² □ 244m²	Capital Value \$1,650,00
	Sold Date01-Apr-19DOM40Distance0.4km	Price Change - First Listing - Last Listing -	Age 1990-99
	87 Sarsfield Street H City	erne Bay Auckland -	Sold Price \$3,250,000
	🛱 4 는 2 🞧 2	Ŀ, 599m² ∏ 171m²	Capital Value \$2,500,00
	Sold Date24-Sep-18DOM7Distance0.42km	Price Change - First Listing - Last Listing -	Age 1920-29
	5 Percival Parade Sa Auckland - City	nt Marys Bay	Sold Price <b>RS</b> \$2,750,000
	🛱 4 👆 2 🞧 1	L 354m² ∏ 203m²	Capital Value \$2,375,00
	Sold Date01-Oct-18DOM27Distance0.5km	Price Change - First Listing - Last Listing -	Age 1900-09

DOM = Days on market RS = Recent sale UN = Undisclosed Sale



## **Comparable Sales**



DOM = Days on market RS = Recent sale UN = Undisclosed Sale



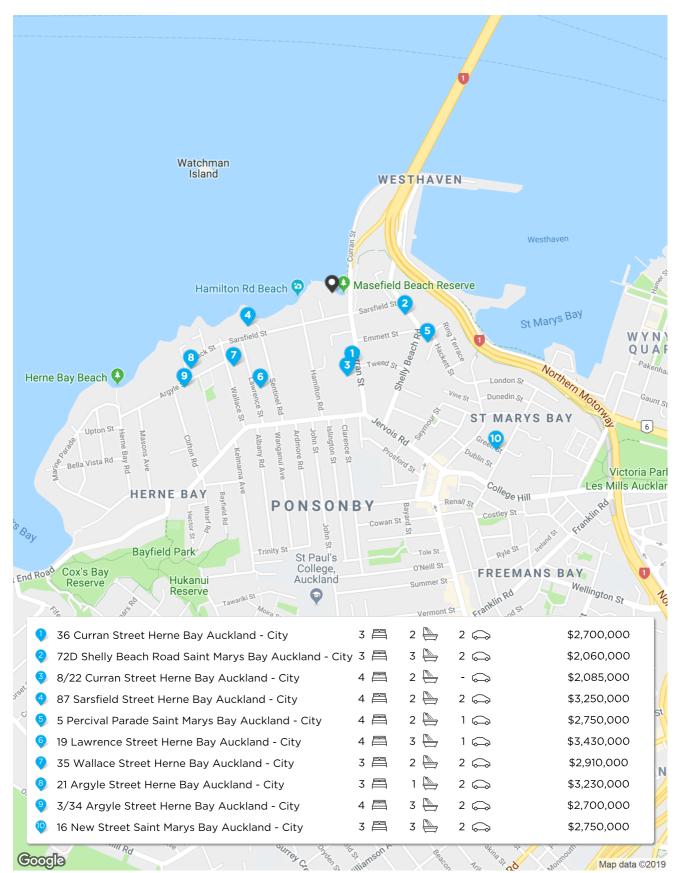
## **Comparable Sales**

	11 Herne Bay Road He City	erne Bay Auckland -	Sold Price \$	3,175,000
	🛱 4 👆 2 🞧 1	L. 556m² ∏ 176m²	Capital Value \$	3,025,00
	Sold Date <b>30-Nov-18</b> DOM <b>31</b> Distance <b>1.19km</b>	Price Change - First Listing - Last Listing -	Age 1	900-09
	21B Marine Parade He City	erne Bay Auckland -	Sold Price \$3	5,000,000
	🛱 3 🄄 1 🞧 2	L, 424m² [] 202m²	Capital Value \$	2,925,00
	Sold Date 02-Sep-18 DOM - Distance 1.23km	Price Change - First Listing - Last Listing -	Age 1	970-79 1 <mark>2</mark>
	11 Elizabeth Street Fr Auckland - City	eemans Bay	Sold Price \$3	3,255,000
	🛱 3 👆 3 🞧 2	[, 344m² [] 240m²	Capital Value \$	52,550,00
	Sold Date29-Aug-18DOM24Distance1.36km	Price Change - First Listing - Last Listing -	Age 1	910-19 <mark>13</mark>
	13 Elizabeth Street F Auckland - City	reemans Bay	Sold Price \$2	2,900,000
	🛱 3 👆 2 🞧 2	L, 274m² [] 241m²	Capital Value \$	52,550,00
	Sold Date 03-Jan-19 DOM 72	Price Change <del>-</del> First Listing <del>-</del>	Age 2	2010-19
Jun 13	Distance 1.37km	Last Listing \$2,995,0	000	14
	406/121 Customs Str Central Auckland - C		Sold Price \$3	5,000,000
	🛱 3 👆 1 🞧 2	L. 174m² ∏ 144m²	Capital Value \$	2,000,00
	Sold Date 01-Nov-18 DOM -	Price Change <del>-</del> First Listing -	Age 1	990-99
Contract	Distance 1.93km	Last Listing -		

DOM = Days on market RS = Recent sale UN = Undisclosed Sale



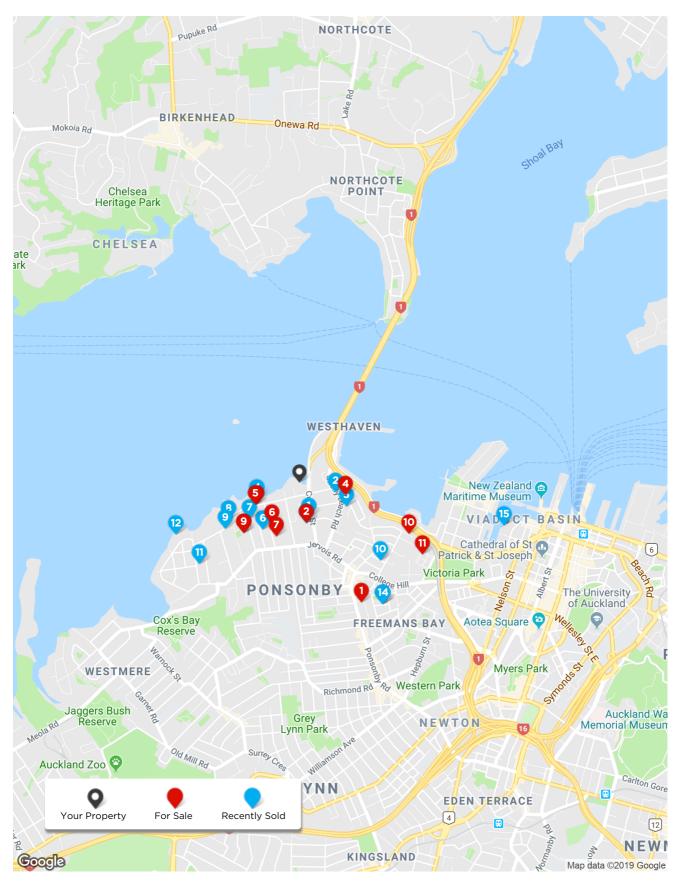
## **Comparables Map: Sales**



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# **Comparables Map: Sales & Listings**

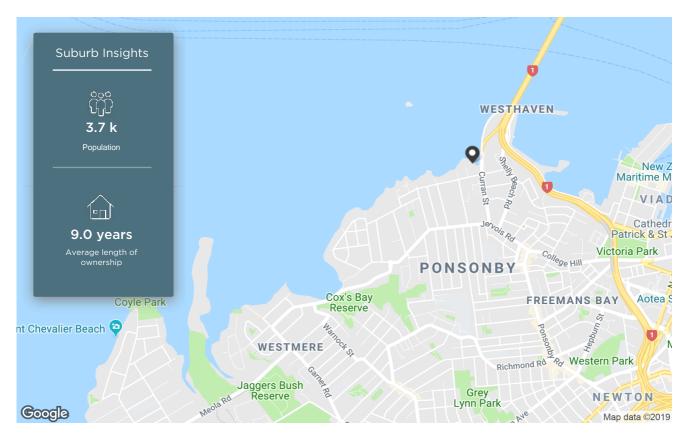


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# Herne Bay

### Demographic



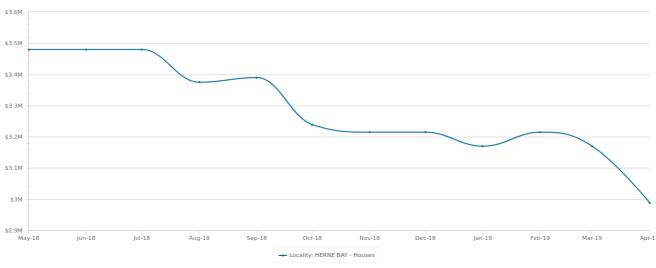
The size of Herne Bay is approximately 1 square kilometres. The population of Herne Bay in 2006 was 3,390 people. By 2013 the population was 3,708 showing a population growth of 9.4% in the area during that time. The predominant age group in Herne Bay is 40-49 years. In general, people in Herne Bay work in a legislators, admin and managers occupation. Currently the median sales price of houses in the area is \$2,989,000.

HOUSEHOLD STRU	CTURE	OCCUPATION	1	HOUSEHOLI	DINCOME	AG	έE
TYPE	%	TYPE	%	TYPE	%	TYPE	%
One Family	59.6	Agricultural and Fishery	0.1	-20K	2.2	0-9	12.0
Two Families	1.6	Clerical	6.8	20-30K	1.9	10-19	9.2
Three+ Families	0.2	Elementary	4.8	30-50K	3.8	20-29	11.7
Lone Occupant	31.1	Legislators, Admin and Managers	31.7	50-70K	4.4	30-39	14.5
are Accommodation	5.0	Plant and Machinery Operator	0.7	70-100K	10.7	40-49	16.6
Other	2.2	Professional	27.8	100K+	65.8	50-59	15.2
		Service and Sales	8.6			60-64	6.7
		Technicians	17.1			65+	13.8
		Trades	2.6				



## **Recent Market Trends**

#### Median Sale Price - 12 months (Residential)



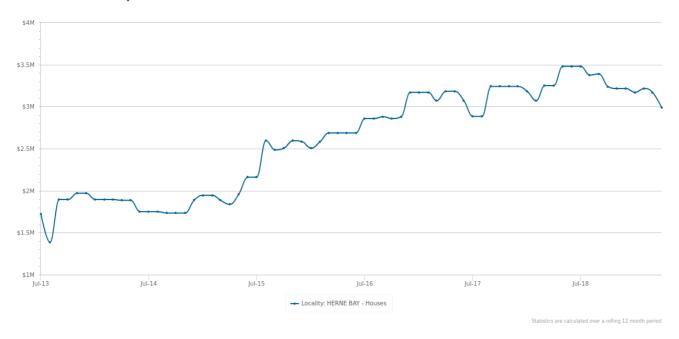
Statistics are calculated over a rolling 12 month period

PERIOD	PROPERTIES SOLD	MEDIAN PRICE	GROWTH	DAYS ON MARKET	LISTINGS
Apr 2019	-	\$2,989,000	-5.7% 🔻	37	11
Mar 2019	3	\$3,170,000	-1.4% 🔻	50	12
Feb 2019	-	\$3,215,000	1.4% 🔺	48	13
Jan 2019	3	\$3,170,000	-1.4%	37	10
Dec 2018	-	\$3,215,000	0.0%	37	6
Nov 2018	4	\$3,215,000	-0.7% 🔻	31	17
Oct 2018	2	\$3,239,000	-4.5%	31	16
Sep 2018	4	\$3,390,000	0.4%	31	10
Aug 2018	1	\$3,375,000	-3.0% 🔻	24	7
Jul 2018	-	\$3,480,000	0.0%	31	7
Jun 2018	3	\$3,480,000	0.0%	24	7
May 2018	2	\$3,480,000	7.1%	24	12



# Long Term Market Trends

#### Median Sale Price - 20 years (Residential)



PERIOD	PROPERTIES SOLD	MEDIAN PRICE	GROWTH	DAYS ON MARKET	LISTINGS
2019	22	\$2,989,000	-8.0% 🔻	50	45
2018	33	\$3,250,000	2.1%	24	39
2017	42	\$3,183,000	18.5% 🔺	29	34
2016	56	\$2,687,000	46.3% 🔺	22	59
2015	38	\$1,837,000	-2.5% 🔻	-	-
2014	37	\$1,885,000	-	-	-



# Testimonials

#### **Kevin - Auckland**



I would recommend Scott Smith and the team. My experience selling a home with Scott was excellent. Scott was a pleasure to work with, professional and results focused. Thank you!

**Kevin Gray** 

"

June 2019



### Summary

### 3/3 Masefield Avenue, Herne Bay, Auckland - City



#### Appraisal price range

\$2,653,000 - \$3,308,000

#### Notes from your agent

Based on the market activity on properties similar to yours I'm confident that we can get you the appraisal price from our marketing strategy attached.



#### Disclaimer

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