

#### 2018 DZONE.COM

# Media Kit

# About DZone

From our insane (read: world's largest) library of technical cheat sheets and in-depth research publications to publishing almost 300 articles per week on various tech topics, we firmly believe that sharing knowledge, tools, and strategies with developers will create a better world.

It's this sharing mentality that has allowed us to become one of the world's largest online communities for developers, programmers, architects, analysts, data scientists, and more.



# Why Advertise with DZone?

DZone is the go-to place for the knowledge, tools, and strategies that help the world's developers advance in their careers and build better software.

Leverage our community to strengthen your brand awareness, build thought leadership, and engage with developers throughout the world.



"We were looking for a way to increase our brand visibility and voice in the market. Not just by advertising, but by getting the word out via thought leadership through articles.

We have received about 2x the number of visitors to our website via the Zone program compared to a competitor over the <u>same timeframe."</u>

> - ERIC NAIBURG, VICE PRESIDENT OF MARKETING, SCRUM.ORG

### DZone by the Numbers

Every year, more developers come to DZone.com to improve their careers, their projects, and connect with other likedminded technology professionals.

1.2 million	89K social	21 million
members	followers	users
<sup>15%</sup> growth	<sup>46%</sup> growth	<sup>45%</sup> growth
in 2017	in 2017	in 2017
65 million pageviews* <sup>31% growth</sup> in 2017	715K email newsletter subscribers* <sup>43% growth</sup> in 2017	8 million Guide & Refcard downloads <sup>67%</sup> growth in 2017

# Our Developer Profile

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90%
9%
1%

Global

N. AMERICA

S. AMERICA

EUROPE

OCEANIA

AFRICA

ASIA

Age	$\bigcirc$
9%	18-24
34%	25-34
28%	35-44
16%	45-54

Education	
SOME COLLEGE	8%
BACHELOR'S	45%
MASTER'S	37%
PHD	16%

#### Role

25%

7%

35%

27%

3%

3%



#### Company Size

- 50-99 8% 100-249 5% 250-499 500-999 5%
- 8% 1,000-4,999 4%
  - 5,000-9,999 10.000-24.999

31% PROGRAMMER, DEV.

4% SYSTEM ADMIN, DBA 3% QA, TESTING, COMPLIANCE

10%

7%

38% 1-49

10%

3% 3%

4%

12%

24% ARCHITECT, SOFTWARE DESIGNER

9% DEVELOPMENT MGR., LEAD DEV.

PRESIDENT, CEO, OWNER

6% EXECUTIVE MGR., VP. CTO, CIO 6% WEB DESIGNER, GRAPHIC DESIGNER

MARKETING, SALES, COMMUNICATION

- 25,000-49,999
- 50,000-99,999 100,000+

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# Developers Trust DZone...



83% of developers visit DZone to learn – and 73% come to learn about new techniques and solutions

80% share resources with their colleagues and friends

70% have adopted a new tool or technology after reading about it on DZone (with 43% having direct influence over the decision to adopt)

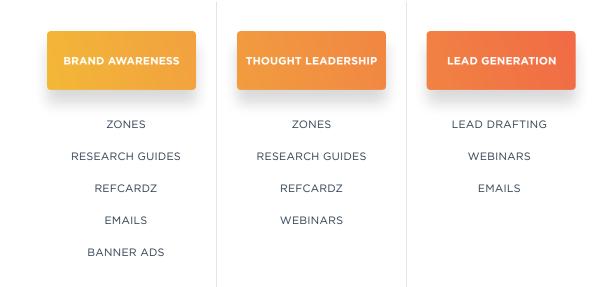
34% of devs visit weekly, and 21% visit every day

## Get Noticed on DZone!

The DZone community is active, ready to learn and hone their skills, and waiting for companies like yours to help them solve their everyday challenges.

Our marketing products and services are designed to help you drive brand awareness, build authority and credibility, and generate leads within this unique demographic.

Whether you're looking to build credibility, improve your visibility, or simply get leads, we have a variety of solutions to help you meet your goals:



#### ZONE SPONSORSHIP

Educate and influence developers by publishing content in your sponsored Zone to boost awareness and build authority and credibility.

#### **RESEARCH GUIDES SPONSORSHIP**

Expose your brand, subject matter experts, and product to thousands of developers all over the globe by sponsoring one of our annual Research Guide publications.





#### **REFCARDZ SPONSORSHIP**

Showcase your technical expertise by sponsoring and/or authoring an in-depth, one-of-a-kind cheatsheet on a specific tech topic.



#### WEBINARS

You provide the expert, we provide the audience. Attract and captivate devs on a topic area of your choosing, showing off your company's distinct expertise and capabilities.



#### BANNERS

Targeted display advertising to drive awareness and brand association with particular tech topics.



#### LEAD DRAFTING

10x your lead generation efforts by engaging with developers the minute they express interest in your product / program from a DZone ad.



#### EMAILS

Launching a new product? Promoting an event? Just want to generate leads? Leverage our global audience to spread the word.

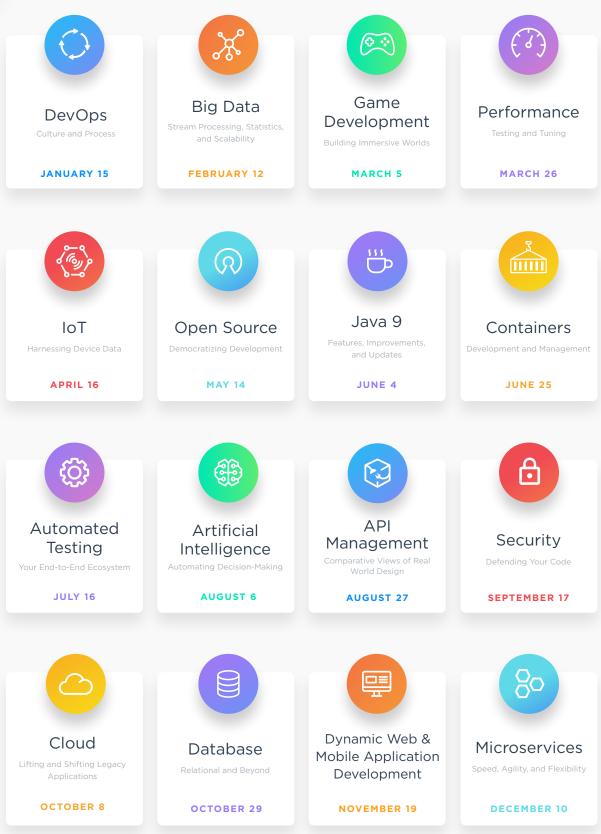


#### LEAD GENERATION

Promote your product or service to DZone's global audience using content syndication (whitepaper, eBooks, etc.) to drive demand.



#### 2018 GUIDE EDITORIAL CALENDAR



#### 2018 REFCARDZ EDITORIAL CALENDAR

TO SPONSOR OR UPDATE

ZONE	REFCARD TITLE	REFCARD #	DOWNLOADS
AGILE	Design Patterns	8	182,455
AGILE	Designing Quality Software	130	42,389
	Big Data Machine Learning	158	35,231
AI	Getting Started with TensorFlow	251	8,475
	Apache Spark	204	19,337
BIG DATA	Getting Started with Apache Hadoop	117	40,633
	Search Patterns	194	13,661
CLOUD	Cloud Foundry	207	11.933
DATABASE	Essential PostgreSQL	71	38,473
	Apache Cassandra	153	19,416
DEVOPS	Deployment Automation Patterns	165	21,066
	Getting Started with Domain-Driven Design	76	65,577
INTEGRATION	Spring Integration	197	15,754
	Foundations of RESTful Architecture	129	101,324
ЮТ	Getting Started with MQTT	214	19,195
	IoT Applications with Java and Raspberry Pi	229	12,447
	Core Java Concurrency	61	123,869
AVAL	Core Java	24	89,623
	Getting Started with Microservices	215	48,150
MICROSERVICES	Patterns of Modular Architecture	166	33,336
	Swift Essentials	235	7,915
MOBILE	Mobile Web Application Testing	211	6,943
	Java Performance Optimization	200	46,910
PERFORMANCE	Getting Started with Real User Monitoring	220	7,866
SECURITY	Getting Started with Java EE Security	99	41,999
	REST API Security	TBD	-
	AngularJS	206	27,668
WEB DEV	Core Python	193	37,194

"DZone helps us amplify our content to an important audience. Sponsoring the Integration Zone helps us build brand awareness with developers."

- MCKENZIE FETZER,

DIGITAL MARKETING MANAGER AT CLOUD ELEMENTS

# Get in Touch

Have questions about advertising on DZone?

We've got answers!

Email sales@dzone.com or call 919-443-1644

